Proposed NU Business Name: PRINCE CORNER SHOES



Project identification and prepared by: Md. Forhad Hosen, Tangail Sadar Unit, Tangail

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MAHFUZUR RAHMAN KHAN	
Age	:	24-04-1988 (28 Years)	
Education, till to date		HSC	
Marital status	:	Married	
Children	:	-	
No. of siblings:	:	2 Brothers & 1 Sisters	
Address	:	Vill: Paharpur, P.O: Ghonapara, P.S: Delduar, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father AMENA BEGUM AMENA BEGUM MOTIUR RAHMAN KHAN Branch: lawhati, delduar, Centre # 43(Female), Member ID: 2973, Group No: 03 Member since: 16-10-1992 <i>(20)Years)</i> First loan: BDT 2,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30000, Outstanding Ioan: BDT 30000 N/A No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has 2 years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01725865425
Mother's Contact No.	:	01629310605
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

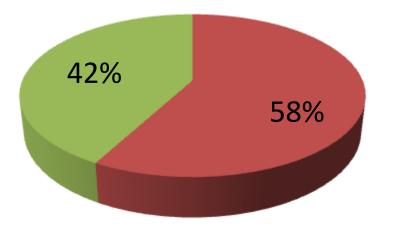
AMENA BEGUM joined Grameen Bank since 20 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	PRINCE CORNER SHOES		
Location	:	Noyachor bajar, delduar		
Total Investment in BDT	:	BDT 1,80,000/-		
Financing	:	Self BDT 110,000/-(from existing business) 52%		
		Required Investment BDT 70,000/-(as equity) 48%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 07ft= 70 square ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Shoe, Sandal etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed. Collects goods from Dhaka, Tangail. The shop is owned. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Shoes	2,300	69,000	828,000	
Total Sales (A)	2,300	69,000	828,000	
Less. Variable Expense				
Shoes	1,840	55,200	662,400	
Total variable Expense (B)	1,840	55,200	662,400	
Contribution Margin (CM) [C=(A-B)	460	13,800	165,600	
Less. Fixed Expense				
Electricity Bill		150	1,800	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Entertainment		300	3,600	
Transportation		2,000	24,000	
Guard		100	1,200	
Total fixed Cost (D)		7,850	94,200	
Net Profit (E) [C-D)		5,950	71,400	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Leather Sandal (250 x350)	87,500	70,000	157,500	
Barmis Sandal (200 x 100)	20,000	0	20,000	
Keds	2,500	0	2,500	
Total	110,000	70,000	180,000	

Source of Finance



- Entrepreneur's Contribution 110,000
- Investor's Investment 80,000
- Total 190,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Shoes	3,500	105,000	1,260,000	1,323,000	
Total Sales (A)	3,500	105,000	1,260,000	1,323,000	
Less. Variable Expense					
Shoes	2,800	84,000	1,008,000	1,058,400	
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400	
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000	264,600	
Less. Fixed Expense					
Electricity Bill		150	1,800	2,200	
Mobile Bill		400	4,800	5,500	
Salary (self)		5,000	60,000	60,000	
Entertainment		300	3,600	4,000	
Transportation		2,500	30,000	32,000	
Guard		100	1,200	1,200	
Salary (staff)		2,500	30,000	30,000	
Total Fixed Cost		10,950	131,400	134,900	
Net Profit (E) [C-D)		10,050	120,600	129,700	
Investment Payback			42,000	42,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	120,600	129,700
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		78,600
	Total Cash Inflow	190,600	208,300
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	78,600	166,300



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 08 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

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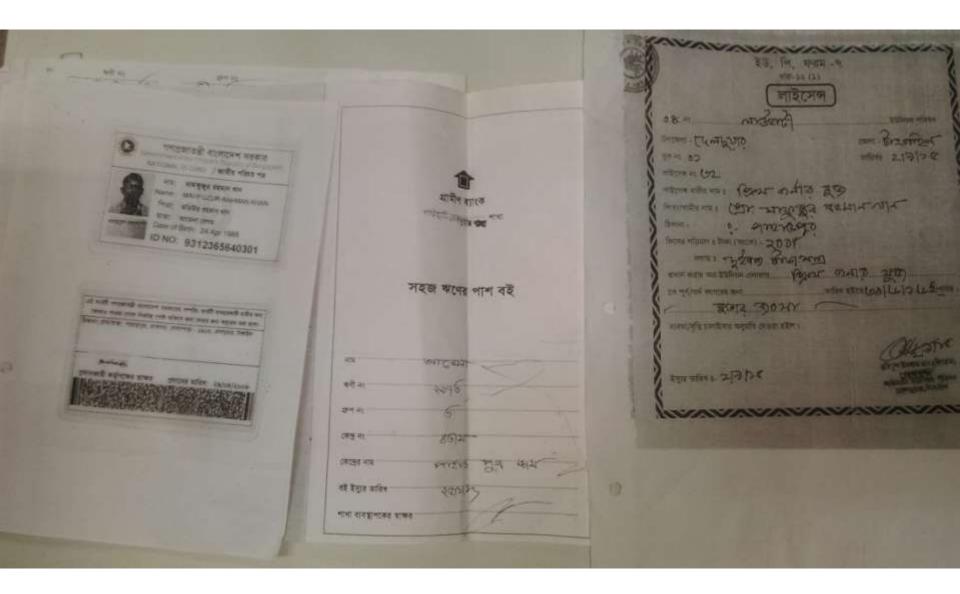












FAMILY PICTURE

