Proposed NU Business Name: HASAN TAREK TELECOM



Project identification and prepared by: Romendra Nath Haldar, Feni Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. FORKAN HASAN MEHEDI		
Age	:	5-12-1995(20 Years)		
Education, till to date	:	HSC		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	4 Brothers		
Address	:	Vill: Asshhodia, P.O: Fokirhat, P.S: Feni, Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father NAHIDA AKTHER MD. HARUN Branch: Pathan nagar, Chagolnaia, Feni Centre # 40(Female), Member ID: 3183/1, Group No: 05 Member since: 23-5-1989(27Years) First loan: BDT 3,000		
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 20000, Outstanding loan: NIL Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01820524455
Mother's Contact No.	:	01711712939
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NAHIDA AKTHER joined Grameen Bank since 27 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	HASAN TAREK TELECOM		
Location	:	New Ranihat, D T M Feni sadar		
Total Investment in BDT	:	BDT 150,000/-		
Financing	:	Self BDT 90,000/-(from existing business) 60% Required Investment BDT 60,000/-(as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12ft x 10ft= 120square ft		
Security of the shop	:	BDT 50,000/-		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Mobile accessories etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Feni. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Mobile & mobile accesories	2500	75000	900000
Total Sales (A)	2500	75000	900000
Less Variable Expense			
Mobile & mobile accesories	2000	60000	720000
Total variable Expense (B)	2,000	60000	720000
Contribution Margin (CM) [C=(A-B)	500	15000	180000
Less Variable Expense			
Rent		800	9600
Electricity bill		500	6000
Transportation		1,000	12000
Salary (self)		5000	60000
Entertainment		400	4800
Guard		100	1200
Generator		300	3600
Mobile bill		400	4800
Total fixed cost (D)		8,200	98400
Net Profit (E)= [C-D]		6,800	81600

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Mobile & mobile accessories	70,000	50,000	120000		
recharge card, sim	20,000	10,000	30000		
	90,000	60,000	150000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Mobile & mobile accesories	3800	114000	1368000	1436400
Total Sales (A)	3800	114000	1368000	1436400
Less Variable Expense				
Mobile & mobile accesories	3040	91200	1094400	1149120
Total variable Expense (B)	3,040	91200	1094400	1149120
Contribution Margin (CM) [C=(A-B)	760	22800	273600	287280
Less Variable Expense				
Rent		800	9600	9,600
Electricity bill		600	7200	7400
Transportation		1,200	14,400	14,600
Salary (self)		5000	60000	60000
Entertainment		400	4800	4800
Guard		100	1200	1200
Generator		300	3600	3600
Mobile bill		500	6000	6200
Total fixed cost (D)		8,600	105,600	106,200
Net Profit (E)= [C-D]		14200	170400	181,080
Investment Payback			36,000	36,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	170,400	181,080
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		134,400
	Total Cash Inflow	230400	315480
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96,000	36000
3	Net Cash Surplus	134,400	279480

