Proposed NU Business Name: MA ELECTRIC & ELECTRONICS



Project identification and prepared by: Md Anisur Rahman, Dagonvuiyan Unit, Feni

Project verified by: Shushanta Kumar Bishash



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|--|-----|--|--|--|--|
| Name | : | SHIPON CHANDRA SHIL | | | |
| Age | : | 10-06-1984 (32 Years) | | | |
| Education, till to date | : | CLASS 9 | | | |
| Marital status | : | Married | | | |
| Children | : | - | | | |
| No. of siblings: | : | 4 BROTHER | | | |
| Address | : | Vill: Choronlokkhi, P.O: Kutirhat, P.S: sonagaji, Dist: Feni | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father MAYA RANI SHIL LATE PRIYO LAL SHIL Branch: Chormojlishpur, Feni Centre # 39(Female), Member ID: 3686/1, Group No: 05 Member since: 10-5-2011 <i>(5 Years)</i> First Ioan: BDT 2,000 | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : | Existing Loan: BDT 10000, Outstanding Ioan: 4840 Mother No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|---|
| Business Experiences and | : | 2 years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | - |
| Other Own/Family Sources of Liabilities | | None |
| Entrepreneur Contact No. | - | 01711-989300 |
| Mother's Contact No. | : | 01741-635180 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd. Dagonvuiyan Unit, Feni |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MAYA RANI SHIL joined Grameen Bank since 05 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info | | | | | | |
|--|---|--|--|--|--|--|
| Business Name | : | MA ELECTRIC & ELECTRONICS | | | | |
| Location | : | utirhut, Manik Market | | | | |
| Total Investment in BDT | : | BDT 850,000/- | | | | |
| Financing | : | Self BDT 700,000/-(from existing business) 82% Required Investment BDT 1,50,000/-(as equity) 18% | | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- | | | | |
| Proposed Salary | : | BDT 10,000/- | | | | |
| Size of shop | : | 288 square ft | | | | |
| Security of the shop | : | BDT 40,000/- | | | | |
| Implementation | | The business is planned to be scaled up by investment in existing goods like; Electronics item etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund 2 employee will be appointed. The shop is rented. Collects goods from Dhaka, Feni. Agreed grace period is 3 months. | | | | |

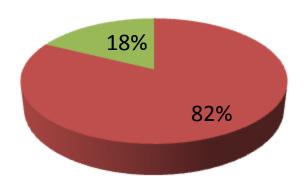
Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
|-----------------------------------|--------|---------|---------|
| Revenue(Sales) | | | |
| Diesel, Scrap steel, Battery etc | 15200 | 456000 | 5472000 |
| Total Sales (A) | 15200 | 456000 | 5472000 |
| Less Variable Expense | | | |
| Diesel,Scrap steel, Battery etc | 13680 | 410400 | 4924800 |
| Total variable Expense (B) | 13,680 | 410400 | 4924800 |
| Contribution Margin (CM) [C=(A-B) | 1,520 | 45600 | 547200 |
| Less Variable Expense | | | |
| Rent | | 2,700 | 32400 |
| Electricity bill | | 800 | 9600 |
| Transportation | | 1,000 | 12000 |
| Salary (self) | | 20000 | 240000 |
| Salary(Staff) | | 7500 | 90000 |
| Entertainment | | 3000 | 36000 |
| Guard | | 30 | 360 |
| Mobile bill | | 1000 | 12000 |
| Total fixed cost (D) | | 36,030 | 432360 |
| Net Profit (E)= [C-D] | | 9,570 | 114840 |

| | | Investment | Breakdown | |
|--|--|------------|-----------|--|
|--|--|------------|-----------|--|

| Existing | | | | | Proposed | | | |
|-------------|------|------------|---------|-----|---------------|---------|----------|--|
| Particulars | Qty. | Unit Price | Amount | Qty | Unit Price | | Proposed | |
| | | | (BDT) | | | (BDT) | Total | |
| Cable | 0 | 0 | 200,000 | 0 | 0 | 40,000 | 240,000 | |
| Fan | 0 | | 100,000 | 0 | 0 | 50,000 | 150,000 | |
| Light | 0 | 0 | 50,000 | 0 | 0 | 20,000 | 70,000 | |
| Switch | 0 | 0 | 50,000 | 0 | 0 | 10,000 | 60,000 | |
| Others | | 0 | 300,000 | 0 | 0 | 30,000 | 330,000 | |
| Total | 0 | 0 | 700,000 | 0 | 0 | 150,000 | 850,000 | |

