Proposed NU Business Name: MAYER DOA ENGINEERING WORKSHOP



Project identification and prepared by: Md. Nur Islam, Kaliakoir Unit, Gazipur

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. SHAHINUR ISLAM	
Age	:	15-07-1985 (31 Years)	
Education, till to date	:	SSC	
Marital status	:	Married	
Children	:	1 Daughter	
No. of siblings:	:	2 Brothers	
Address	:	Vill: Vangar jangal, P.O: Bashtoli, P.S: Kaliakoir, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father ROBIA BEGUM LATE EUNUS ALI Branch: Ataboho, Kaliakoir, Centre # 10(Female), Member ID: 1713, Group No: 01 Member since: 11-5-1996(20Years) First loan: BDT 3,000	
Further Information: (v) Who pays GB loan installment	 :	Existing Loan: BDT 20000, Outstanding loan: 1216 N/A	
(vi) Mobile lady	:	No No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has 1 Year training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01820-112220
Mother's Contact No.	:	01774797515
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ROBIA BEGUM joined Grameen Bank since 20 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MAYER DOA ENGINEERING WORKSHOP	
Location	:	Sinaboho bazar	
Total Investment in BDT	:	BDT 150,000/-	
Financing	:	Self BDT 100,000/-(from existing business) 67% Required Investment BDT 50,000/-(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	20 ft x 12 ft= 240 square ft	
Security of the shop	:	BDT 100,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; angel, bar etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 2 employees. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Angel bar, square bar,Door etc	5300	159000	1908000
Total Sales (A)	5300	159000	1908000
Less Variable Expense			
Angel bar, square bar,Door etc	4240	127200	1526400
Total variable Expense (B)	4,240	127200	1526400
Contribution Margin (CM) [C=(A-B)	1,060	31800	381600
Less Variable Expense			
Rent		1,500	18000
Electricity bill		1000	12000
Transportation		2,000	24000
Salary (self)		5000	60000
Salary(Staff)		14000	168000
Guard		200	2400
Generator		150	1800
Mobile bill		500	6000
Total fixed cost (D)		24,200	290400
Net Profit (E)= [C-D]		7,600	91200

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Square bar	22,000	10,000	32000		
Angle	4,400	10,000	14400		
Z Bar	3,600	10,000	13600		
Door	10,000	0	10000		
Thai grill	6,000	0	6000		
Mischep	7,000	0	7000		
Sheet	9,000	10,000	19000		
Scrap steel	4000		4000		
Machinaries	34000		34000		
Pati	0	10000	10000		
	100,000	50,000	150000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Angel bar, square bar, Door etc	6500	195000	2340000	2457000
Total Sales (A)	6500	195000	2340000	2457000
Less Variable Expense				
Angel bar, square bar, Door etc	5200	156000	1872000	1965600
Total variable Expense (B)	5,200	156000	1872000	1965600
Contribution Margin (CM) [C=(A-B)	1,300	39000	468000	491400
Less Variable Expense				
Rent		1,500	15,000	15,000
Electricity bill		1200	14400	14600
Transportation		2,300	27,600	28,000
Salary (self)		5000	60000	60000
Salary(Staff)		14000	168000	168000
Guard		200	2400	2400
Generator		150	1800	1800
Mobile bill		600	7200	7400
Total fixed cost (D)		24,750	294,000	303,400
Net Profit (E)= [C-D]		14250	171000	188,000
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	171,000	188,000
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		141,000
	Total Cash Inflow	221000	329000
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	141,000	299000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

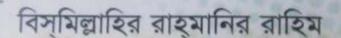
Theft

Fire

Political unrest

Pictures





মোঃ শাহীন দেওয়ান

প্রোপ্রাইটর

07250-775550



माराव प्राया श्रिकानियाभवि एयापर्यम्

ত্রখানে সুদক্ষ কারিগর দ্বারা দরজা, জানালা, সার্টার, ট্রাস কলাপসিবল গেইট, উইডো গ্রীল, ষ্টীল আলমারী, ফাইল কেবিনেট, নিটিং ইস্টান টোল টেবিল, পোল্ট্রি, কেইচ, থাই এর কাজ সহ যাবতীয় কাজ প্রস্তুতকারক ও সরবরাহকারী।

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সিনাবহ বাজার, কালিয়াকৈর, গাজীপুর













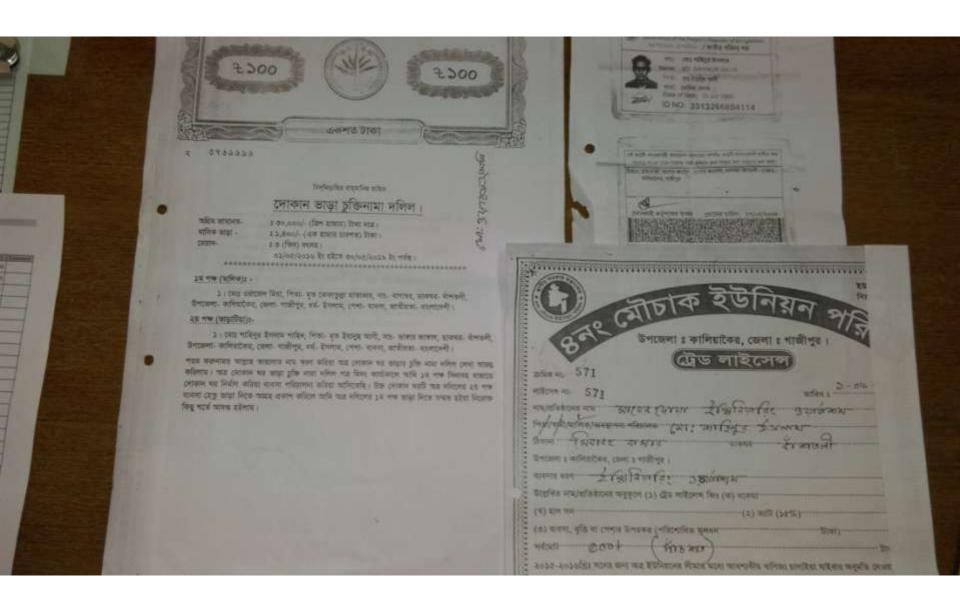












FAMILY PICTURE

