#### **Proposed NU Business Name: NEW SHILPI JEWELARS**



Project identification and prepared by: Md. Nurul Islam, Kaliakoir Unit, Gazipur

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHARIFUL ISLAM		
Age	:	10-07-1982 (33 Years)		
Education, till to date	:	Class VII		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Brothers & 2 Sisters		
Address	:	Vill: Muradpur, P.O: sakashor, P.S: Kaliakoir, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. ALEYA  MD. SUKUR ALI  Branch: Muradpur Kaliakoir, Centre # 68(Female),  Member ID: 7547, Group No: 07  Member since: 13-09-2009(7Years)  First loan: BDT 10000		
Further Information:		Existing Loan: BDT 90000 Outstanding loan: 66900		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	21 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-627471
Mother's Contact No.	:	01725-475781
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Gazipur

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

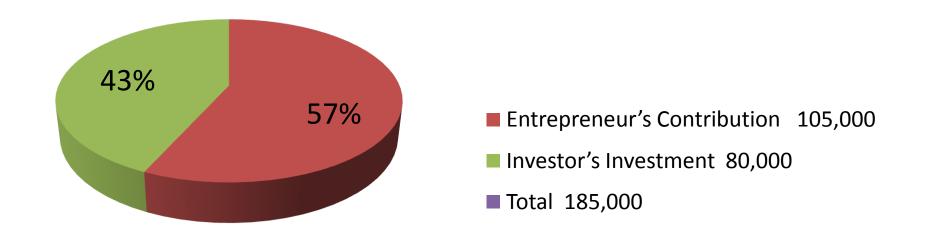
**MST. ALEYA** joined Grameen Bank since 07 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	<b> </b> :	NEW SHILPI JEWELARS	
Location	:	Vannara Bazaar, Kaliakoir, Gazipur	
Total Investment in BDT	:	BDT 185,000/-	
Financing	:	Self BDT 1,05,000/-(from existing business) 57% Required Investment BDT 80,000/-(as equity) 43%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	<b>:</b>	BDT 5,000/-	
Size of shop	:	09 ft x 11 ft= 99 square ft	
Security of the shop	:	BDT 30,000/-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; ornaments etc.</li> <li>Average 30% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>After getting equity fund 1 will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Gazipur.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Jewllary Item	80,000	960,000		
Total Sales (A)	80,000	960,000		
Less. Variable Expense				
Jewllary Item	56,000	672,000		
Total variable Expense (B)	56,000	672,000		
Contribution Margin (CM) [C=(A-B)	24,000	288,000		
Less. Fixed Expense				
Rent	1,000	12,000		
Electricity Bill	200	2,400		
Mobile Bill	300	3,600		
Salary (self)	5,000	60,000		
Entertainment	200	2,400		
Guard	200	2,400		
Salary (staff)	10,000	120,000		
Transportation	300	3,600		
Generator Bill	100	1,200		
Total fixed Cost (D)	17,300	207,600		
Net Profit (E) [C-D)	6,700	80,400		

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Gold (2 x 44000)	88,000	80,000	168,000		
Silver (28 x 600)	17,000	0	17,000		
Total	105,000	80,000	185,000		

### **Source of Finance**



Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year	
Revenue (sales)				
Jewllary Item	115,000	1,380,000	1,449,000	
Total Sales (A)	115,000	1,380,000	1,449,000	
Less. Variable Expense				
Jewllary Item	80,500	966,000	1,014,300	
Total variable Expense (B)	80,500	966,000	1,014,300	
Contribution Margin (CM) [C=(A-B)	34,500	414,000	434,700	
Less. Fixed Expense				
Rent	1,000	12,000	12,000	
Electricity Bill	200	2,400	3,000	
Mobile Bill	400	4,800	5,500	
Salary (self)	5,000	60,000	60,000	
Entertainment	200	2,400	3,000	
Guard	200	2,400	2,400	
Salary (staff)	15,000	180,000	180,000	
Transportation	500	6,000	6,000	
Generator Bill	100	1,200	1,200	
Total Fixed Cost	22,600	271,200	273,100	
Net Profit (E) [C-D)	11,900	142,800	161,600	
Investment Payback		48,000	48,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	142,800	161,600
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		94,800
	Total Cash Inflow	222,800	256,400
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	94,800	208,400

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 21 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







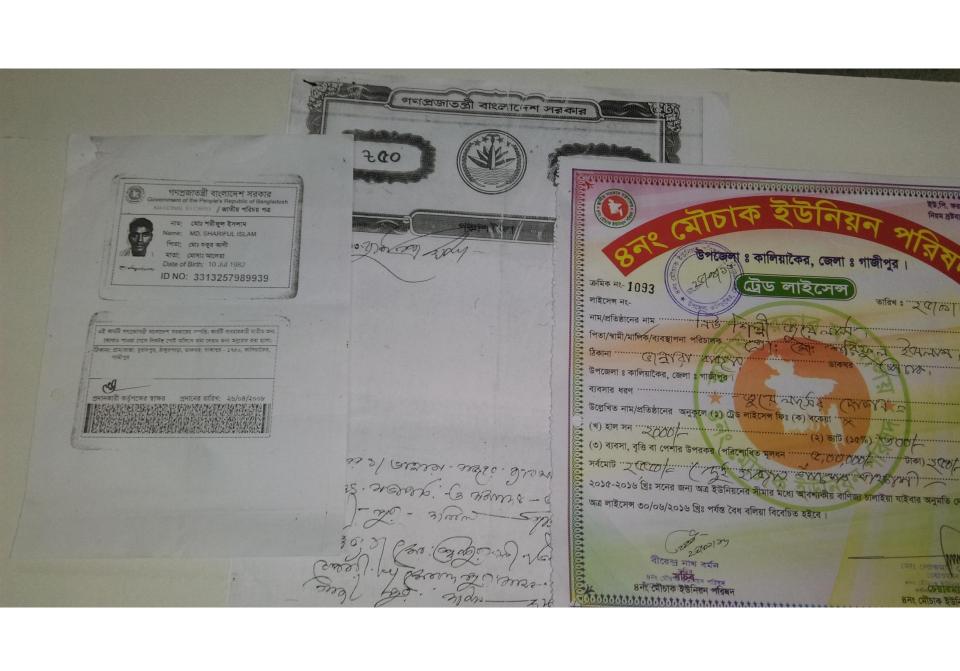












# **FAMILY PICTURE**

