Proposed NU Business Name: THREE STAR TAILORS & FABRICS



Project identification and prepared by: Md. Nur Islam, Kaliakoir Unit, Gazipur

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SADHAN KUMAR BARMAN		
Age	:	17-08-1986(30 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	3 Brothers & 1 Sisters		
Address	:	Vill: Cha Bagan bazar, P.O: Cha bagan, P.S: Kaliakoir, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MAYA DEBI RANI RAKHAL CHONDRA BORMON Branch: Moddhopara, Kaliakoir, Centre # 60(Female), Member ID: 6733, Group No: 01 Member since: 2007 (10 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 70000, Outstanding loan: 54600 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10years experience in running business.
Training Info	:	He has 2 Year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712427947
Mother's Contact No.	:	01744-546398
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MAYA DEBI RANI joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	THREE STAR TAILORS & FABRICS	
Location	:	Cha Baazar, Kalaikoir, Gazipur	
Total Investment in BDT	:	BDT 260,000/-	
Financing	:	Self BDT 1,80,000/-(from existing business) % Required Investment BDT 80,000/-(as equity) %	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10 ft x 12 ft= 120 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Tailoring business etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 4 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Dhaka, islampur Agreed grace period is 3 months. 	

Existing Business (BDT)

Dorticulor	Daily	Monthly	Voorly
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Shirt & Panr piece, Long cloth etc	2500	75000	900000
Sewing service	700	21000	252000
Total Sales (A)	3200	96000	1152000
Less Variable Expense			
Shirt & Panr piece, Long cloth etc	2000	60000	720000
Total variable Expense (B)	2,000	60000	720000
Contribution Margin (CM) [C=(A-B)	1,200	36000	432000
Less Variable Expense			
Rent		800	9600
Electricity bill		600	7200
Transportation		500	6000
Salary (self)		5000	60000
Salary(Staff)		20000	240000
Entertainment		400	4800
Guard		100	1200
Mobile bill		300	3600
Total fixed cost (D)		27,700	332400
Net Profit (E)= [C-D]		8,300	99600

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Shirt piece	77,000	16,500	93500		
Pant piece	58,000	12,500	70500		
three piece	18,000	12,000	30000		
Others	27,000	0	27000		
Vail cloth	0	20,500	20500		
Long cloth	0	18,500	18500		
	180,000	80,000	260000		

Source of Finance



Financial Proje	ection	(BDT)		
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Shirt & Panr piece, Long cloth etc	6500	195000	2340000	2457000
Sewing service	900	27000	324000	340200
Total Sales (A)	7400	222000	2664000	2797200
Less Variable Expense				
Shirt & Panr piece, Long cloth etc	5525	165750	1989000	2088450
Total variable Expense (B)	5,525	165750	1989000	2088450
Contribution Margin (CM) [C=(A-B)	1,875	56250	675000	708750
Less Variable Expense				
Rent		800	9,600	9,800
Electricity bill		700	8400	8600
Transportation		5,000	60000	8,600
Salary (self)		5000	60000	60000
Salary(Staff)		25000	300000	300000
Entertainment		400	4800	4800
Guard		100	1200	1200
Mobile bill		400	4800	5000
Total fixed cost (D)		37,300	447600	396,800
Net Profit (E)= [C-D]		18950	227400	311,950
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	194,400	260,500
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		146,400
	Total Cash Inflow	274400	406900
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	146,400	358900

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











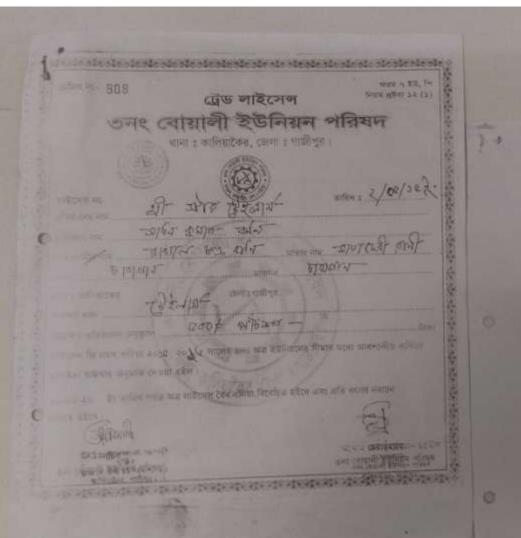




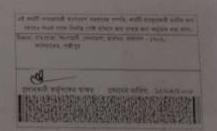












FAMILY PICTURE