Source of Finance



Entrepreneur's Contribution 700,000
Investor's Investment 150,000
Total 850,000

| Financial Projection (BDT) | | | | | | | |
|-----------------------------------|--------|---------|---------|---------|---------|--|--|
| Paticular | Daily | Monthly | Year1 | Year 2 | Year 3 | | |
| Revenue(Sales) | | | | | | | |
| Diesel, Scrap steel, Battery etc | 21000 | 630000 | 7560000 | 7938000 | 8334900 | | |
| Total Sales (A) | 21000 | 630000 | 7560000 | 7938000 | 8334900 | | |
| Less Variable Expense | | | | | | | |
| Diesel,Scrap steel, Battery etc | 18900 | 567000 | 6804000 | 7144200 | 7501410 | | |
| Total variable Expense (B) | 18,900 | 567000 | 6804000 | 7144200 | 7501410 | | |
| Contribution Margin (CM) [C=(A-B) | 2,100 | 63000 | 756000 | 793800 | 833490 | | |
| Less Variable Expense | | | 0 | | | | |
| Rent | | 2,700 | 32400 | 32,400 | 32400 | | |
| Electricity bill | | 1000 | 12000 | 12400 | 12600 | | |
| Transportation | | 1,500 | 18,000 | 18500 | 19000 | | |
| Salary (self) | | 20000 | 240000 | 240000 | 240000 | | |
| Salary(Staff) | | 15000 | 180000 | 180000 | 180000 | | |
| Entertainment | | 3000 | 36000 | 14600 | 14600 | | |
| Guard | | 30 | 360 | 360 | 360 | | |
| Mobile bill | | 1200 | 14400 | 14600 | 14800 | | |
| Total fixed cost (D) | | 44,400 | 532,800 | 512,500 | 513760 | | |
| Net Profit (E)= [C-D] | | 18600 | 223200 | 281,300 | 319730 | | |
| Investment Payback | | | 60,000 | 60,000 | 60,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SR# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 150,000 | | |
| 1.2 | Net Profit | 223,200 | 281,300 | 319730 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 163,200 | 384500 |
| | Total Cash Inflow | 373200 | 444500 | 704230 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 150,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 60000 | 60000 | 60000 |
| | Total Cash Outflow | 210,000 | 60000 | |
| 3 | Net Cash Surplus | 163,200 | 384500 | 644230 |



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 02 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

