

Grameen Kalyan Proposed NU Business Name: Anika Alfi Layer Agro Farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Md. Azim, Vill: Asim Poraghati, Post:Asim Bazar, Upazila: Fulbaria, District: Mymensingh.		
Age	•	30 Years		
Marital status	:	Married.		
Children		One Son & One Daughter.		
No. of siblings:	•	3(Three) Brothers & 3(Three) Sisters.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother $\sqrt{}$ Father Mst.Josna Khatun A. K Fazlul Haque Branch: Asim fulbaria, Group # 05, Centre # 34/M, Loan no. 3576, Member since: 2004, First loan: 4,000 Tk. Last loan:30,000, Outstanding: 8,800.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Father No Nil Nil Nil		
Education, till to date	:	S.S.C.		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Business.
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	••	He has no formal training but 5 years practical experience in this business.
Other Own/Family Sources of Income	:	Father's income from agriculture.
Other Own/Family Sources of Liabilities	:	Nil.
Contact number	:	01735108801
National ID Number	:	6112011329882
NU Project Source/Reference	:	GK/Trishal Unit/Md. Aminul Islam (2348).

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2004. At first she took GB loan BDT=4,000 (Four thousand) and used the money in agriculture farming. Gradually several times she took GB loan and utilized in her husband's business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

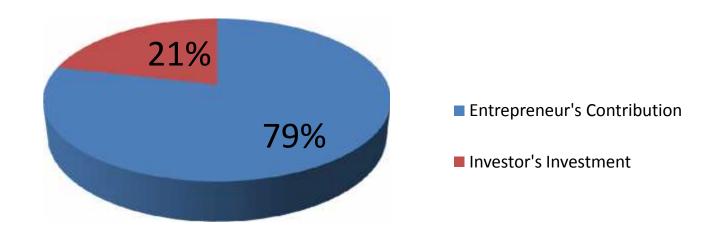
Project's Name	-	Anika Alfi Layer Agro Farm.		
Address/ Location	:	Asim Poraghati, Asim, Fulbaria, Mymensingh.		
Total Investment	:	BDT = 9,38,000		
Financing	:	Self financing: BDT =7,38,000(Existing business) Required Investment: BDT= 2,00,000 (as equity)		
Present salary/drawings from business (estimates)	:	Nil		
Proposed Salary	:	BDT= 8,000 (Eight thousand) Employee-1= 6,000 (Six thousand)		
Proposed Business Implementation Plan	:	 This is an on going project for rearing 1200 baby chicken layer; Fund needs for layer feed & layer case; One employee per month Tk. 6000; Estimated price of egg about @ Tk. 7.00 Per piece; Estimated egg production per day 1140 piece; Estimated egg & layer sales per cycle about @ Tk. 47,29,200; Estimated feed & medicine cost per cycle @ Tk. 31,39,200. Pay back period is 3 years; Expected date to start the project in as soon as possible. 		

PRESENT & PROPOSED PROJECTION INVESTMENT BREAKDOWN

Particulars	Existing Business/NU Investment (BDT)(1)	Propo Business		Total (BDT)
Investment in		NU	Investor	
different categories:		140	investor	
Shade for layer	200,000			200,000
Case for Layer			160,000	160,000
Out Side Net for Shed	20,000			20,000
Electric Fittings	8,000			8,000
Baby Chicken	120,000			120,000
Layer (1200*100 pieces)	120,000			120,000
Feed (1600 Per Sack)	130,000	200,000	40,000	370,000
Water Motor & Pump	25,000		_	25,000
Medicine & Vaccine		20,000		20,000
Transport	5,000		_	5,000
Cash in Hand	10,000	-	_	10,000
Total Capital	518,000	220,000	200,000	938,000

Source of Finance

Particulars	Amount in BDT	In %
Entrepreneur's Contribution	738,000	79
Investor's Investment	200,000	21
Total Investment	938,000	100