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

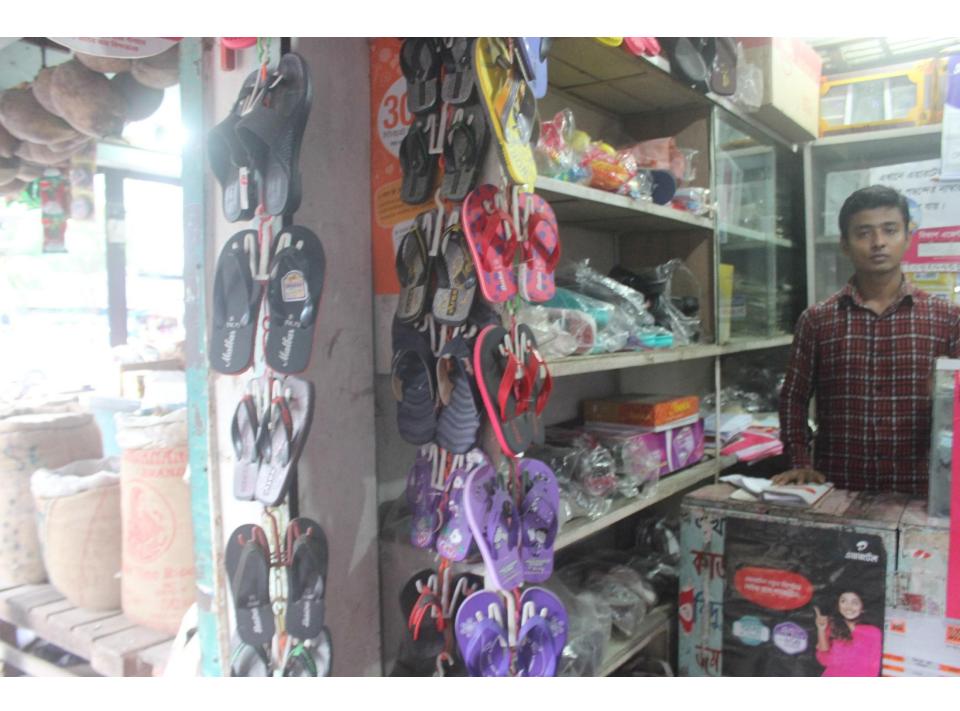
Political unrest

Pictures





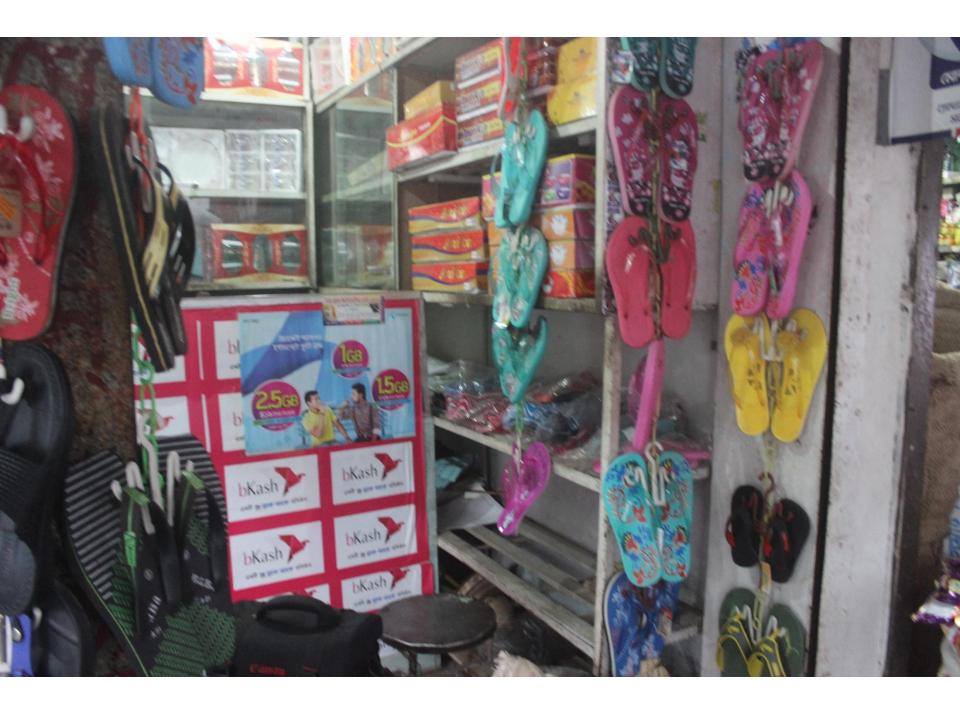






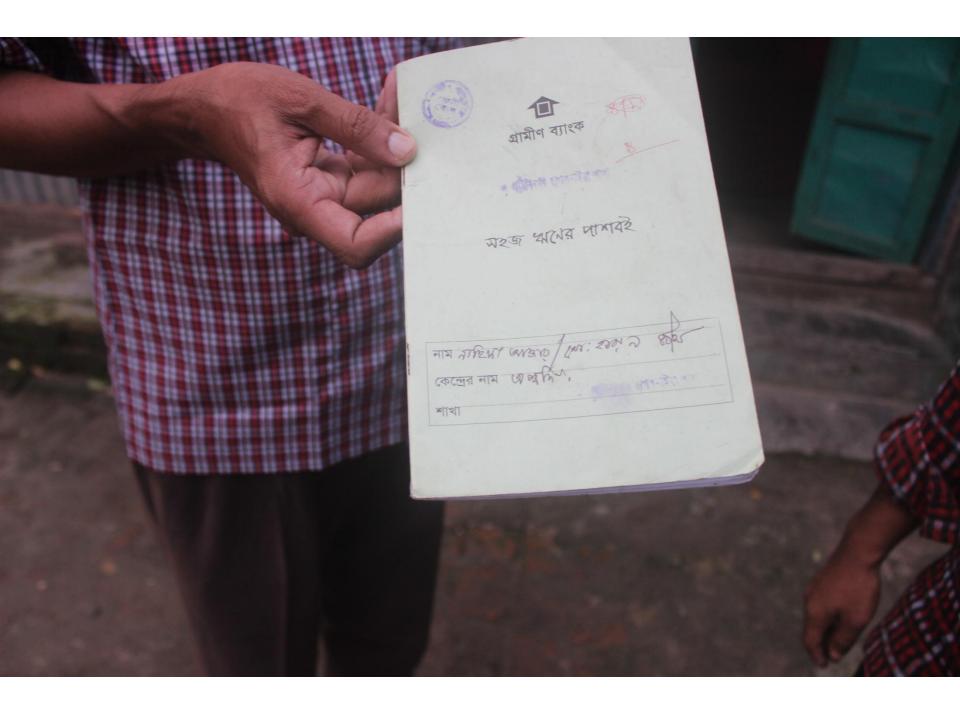


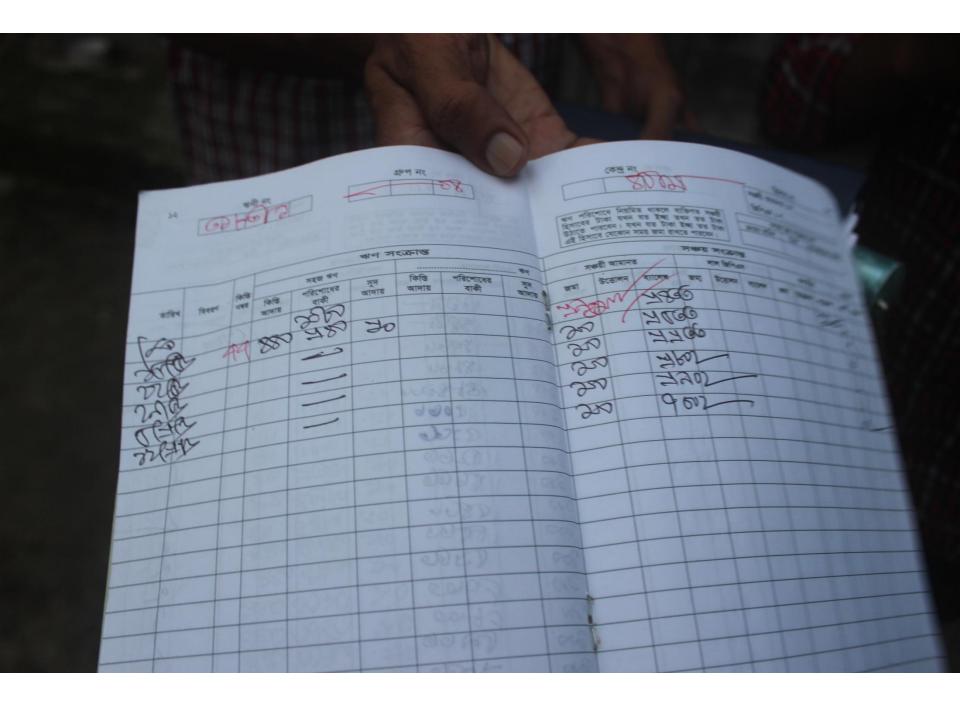


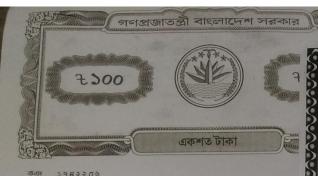












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त्याकाम कांत्र प्रअमंत भाष्ट्रासर ो अधिकामित क्यायाम्यम, निका- क्रेक यात्री -श्रीत: मानावुव, (गा: कि.सि. यम, एमन अ

शक्तः दुलानकात काकात सारका, निकः - दु ला: कार्ने शहे, हमने अपन हमने।

अरे अ भी अरे 2/ अंग्राम लिखानीय छाता मिल याति उद्धा दिल्य पश्चित अर्थायमी अर अस सिहाला अन्यापन चाः श्रीव्य

