Proposed NU Business Name: TASNIM VARIETIES STORE



Project identification and prepared by: Md. Nur Islam, Kaliakoir Unit, Gazipur

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RIPON MIA		
Age	:	30-05-1988 (28 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	1 DAUGHTER		
No. of siblings:	:	2 Brothers & 3 Sisters		
Address	:	Vill: Ashariabari, P.O: Boroibari, P.S: Kaliakoir, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MONOYARA BEGUM MD. ABUL BASHAR Branch: Boroibari, Kaliakoir, Centre # 9(Female), Member ID: 1811, Group No: 06 Member since: 10-1-1988(28 Years) First loan: BDT 2,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 33000, Outstanding loan: 26000 Father No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713684959
Mother's Contact No.	:	01713685785
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MONOYARA BEGUM joined Grameen Bank since 28 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	TASNIM VARIETIES STORE		
Location	:	Boroibari bazar		
Total Investment in BDT	:	BDT 170,000/-		
Financing	:	Self BDT 70,000/-(from existing business) 41%		
		Required Investment BDT 1,00,000/-(as equity) 59%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 9 ft= 180 square ft		
Security of the shop	:	BDT 35,000/-		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Bearing, Break, Padal etc	2300	69000	828000
Total Sales (A)	2300	69000	828000
Less Variable Expense			
Bearing, Break, Padal etc	1840	55200	662400
Total variable Expense (B)	1,840	55200	662400
Contribution Margin (CM) [C=(A-B)	460	13800	165600
Less Variable Expense			
Rent		1,200	14400
Electricity bill		400	4800
Transportation		800	9600
Salary (Self)		5000	60000
Entertainment		100	1200
Guard		50	600
Mobile bill		200	2400
Total fixed cost (D)		7,700	92400
Net Profit (E)= [C-D]		6,100	73200

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Bearing, Tube, Paddel	23,000	53,000	76000	
Nut,bolt etc	22,000	47,000	69000	
Flexiload , Bikash	25,000	0	25000	
	70,000	100,000	170000	

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Bearing, Break, Padal etc	4500	135000	1620000	1701000
Total Sales (A)	4500	135000	1620000	1701000
Less Variable Expense				
Bearing,Break, Padal etc	3825	114750	1377000	1445850
ltem				
Total variable Expense (B)	3,825	114750	1377000	1445850
Contribution Margin (CM) [C=(A-B)	675	20250	243000	255150
Less Variable Expense				
Rent		1,200	14,400	9,800
Electricity bill		600	7200	7400
Transportation		1,000	12000	12,400
Salary (Self)		5000	60000	60000
Entertainment		100	1200	1200
Guard		50	600	600
Mobile bill		300	3600	3800
Total fixed cost (D)		8,250	99000	95,200
Net Profit (E)= [C-D]		12000	144000	159,950
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	144,000	159,950
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		84,000
	Total Cash Inflow	244000	243950
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	84,000	183950

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

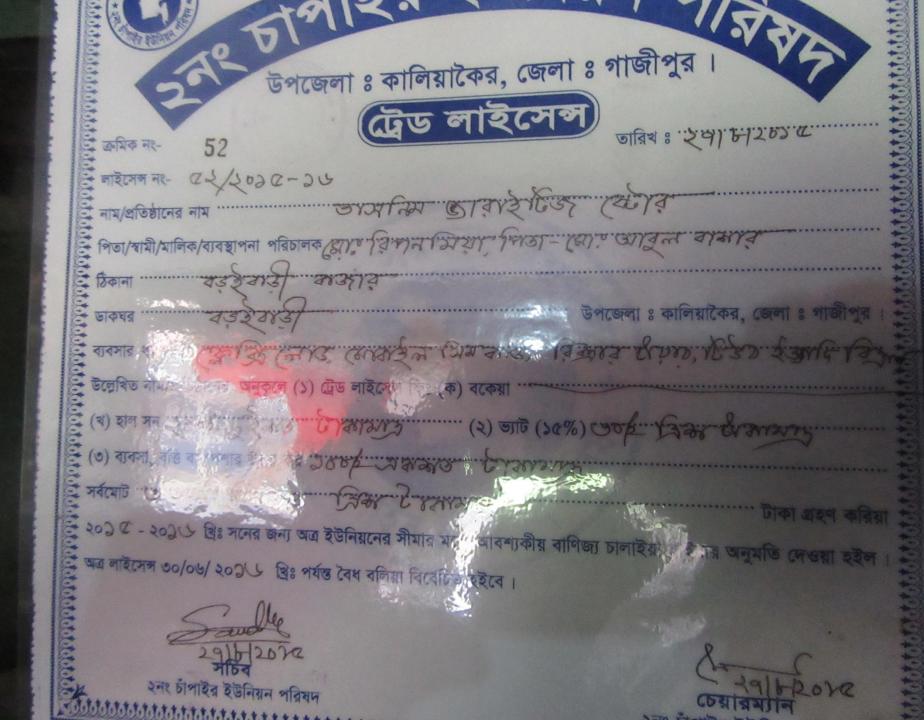
THREATS

Theft

Fire

Political unrest

Pictures









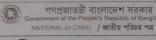












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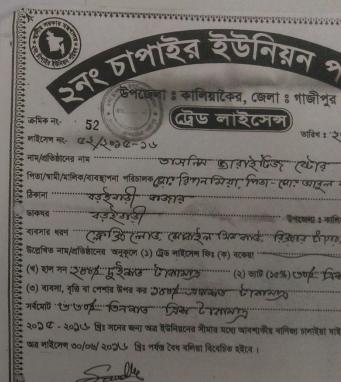
নাম: মোঃ রিপন মিয়া Name: MD. RIPON MIA

পিতা: মোঃ আবুল বাশার মাতা: মনোয়ারা বেগম

Date of Birth: 30 Jun 1988

ID NO: 3313228973971

এই বাজী পাওলাক্সী বাংগালেশ সরকারের সম্পরি। কাজী বাবহারকারী বাজীত অনা কোনাও পাওয়া সেনে নিকট্ পাট অভিনে জনা নেয়ার জনা অনুবোধ করা হয়ে। ঠিকানা: প্রাম/বাজা: আআবিজ্ঞাবাজী, আধারিয়াবাজী, ভাকথর: বড়ই বাজী - ১৭৫০, কালিয়াকৈর, গাজীপুর
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FAMILY PICTURE