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dortioular	19	st Cycle =24 Mo	onth	2nd Cycle=24 Month		
Particular	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales Egg 1140*7.00	7,980	239,400	4,309,200	8,778	263,340	4,740,120
Sales of Layer (1120 pieces*BDT 375)			420,000			420,000
Total sales(A):	7,980	239,400	4,729,200	8,778	263,340	5,160,120
Baby layer			240,000			120,000
Feeds (130 Kg Per day*32 Tk Per Kg)	4,160	124,800	2,995,200	4,368	131,040	3,144,960
Cost of Medicine	200	6,000	144,000	210	6,300	75,600
Less: Total Cost of Sales (B)	4,360	130,800	3,379,200	4,578	137,340	3,340,560
Gross Profit (GP) = [C = (A-B)]	3,620	108,600	1,350,000	4,200	126,000	1,819,560
Less: Operating Costs						
Transport		1,000	24,000		1,050	12,600
Proposed salary Self		8,000	192,000		8,400	201,600
Wages 1		6,000	144,000		6,300	151,200
Electric bill		1,200	28,800		1,260	30,240
Generator bill		1,000	24,000		1,050	18,900
Mobile bill		500	12,000		525	12,600
Other Expenses		500	12,000		525	12,600
Non Cash Item		-	-		-	-
Depreciation Expenses		2,000	48,000		2,200	52,800
Total Operating Cost (D)		20,200	484,800		21,310	492,540
(C-D) Net Profit:		88,400	865,200		104,690	1,327,020
Retained Income:			865,200			1,327,020

Notes: 1. Agreed Grace period: 6 Months.

2. **Investment Payback schedule**: Quarterly installment including ownership transfer fee after 6 months grace period. 8

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	1st cycle=24 Month	2nd Cycle=24 Month
Cash inflow		
Opening Balance	10,000	1,135,200
Capital Infusion by UDYOKTA	220,000	-
Capital Infusion by Investor	200,000	_
Sales	4,729,200	5,160,120
Total Receipts	5,159,200	6,295,320
Cash Outflow		
Cost of goods sold	3,379,200	3,340,560
Operating expenses	484,800	492,540
Return to investor	160,000	80,000
Total payment	4,024,000	3,913,100
Closing Balances	1,135,200	2,382,220

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Employee:1 Trade License: Own name Skill & Experience-05 years.	Weakness □ Lack of Sufficient Capital.
Opportunities □ Local Demand; □ Investor's money will be payback in three years; □ Local Veterinary Doctors.	THREATS Theft; Virus/ Bird flue; Scarcity of feeds.

Presented at 30th Ex. SB Design Lab on 10th August, 2016 at Grameen Kalyan.

Thank you

My Farm's Picture











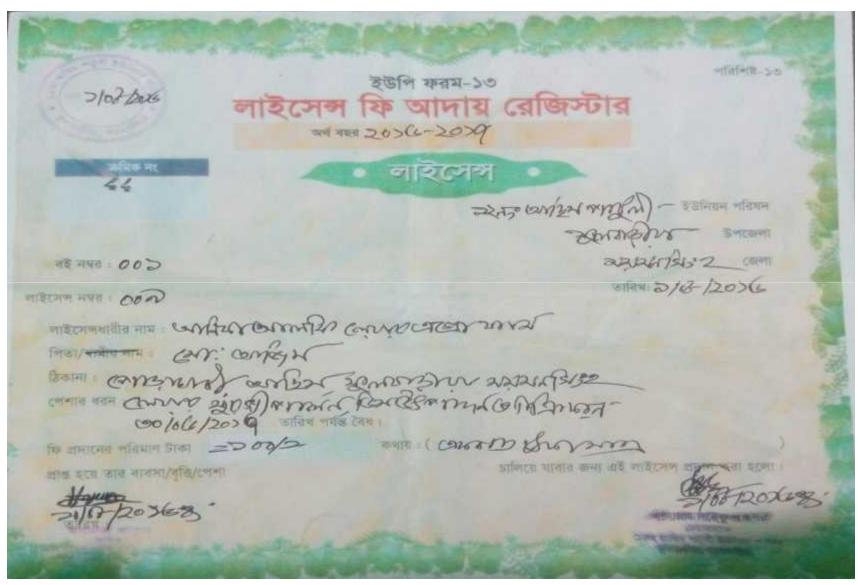




NU with his mother



Trade License



Thank You