Proposed NU Business Name: BISMILLAH ELECTRIC



Project identification and prepared by: Md. Golam rusul, Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	RIMEL		
Age	:	01-01-1994 (22 Years)		
Education, till to date	:	Class 9		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	2 Brothers & 2 Sister		
Address	:	Vill: North Sipahipara, P.O: Rampal, P.S: Munsigonj, Dist: Munsigonj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ROKSANA ROKSANA KHORSHED ALAM Branch: Rampal Munsigonj Centre # 85(Female), Member ID: 7631, Group No: 07 Member since: 01-01-2006 (10Years) First Ioan: BDT 20,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 140000, Outstanding loan: BDT 127240 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	1 years experience in running business.
Training Info	:	He has 6 Months training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01938-102936
Mother's Contact No.	:	01857-151676
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ROKSANA joined Grameen Bank since 10 years ago. At first she took 20,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

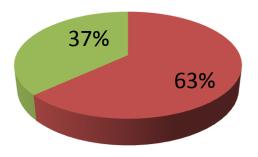
Proposed Nobin Udyokta Business Info				
Business Name	:	BISMILLAH ELECTRIC		
Location	:	Sipahipara bazar, Rampal, Munsigonj		
Total Investment in BDT	:	BDT 190,000/-		
Financing	:	Self BDT 120000/-(from existing business) 55%		
		Required Investment BDT 70,000/-(as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12ft x 10ft= 120 square ft		
Security of the shop	:	BDT 50,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; electric item etc. Average 25% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Nobabpur, Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Fan,DB box,Bizli cable.Swich, Pipe, Electronics item	2800	84000	1008000
Total Sales (A)	2800	84000	1008000
Less Variable Expense			
Fan,DB box,Bizli cable.Swich, Pipe, Electronics item	2100	63000	756000
Total variable Expense (B)	2,100	63000	756000
Contribution Margin (CM) [C=(A-B)	700	21000	252000
Less Variable Expense			
Rent		5,000	60000
Electricity bill		500	6000
Transportation		1,500	18000
Salary (self)		5000	60000
Entertainment		300	3600
Mobile bill		300	3600
Total fixed cost (D)		12,600	151200
Net Profit (E)= [C-D]		8,400	100800

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Fan,DB box,Bizli cable.Swich, Pipe,					
Electronics item	120,000	70,000	190000		
	120,000	70,000	190000		

Source of Finance



Entrepreneur's Contribution 120,000
 Investor's Investment 70,000
 Total 190,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Fan,DB box,Bizli cable.Swich, Pipe, Electronics item	4000	120000	1440000	1512000
Total Sales (A)	4000	120000	1440000	1512000
Less Variable Expense				
Fan,DB box,Bizli cable.Swich, Pipe, Electronics item	3000	90000	1080000	1134000
Total variable Expense (B)	3,000	90000	1080000	1134000
Contribution Margin (CM) [C=(A-B)	1,000	30000	360000	378000
Less Variable Expense				
Rent		5,000	60000	60,000
Electricity bill		700	8400	8600
Transportation		1,700	20,400	20,600
Salary (self)		5000	60000	60000
Entertainment		300	3600	3600
Mobile bill		400	4800	5000
Total fixed cost (D)		13,100	157,200	157,800
Net Profit (E)= [C-D]		16900	202800	220,200
Investment Payback			42,000	42,000

Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	202,800	220,200	
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		160,800	
	Total Cash Inflow	272800	381000	
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	42000	42000	
	Total Cash Outflow	112,000	42000	
3	Net Cash Surplus	160,800	339000	



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









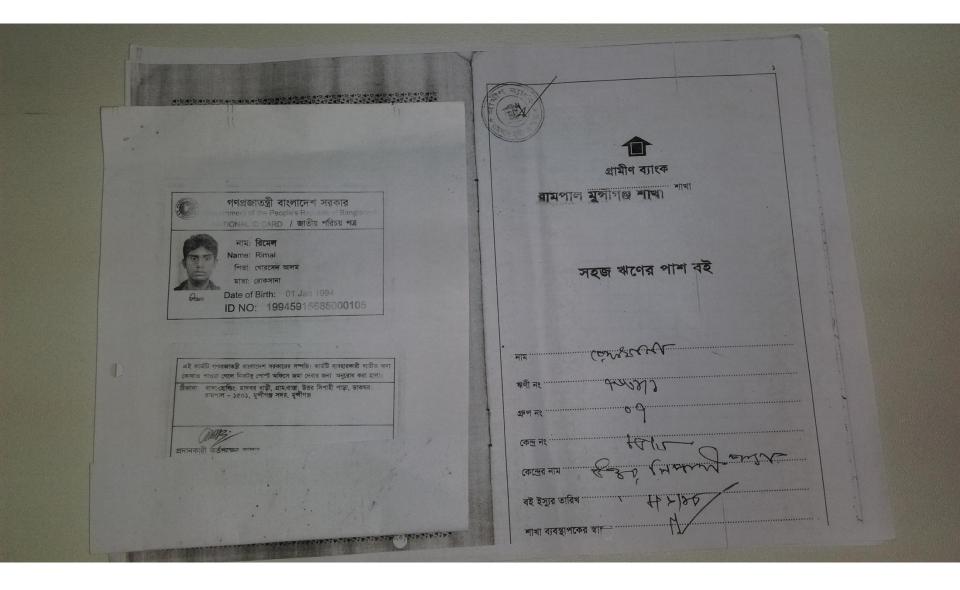












FAMILY PICTURE

