Proposed NU Business Name: MOZAFFOR CLASSICAL R BANSHI



Project identification and prepared by: Md. Hafijur Rahman, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MOFAZZAL MONDOL		
Age	:	01-02-1989 (27 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	_		
No. of siblings:	:	2 Sister & 2 Brothers		
Address	:	Vill: Gararon, P.O: Sreepur, P.S: Sreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SHELINA MOZAFOR MONDOL Branch: Tengra Sreepur, Centre # 73(Female), Member ID: 7282, Group No: 05 Member since: 24-04-2006 (10Years) First Ioan: BDT 2,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 55,000, Outstanding loan: BDT 39,380/- Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has hand training from his father.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01928-355288
Mother's Contact No.	:	01727-308047
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

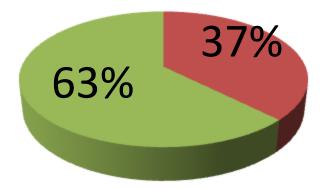
SHELINA joined Grameen Bank since 10 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MOZAFFOR CLASSICAL R BANSHI		
Location	:	Gararon Mondol Bari, Sreepur		
Total Investment in BDT	:	BDT 80,000/-		
Financing	:	Self BDT 30,000/-(from existing business) 37% Required Investment BDT 50,000/-(as equity) 63%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	40 ft x 20 ft= 800 square ft		
Implementation	:	 Manufacturer of flute. A labor can make 40 flute in a day and per production labor cost is BDT 5. Four flute can be produce from a bamboo. The business is operating by entrepreneur. Existing 2 artisans. One artisans will be appointed after getting equity fund. The business place is owned. Collects goods from Chittagong, Noyapara. Supply of production is in the area of Dhaka, Rajshahi, Chittagong, London, India. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Flute (1000 x 40)	40,000	480,000		
Total Sales (A)	40,000	480,000		
Less. Variable Expense				
Flute (1000 x 22)	22,000	264,000		
Total variable Expense (B)	22,000	264,000		
Contribution Margin (CM) [C=(A-B)	18,000	216,000		
Less. Fixed Expense				
Electricity Bill	100	1,200		
Mobile Bill	1,000	12,000		
Salary (self)	5,000	60,000		
Transportation	2,000	24,000		
Entertainment	500	6,000		
Salary (staff) (2)	5,000	60,000		
Total fixed Cost (D)	13,600	163,200		
Net Profit (E) [C-D)	4,400	52,800		

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Flute	250	40	10,000	0	0	0	10,000	
Bamboo	400	50	20,000	1000	50	50,000	70,000	
Total	650		30,000	1,000		50,000	80,000	

Source of Finance



Entrepreneur's Contribution 30,000
Investor's Investment 50,000
Total 80,000

Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year			
Revenue (sales)						
Flute (1500 x 40)	60,000	720,000	756,000			
Total Sales (A)	60,000	720,000	756,000			
Less. Variable Expense						
Flute (1500 x 22)	33,000	396,000	415,800			
Total variable Expense (B)	33,000	396,000	415,800			
Contribution Margin (CM) [C=(A-B)	27,000	324,000	340,200			
Less. Fixed Expense						
Electricity Bill	100	1,200	1,500			
Mobile Bill	1,100	13,200	14,000			
Salary (self)	5,000	60,000	60,000			
Transportation	3,000	36,000	38,000			
Entertainment	500	6,000	7,000			
Salary (staff) (3)	7,500	90,000	90,000			
Total Fixed Cost	17,200	206,400	210,500			
Net Profit (E) [C-D)	9,800	117,600	129,700			
Investment Payback		30,000	30,000			

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	117,600	129,700
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		87,600
	Total Cash Inflow	167,600	217,300
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	87,600	187,300



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:03 Experience & Skill: 05 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand Political unrest Regular customers;

Pictures

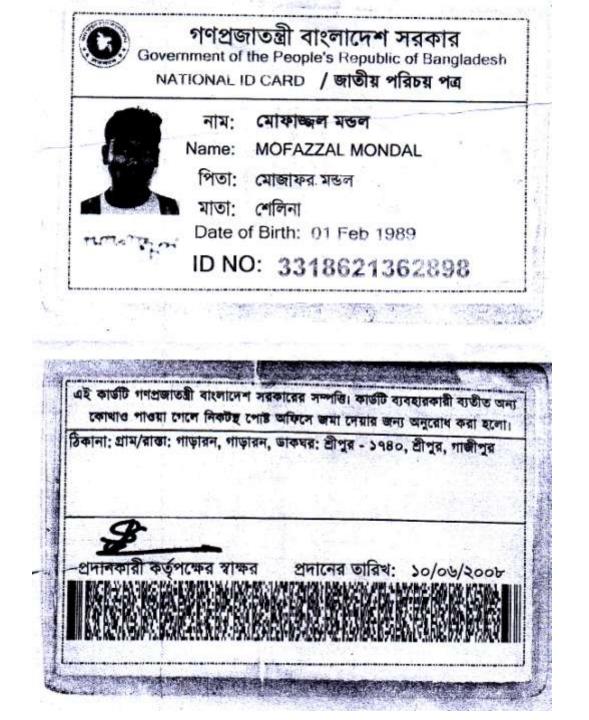












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FAMILY PICTURE