य दिलारिया दिन्नान ट्यावन निर्मिनिन (भक्राम जाग्रा) दिवा गारा अम निर्भव /व्याः श्राप्त माः ऋरिया 21 छालारिय (धार्मामान्य सामन वान

গণ-প্রজাতন্ত্রী বাংলাদেশ সরকার

৫ নং কাজিরবাগ ইউনিয়ন পরিষদ

ডাকঘর ঃ ডি. টি. এম, উপজেলা, ফেনী সদর, জেলা ঃ ফেনী।



বহি নং-

(218: (22) all all all)

ব্যবসায়ী প্রতিষ্ঠানের নাম ঃ এ সমুস্থ ন ভিত্ত চণ্ড / গুলি কিন ফল

তাজীয় পরিচিত্তি বিবরণ



মোঃ ফোনকান হাছান মেহেদী

পিতা

Name

ब्राष्ट्रा

गाना Date of Birth

05-12-1995

NID No.

বৰ্জমাল ঠিকালা

নাগা/ছোন্ডিং: মোনাইন ছাননা বাজী, থাগ/নাস্তা: শ্বথদিয়া, -, ডাৰুণন: ফৰিন ছাট্ট -ভ৯০০, ফেনী সদন, গমী, ফেনী

FAMILY PICTURE

