Proposed NU Business Name: SAYEM CYBER NET



Project identification and prepared by: Md. Forhad Hosen, Tangail Sadar Unit, Tangail

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ROBIUL ISLAM SAIM		
Age	:	14-10-1988 (28 Years)		
Education, till to date	:	HSC		
Marital status	•	Married		
Children	:	-		
No. of siblings:	:	2 Brothers & 3 Sisters		
Address	:	Vill: Balucora, P.O: Shontos, P.S: Tangail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SAHERA BEGUM MD. DELOYAR HOSEN Branch: Boruha, Centre # 44(Female), Member ID: 4141, Group No: 01 Member since: 03-03-1998(20 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 100000, Outstanding Ioan: BDT 85700 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711041212
Mother's Contact No.	:	01732359374
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SAHERA BEGUM joined Grameen Bank since 20 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SAYEM CYBER NET	
Location	:	Nirala more, CTC market, Tangail	
Total Investment in BDT	:	BDT 190,000/-	
Financing	:	Self BDT 90,000/-(from existing business) 47% Required Investment BDT 100,000/-(as equity) 53%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	8ft x 15ft= 120 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Computer & accessoriesetc. Average 25% gain on sale. The business is operating by entrepreneur. Existing 2 employees. After getting equity fund 1 employee will be appointed. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Computer	1000	30000	360000
Scan, printing service	300	9000	108000
Total Sales (A)	1300	39000	468000
Less Variable Expense			
Cosmetics, Stationary & Ornaments	750	22500	270000
Total variable Expense (B)	750	22500	270000
Contribution Margin (CM) [C=(A-B)	550	16500	198000
Less Variable Expense			
Rent		1,200	14400
Electricity bill		400	4800
Transportation		1,000	12000
Salary (self)		5000	60000
Entertainment		300	3600
Guard		40	480
Mobile bill		250	3000
Total fixed cost (D)		8,190	98280
Net Profit (E)= [C-D]		8,310	99720

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Computer	57,000	100,000	157000		
Printing machine	8,000	0	8000		
Scanner machine	5,000	0	5000		
Laptop	20,000	0	20000		
	90,000	100,000	190000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Computer	2300	69000	828000	869400	
Scan, printing service	400	12000	144000	151200	
Total Sales (A)	2700	81000	972000	1020600	
Less Variable Expense					
Cosmetics, Stationary & Ornaments	1725	51750	621000	652050	
Total variable Expense (B)	1,725	51750	621000	652050	
Contribution Margin (CM) [C=(A-B)	975	29250	351000	368550	
Less Variable Expense					
Rent		1,400	16,800	9,800	
Electricity bill		600	7200	2000	
Transportation		1,200	14400	8,600	
Salary (Self)		5000	60000	60000	
Salary(Staff)		4000	48000	48000	
Entertainment		300	3600	3600	
Mobile bill		300	3600	3800	
Total fixed cost (D)		12,800	153600	135,800	
Net Profit (E)= [C-D]		16450	197400	232,750	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	197,400	232,750
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		137,400
	Total Cash Inflow	297400	370150
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	137,400	310150

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









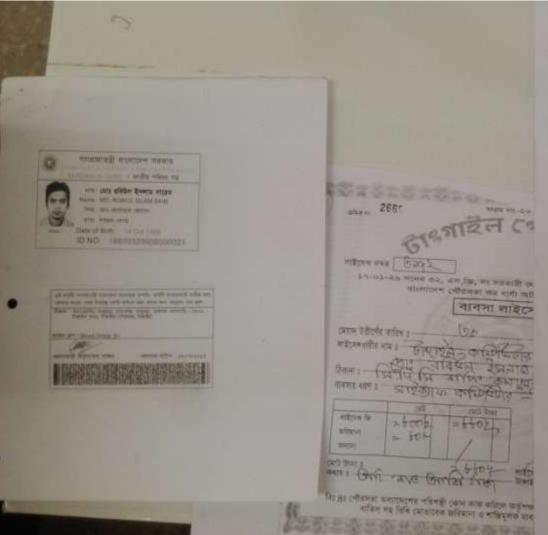


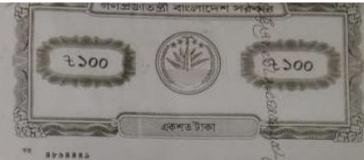












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 ঘটিকে এই লাভ আলিবিধার বৃহত্ত নাক্তিক লোকবৃদ্ধর হিমানে বা হাইবল অনুলাই করুব ব্রক্তিকরে আনত ভাইবে
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FAMILY PICTURE

