

Proposed NU Business Name: **MA WELDING WORKSHOP**



Project identification and prepared by: Md Khayrul,
Bogra unit Unit, Bogra

Project verified by: MD. Mazharul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD ABDUL KARIM MONDOL
Age	:	17-03-1988 (28 Years)
Education, till to date	:	Class Six
Marital status	:	Married
Children	:	N/A
No. of siblings:	:	4 Brothers & 2 Sisters
Address	:	Vill: Khalisha Kandi, P.O: Majhira, P.S: Shajahanpur, Dist: Bogra
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST JAHEDA BEWA
(iii) Father's name	:	LATE MOSLEM UDDIN MONDOL
(iv) GB member's info	:	Branch: Majhira, Centre # 44(Female), Member ID: 7439, Group No: 10 Member since: 03-05-2006 (08 Years) First loan: BDT 5000
Further Information:		Existing Loan: BDT 15000, Outstanding loan: BDT Nil
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05 years experience in running business. 05 years in own business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01737898271
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Bogra Sadar Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST JAHEDA BEWA joined Grameen Bank since 08 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	MA WELDING WORKSHOP
Location	:	Dublagari road, Majhira, Bogra
Total Investment in BDT	:	BDT 200,000/-
Financing	:	Self BDT 100000/- (from existing business) 50% Required Investment BDT 100000/- (as equity) 50%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	
Security of the shop	:	BDT 20000
Implementation	:	<ul style="list-style-type: none">▪ The business is planned to be scaled up by investment in existing goods like; Steel works, Steel Door, Window etc.▪ Average 25% gain on sale.▪ The business is operating by entrepreneur. Existing no employee. One will be appointed in the future▪ The shop is rented.▪ Collects goods from Majhira, Bogra▪ Agreed grace period is 3 months.

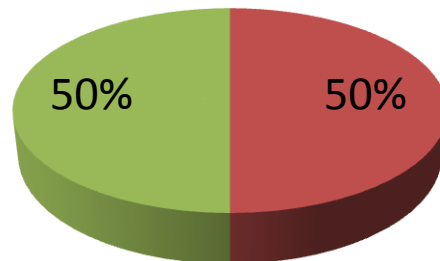
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Steel door, window , angle etc	4200	126000	1512000
Total Sales (A)	4200	126000	1512000
Less Variable Expense			
Steel door, window , angle etc	3150	94500	1134000
Total variable Expense (B)	3,150	94500	1134000
Contribution Margin (CM) [C=(A-B)]	1,050	31500	378000
Less Variable Expense			
Rent		2,000	24000
Electricity bill		1500	18000
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		15000	
Entertainment		400	4800
Guard		150	1800
Mobile bill		300	3600
Total fixed cost (D)		25,350	304200
Net Profit (E)= [C-D]		6,150	73800

Investment Breakdown

Particulars	Existing	Proposed	Total
Steel sheet,Angle,Window sheet,Pipe steel,Others	45,000	100,000	145000
Window,Box,Door,Alna	55,000	0	55000
	100,000	100,000	200000

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 100,000
- Total 200,000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 1.5
Revenue(Sales)				
Steel door, window , angle etc	6100	183000	2196000	2305800
Total Sales (A)	6100	183000	2196000	2305800
Less Variable Expense				
Steel door, window , angle etc	4575	137250	1647000	1729350
Total variable Expense (B)	4,575	137250	1647000	1729350
Contribution Margin (CM) [C=(A-B)	1,525	45750	549000	576450
Less Variable Expense				
Rent		2,000	24000	24,000
Electricity bill		1700	20400	20600
Transportation		1,300	15600	16,000
Salary (self)		5000	60000	60000
Salary(Staff)		23000	276000	276000
Entertainment		400	4800	4800
Guard		150	1800	1800
Mobile bill		400	4800	5000
Total fixed cost (D)		33,800	405,600	406,400
Net Profit (E)= [C-D]		11950	143400	170,050
Investment Payback			80,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 1.5(BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	143,400	170,050
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		63,400
	Total Cash Inflow	243400	233450
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80000	20000
	Total Cash Outflow	180,000	20000
3	Net Cash Surplus	63,400	213450

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 05 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures











ওয়েল্ডিং ওয়ার্কসপ

প্রোপ্রাইটর মোঃ আব্দুল করিম মন্ডল

এখানে

মোবাইল-০১৭৩৭-৮৯৮২৭১ - ০১৬১৭-৮৯৮২৭১

দরজা, জানালা, আলমারী, সোকেচ, মিকসেফ, বাক্স ইত্যাদি
ষ্টিলের আসবাব পত্র সুলভ মূল্যে তৈরী এবং বিক্রয় করা হয়।



দুবলাগাড়ী রোড, মাঝিড়া বাজার, শাজাহানপুর, বগুড়া।

বেলাল আউ
০১৩৭-৪৩২ ৯০৯





FAMILY PICTURE

