Proposed NU Business Name: ABIR CYCLE STORE



Project identification and prepared by: Md. Shah Alom, Dupchachia Unit, Bugra

Project verified by: MD. Mujharul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. AKRAM HOSSAIN	
Age	:	07-02-1986 (30 Years)	
Education, till to date	:	Class VIII	
Marital status	:	Married	
Children	:	1 daughter 1 Son	
No. of siblings:	:	1 Sister 2 Brother	
Address	:	Vill: Sekhahar, P.O: kajipara, P.S: kahalu, Dist: Bogra	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. ASMA BIBI MD. SOBAHAN PRAMANIK Branch: Bir Kdar kahalu, Centre # 28(Female), Member ID: 3844/2, Group No: 04 Member since: 18-03-1997 (06 Years) First loan: BDT 4000	
Further Information:		Existing Loan: BDT 15000, Outstanding loan: NIL	
(v) Who pays GB loan installment	:	Father	
(vi) Mobile lady (vii) Grameen Education Loan	:	No No	
(viii) Any other loan like GB, BRAC ASA etc	:	No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	No years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01747-380624
Mother's Contact No.	:	01935-726404
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ASMA BIBI joined Grameen Bank since 6 years ago. At first she took 4000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ABIR CYCLE STORE	
Location	:	Sekhahar bazar, Nowga Road, kahalu	
Total Investment in BDT	:	BDT 250000/-	
Financing	:	Self BDT 1,50,000/-(from existing business) 60% Required Investment BDT 100,000/-(as equity) 40%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10 ft x 20 ft= 200 square ft	
Security of the shop	:	BDT 20000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cycle etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 2 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Bogra. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Tire,tube,battery,Handle etc	4500	135000	1620000
Total Sales (A)	4500	135000	1620000
Less Variable Expense			
Tire,tube,battery,Handle etc	3600	108000	1296000
Total variable Expense (B)	3,600	108000	1296000
Contribution Margin (CM) [C=(A-B)	900	27000	324000
Less Variable Expense			
Rent		1,500	18000
Electricity bill		1000	12000
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)		10000	120000
Entertainment		300	3600
Guard		200	2400
Mobile bill		400	4800
Total fixed cost (D)		19,900	238800
Net Profit (E)= [C-D]		7,100	85200

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Tire,tube	15,000	20,000	35000		
Ring, haps	15,000	15,000	30000		
Battery(Charger)	40,000	15,000	55000		
Motor	30,000	20,000	50000		
Chesise	20,000	15,000	35000		
Frame & Flag	10,000	15,000	25000		
Handle	10,000	0	10000		
Others	10000		10000		
	150,000	100,000	250000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Tire,tube,battery,Handle etc	6700	201000	2412000	2532600
Total Sales (A)	6700	201000	2412000	2532600
Less Variable Expense				0
Tire,tube,battery,Handle etc	5360	160800	1929600	2026080
ltem				0
Total variable Expense (B)	5,360	160800	1929600	2026080
Contribution Margin (CM) [C=(A-B)	1,340	40200	482400	506520
Less Variable Expense				
Rent		1,500	12000	12,000
Electricity bill		1400	16800	17200
Transportation		2,000	24000	24,500
Salary (self)		5000	120000	120000
Salary(Staff)		15000	180000	180000
Entertainment		300	3600	3600
Guard		200	2400	2400
Mobile bill		450	5400	5500
Total fixed cost (D)		25,850	361,800	362,800
Net Profit (E)= [C-D]		14350	120,600	143,720
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	120,600	143,720
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		60,600
	Total Cash Inflow	220600	204320
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	60,600	144320

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 00 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

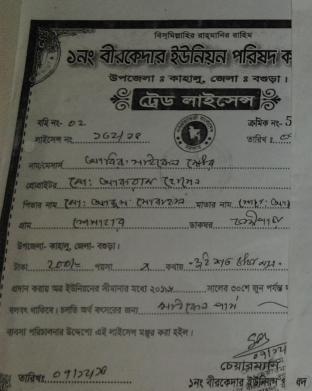












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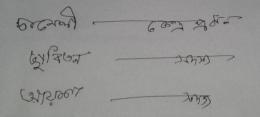
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প্রণপ্রজাতন্ত্রী বাংলাদেশ সরকার evernment of the People's Republic of Bangla NATIONAL ID CARD **/ জাতীয় পরিচয় পত্র**



নাম: মোঃ আকরাম হোসেন Name: Md. Akram Hossain

পিতা: মোঃ সোবাহান প্রামানিক মাতা: মোছাঃ আছমা বিবি

মাতা: মোছাঃ আছুমা বিব Date of Birth: 07 Feb 1986 ID NO: 1015413558441

এই কাডটি গণপ্ৰজাতন্তী বাংগাদেশ সৰকাৰের সন্দর্ভি। কাডটি ব্যবহারকারী বাতীত অন্য তোগাও পাওয়া গোলে নিকটছু পোট অধিসকে জনা কেয়াৰ জন্য অনুবাধ করা হলো। ঠিকানা: গ্রাম/রাজা: শেখাহার, শেখাহার, ভাকমব: কাজীপাড়া - ৫৮৮০, কাহাপু, বঞ্চুল

COOK!

প্রদানকারী কর্তৃশক্ষের স্থাক্ষর প্রদানের তারিব: ২৫/০৪/২০০৮

FAMILY PICTURE

