Proposed NU Business Name: MAYER DUYA ENTERPRISE



Project identification and prepared by: Md. Hafizur Rahman, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.AL-AMIN		
Age	:	16-12-1989 (27 Years)		
Education, till to date	:	Eight		
Marital status	:	Unmarried		
Children	:	Nill		
No. of siblings:	:	1 Brothers 1 Sister		
Address	:	Vill: Singdigy P.O: South Barotopa, P.S: Shreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MST. ASIYA MD. NURUL ISLAM Branch: Mawna, Shreepur, Centre # 05(Female), Member ID: 1602, Group No: 05 Member since: 09-04-2006(10Years) First Ioan: BDT 10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 50,000, Outstanding loan: 43400 Fathers No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	House Rent
Entrepreneur Contact No.	:	01738-245024
Mother's Contact No.		01722-195231
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

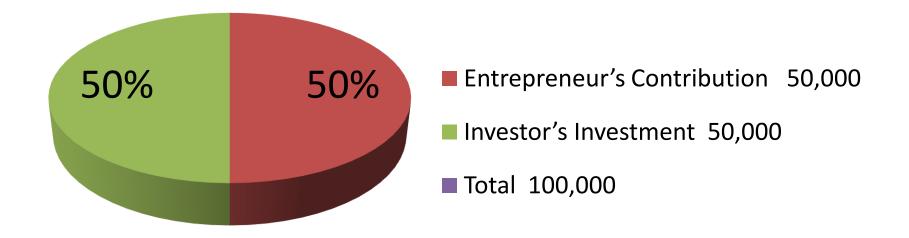
MST. ASIYA joined Grameen Bank since 10 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MAYER DUYA ENTERPRISE		
Location	:	Singdigy		
Total Investment in BDT	:	BDT 1,00,000/-		
Financing	:	Self BDT 50,000/-(from existing business) 50%		
		Required Investment BDT 50,000/-(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12 ft x 15 ft= 180 square ft		
Security of the shop	:	_		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice Soap, Powder, Oil, Salt etc etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund 1 employee will be appointed The shop is Owned. Collects goods from Mawna Chowrastha. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Rice Soap, Powder, Oil etc	2,500	75,000	90,000	
Total Sales (A)	2,500	75,000	90,000	
Less. Variable Expense				
Rice Soap, Powder, Oil etc	2,125	63,750	765,000	
Total variable Expense (B)	2,125	63,750	765,000	
Contribution Margin (CM) [C=(A-B)	375	11,250	135,000	
Less. Fixed Expense				
Electricity bill		300	3,600	
Mobile Bill		300	3,600	
Transportation		300	3,600	
Salary (self)		5,000	60,000	
Entertainment		300	3,600	
Total fixed Cost (D)		6,200	74,400	
Net Profit (E) [C-D)		5,050	60,600	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice (3x1800)	5,400	18,000	23,400		
Powder (100 x40)	4,000	8,000	12,000		
Sugar (30 kgx60)	1,800	3,000	4,800		
Soyabin (30 lix90)	2,700	4,500	7,200		
Soap, Biscut, Oil, Salt etc	36,100	16,500	52,600		
Total	50,000	50,000	100,000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Rice,Biscuit, Oil etc	4,000	1,20,000	1,440,000	1,512,000	
Total Sales (A)	4,000	1,20,000	1,440,000	1,512,000	
Less Variable Expense					
Rice,Biscuit, Oil etc	3,400	1,02,000	1,224,000	1,285,200	
Total variable Expense (B)	3,400	1,02,000	1,224,000	1,285,200	
Contribution Margin (CM) [C=(A-B)	6,00	18,000	2,16,000	2,26,800	
Less Variable Expense					
Electricity bill		5,00	6,000	6,300	
Transportation		5,00	6,000	6,500	
Salary (Self)		5,000	60,000	60,000	
Salary(Staff)		3,000	36,000	36,000	
Entertainment		4,00	4,800	4,800	
Mobile bill		5,00	6,000	6,000	
Total fixed cost (D)		9,900	1,18,800	1,19,600	
Net Profit (E)= [C-D]		8,100	97,200	1,07,200	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

			Year 2 (BDT)
SI #	Particulars	Year 1 (BDT)	(001)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	97,200	1,07,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		23,800
	Total Cash Inflow	1,47,200	1,31,000
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan	43,400	
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	30,000	30,000
	Total Cash Outflow	123,000	30,000
3	Net Cash Surplus	23,800	1,01000



Strength

Employment: Self: 01 Family:0 Others:1 Experience & Skill : 03Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





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ञाजुअन नप

FAMILY PICTURE