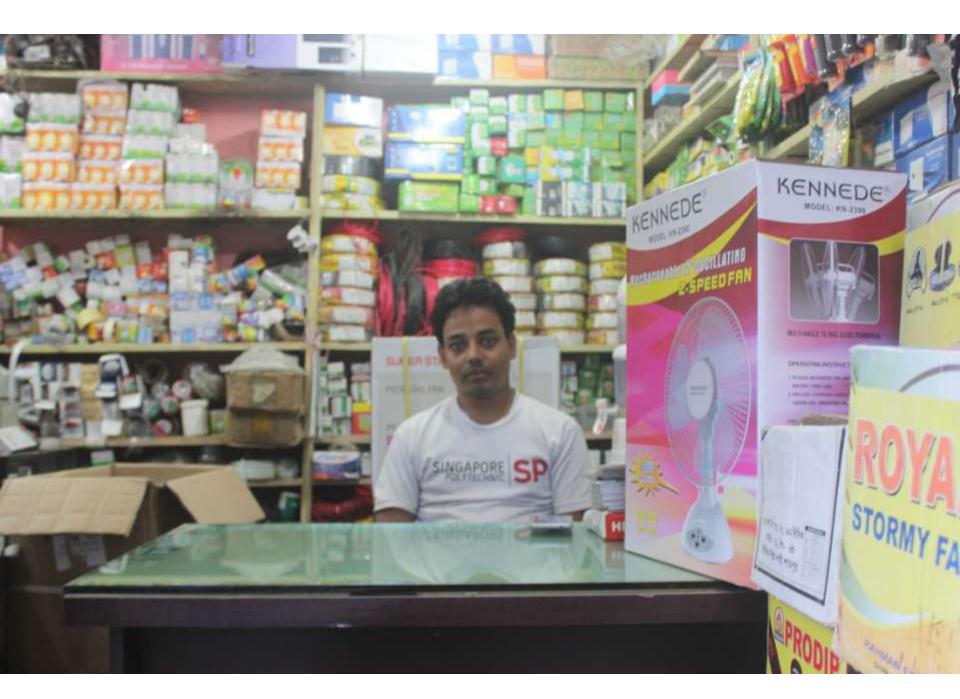
Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





