#### **Proposed NU Business Name: MONOYARA COSMETICS & STUDIO**



Project identification and prepared by: Md. Hafijur Rahman, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHOFIKUL ISLAM		
Age	:	13-12-85(31 Years)		
Education, till to date	:	Class VIII		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	1 Sister 3 Brothers		
Address	:	Vill: Saitalia, P.O: Tengra, P.S: Shreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. MONOYARA BEGUM  MD. ABU HANIF  Branch: Tengra Sreepur, Centre # 1(Female),  Member ID: 1001, Group No: 01  Member since: 21-03-1991 (25 Years)  First loan: BDT 3,000		
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT 70000, Outstanding loan: 11380 Father		
(vi) Mobile lady		No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01971513671
Mother's Contact No.	:	01965925825
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. MONOYARA BEGUM** joined Grameen Bank since 25 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MONOYARA COSMETICS & STUDIO	
Location	:	-	
Total Investment in BDT	:	BDT 250,000/-	
Financing	:	Self BDT 150,000/-(from existing business) 60%	
		Required Investment BDT 1,00,000/-(as equity) 40%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12 ft x 30ft= 360square ft	
Security of the shop	:	_	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Cosmetics Shop etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>After getting equity fund 1 employ will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>	

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)	,	,	,
Cosmetics & ornaments	3000	90000	1080000
Total Sales (A)	3000	90000	1080000
Less Variable Expense			
Cosmetics & ornaments	2550	76500	918000
Total variable Expense (B)	2,550	76500	918000
Contribution Margin (CM) [C=(A-B)	450	13500	162000
Less Variable Expense			
Electricity bill		400	4800
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		400	4800
Generator		300	3600
Mobile bill		200	2400
Total fixed cost (D)		6,500	78000
Net Profit (E)= [C-D]		7,000	84000

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Cosmetics	45,000	55,000	100000		
Ornaments & Toys	30,000	45,000	75000		
Printer, Camera & Computeer	75,000	0	75000		
	150,000	100,000	250000		

### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Cosmetics & ornaments	5400	162000	1944000	2041200
Total Sales (A)	5400	162000	1944000	2041200
Less Variable Expense				
Cosmetics & ornaments	4590	137700	1652400	1735020
Total variable Expense (B)	4,590	137700	1652400	1735020
Contribution Margin (CM) [C=(A-B)	810	24300	291600	306180
Less Variable Expense				
Electricity bill		600	7200	7400
Transportation		600	7,200	7,400
Salary (self)		5000	60000	60000
Salary(Staff)		3000	36000	36000
Entertainment		400	4800	4800
Generator		300	3600	3600
Mobile bill		300	3600	3800
Total fixed cost (D)		9,900	122,400	123,000
Net Profit (E)= [C-D]		14400	172800	183,180
Investment Payback			60,000	60,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	172,800	183,180
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		112,800
	Total Cash Inflow	272800	295980
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	112,800	235980

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

















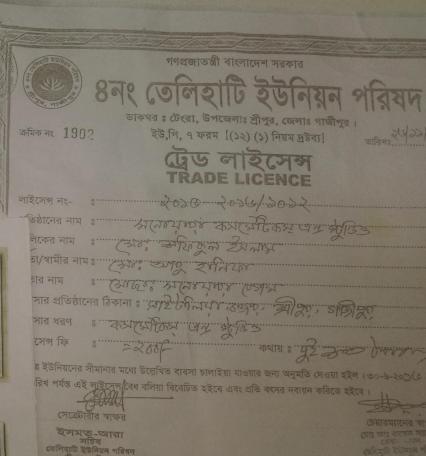
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এই কচটে গণগ্ৰেষাজ্ঞী বাংলাদেশ সহকারের সম্পতি। কার্কটি ব্যবহারকারী বাজীত কব। কোবাও পাঙরা গেলে নিকটছ গোট অভিনে কবা দেয়ার কন অনুরোধ করা হলো। ঠিকানা: প্রাঝুরাক্তা: সাইটালিরা, কেলিবাটি, ছাকখর: টেংরা - ১৭৪০, বীপুর,



ञीलूब, गामीलूब।

# **FAMILY PICTURE**