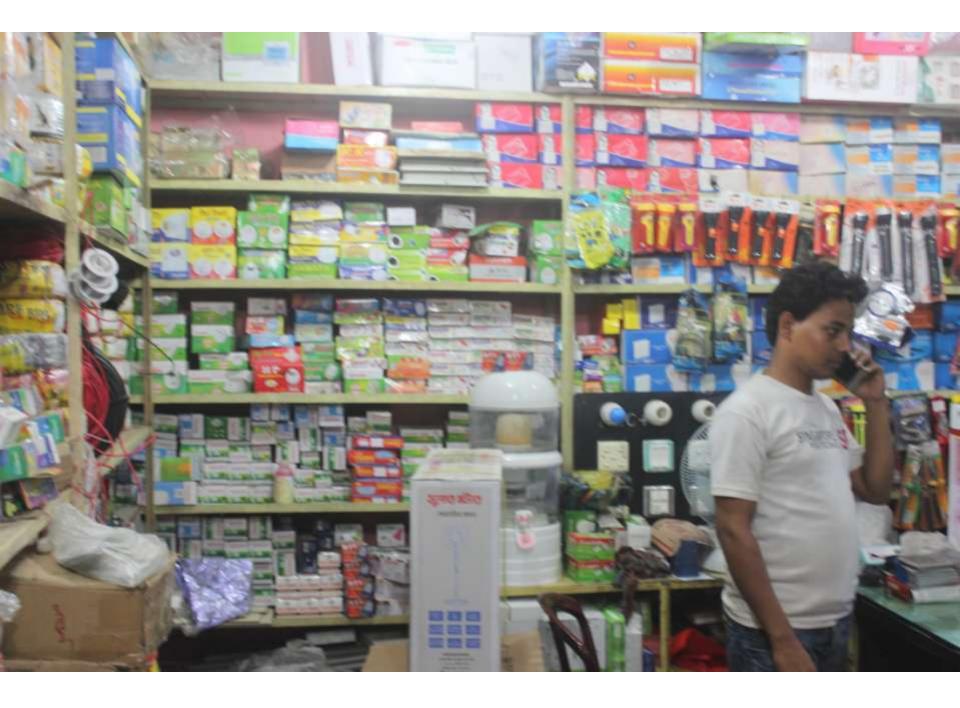






























Route and management of form office STATUTE STATUTE AND ADDRESS OF TAXABLE feuligenfes stumite atten wanters streets: ১নং চরমজালশপুর ইউনি यह करनाम जारतीन, याथ - प्रत्मचीरक, प्रावध्य - पुरिद दर्घ, वेनावला -कार्य : स्वीत शा, वन्दावना : त्यानावी, तक्ष्मा : त्यनी : संहमाल मील, बाम - लिक्षुपुर, मात्रपत - वृतित हो। हेनामान - त्यांनामां -Course diversity and with the se step m. 752 12 m 21 ট্রেড লাইসেঙ্গ ne Prerse Be れないの まで はったのうまちょう WRe: 05/ 33/20382: and station of the the set of the of them, its days to the O NO. STATISTICS भिकाशामाः मुख्या- विद्या न्यान्य प्राप्तिः साथः हता न्यानी वात्रपतः अर्थितः इसी- अन्द्रमाः (स्वास्वासम्प्री- व्यानाः (200 /---वानमारी वानिवास्त्र नार : मा देल्लना द्वित युद्ध देल्लना द्वि हा নোকাৰ গ্ৰ 276, यात्रिक साक्षि জি ধরদের নাইদেশ হ CAMEN 305 ATTOTAS माईटनरमह त्यहाम अन्द्र उ-२० २२ हर। मावेरमम कि 1 2200/ गान, क्या । यह 200 ころの のとうかんのかをない CONTRACTOR OF 70 al tits with

15 HIS (MINE MINER) মন্ত্রালার নামে পর জারার চুকিনানা নাজন করার ইমেলের আহি ২স্ত শক্ষ এই সহি বে, মালনি ১২ পালের মালিকী কৃতির হাট উচ্চর বাজাবন্থ মানিক মার্কেট গৰাসকা এব ৫২টি কম ভাষা দেওয়াৰ প্ৰথম কৰিলে আমি ২৪ পাৰ মাৰ্মাজিৰ דופים במנווו לנשו יונשה אלאישלכום לאולולים אל אוניינים ולמיונה -,000/- (5월에 10mm) 기파! ০০০/- (শৃই হাজাৰ নাজগাত) টাকা (03/2036 \$1 \$25 03/03/2036 \$1 755 #02 (#\$) #28 : ল । চলিপারের মেয়াসের মধ্যে অধাবা বেয়াল উপ্রিন হওয়ার পর ১হ পালের দ অন্য কাৰ্যনো নিৰুই খব আড়া দিছে পাৰিলে লা ৷ গৰাৰ পত্ৰ ২য় পক্ষেৰ নিজ নায়িতে পাৰিবে। this alone mighted failed in six failts arange where any where i ্ৰম কম ৬ পূৰ্ব সাহিব ৫১ম কম মোন ৫২টি কম আন্তাকৃত মাটা । বে, উক ভান্নটোয়া বন্ধি ইংগ্ৰেজী মাচাৰ ০১ মেকে ০৫ জাবিৰে মৰে। জ মাহিছে জড়া পৌছিতে দিতে বাধ্য থাকিবে। মাদ্রাটিয়া উচ্চ চুক্তির মেয়াল তে চারিলে মালিককে অভাত ৫০ টেন। মাল আলে অধীনত কলিতে হাতে। । মানের জাইমানা নিয়ে বামা মাজিবে। প্রশন্ত তিন মান রাল্প পরিশোষ বা নারে আলাগদ করে জনার জাড়া লিতে পারিবে। মরের মানবীয় রক্তনাবেক্ষনের ।মতের প্রয়োজন হলে ২৫ পারু মালিককে অবহিত করিলে মালিক ২৪ পালের করিতে ধান্যা ব্যক্তিবে। প্রকাশ খ্যাকে যে, আপনি ১ম পাক্ষের লোকান খন্ত এত াস পূর্বে ভাঙাটিয়াকে অর্থইত করিতে হটাবে। উচ্চ চুরিন্দ কোন একটি পর্ব দৃষ্ঠি সম্পাদন করিতে হাইবে। প্রকাশ গাকে যে, জাত্রাটিয়া মারে কোন প্রকার টা কোন আছ কৰিলে ২খ গড় সৰ্বাসলভে অপৰাধী বনিয়া গন্য হাইছে। ইতি সম

54 MW (NGS 25MM)

Service.

FAMILY PICTURE

