#### Proposed NU Business Name: MONIR JONI ENTERPRISE



Project identification and prepared by: MD. Hafizur Rahman, Mawna Unit, Gajipur

Project verified by: : Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD:NASIR UDDIN			
Age	:	03-02-1986 (30 Years)			
Education, till to date	:	Class VIII			
Marital status	:	Married			
Children	:	2 Son			
No. of siblings:	:	1 Brothers 2 Sister			
Address	:	Vill: Aktapara, P.O: Nij Mawna, P.S: Sreepur , Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father BASIRON MD. KAMAL HOSSEN Branch: Mawna Sreepur, Centre # 12(Female), Member ID: 1974, Group No: 03 Member since: 23-06-2009(07Years) First Ioan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 20,000, Outstanding loan: 15,560 Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	6 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities	:	Polty Fram
Entrepreneur Contact No.	:	01765-285289
Mother's Contact No.	:	01734-334194
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Gazipur

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

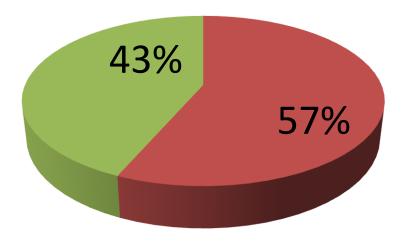
**BASIRON** joined Grameen Bank since 07 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MONIR JONY ENTERPRISE			
Location	:	Aktapara Bazar			
Total Investment in BDT	:	BDT 2,30,000/-			
Financing	:	Self BDT 1,30,000/-(from existing business) 57% Required Investment BDT 1,00,000/-(as equity) 43%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	18ft x 12ft= 216 square ft			
Security of the shop	:	5000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice , Soyabin, Soap, Biscuit, Chanachur, Chips, Noodle, Oil, Salt, Potato, etc</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed</li> <li>The shop is rented.</li> <li>Collects goods from Mawna.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Rice ,Soyabin,Soap,Biscuit, Chanachur, Salt,						
Potato, etc	3,500	105,000	1,260,000			
Total Sales (A)	3,500	105,000	1,260,000			
Less. Variable Expense						
Rice ,Soyabin,Soap,Biscuit, Chanachur, Salt,						
Potato, etc	2,975	89,250	1,071,000			
Total variable Expense (B)	2,975	89,250	1,071,000			
Contribution Margin (CM) [C=(A-B)	525	15,750	189,000			
Less. Fixed Expense						
House Rent		300	3,600			
Electricity bill		300	3,600			
Mobile Bill		5,00	6,000			
Transportation		1500	18,000			
Salary (self)		5,000	60,000			
Entertainment		3,00	3,000			
Total fixed Cost (D)		7,900	94,800			
Net Profit (E) [C-D)		7,850	94,200			

Investment Breakdown							
Particulars	Existing	Proposed	Proposed Total				
Rice (10 x 1800)	18,000	36,000	54,000				
Sugar(2x3000)	6,000	15,000	21,000				
Soyabin(2x16500)	33,000	16,500	49,500				
Dal(2x5500)	11,000	11,000	22,000				
Balb	7,200	0	7,200				
Soap	6,000	9,000	15,000				
Biscuit, Chanachur, Chips, Noodle, Salt,,	48,800	12,500	61,300				
Potato, etc.							
Total	1,30,000	100,000	2,30,000				

### **Source of Finance**



- Entrepreneur's Contribution 130,000
- Investor's Investment 100,000

Total 230,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Rice ,Soyabin,Soap,Biscuit, Chanachur,						
Salt, Potato, etc	6,000	180,000	2,160,000	2,268,000		
Total Sales (A)	6,000	180,000	2,160,000	2,268,000		
Less. Variable Expense						
Rice ,Soyabin,Soap,Biscuit, Chanachur,						
Salt, Potato, etc	5,100	1,53,000	1,836,000	1,927,800		
Total variable Expense (B)	5,100	1,53,000	1,836,000	1,927,800		
Contribution Margin (CM) [C=(A-B)	9,00	27,000	3,24,000	3,40,200		
Less. Fixed Expense						
House Rent		300	3,000	3,000		
Electricity bill		500	6,000	6,500		
Mobile Bill		7,00	8,400	5,000		
Transportation		1,700	20,400	21,000		
Salary (self)		5,000	60,000	60,000		
Salary(Staff)		4,000	48,000	48,000		
Entertainment		5,00	6,000	6,500		
Total Fixed Cost		12,700	152,400	150,000		

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	171,600	1,90,000
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		96,040
	Total Cash Inflow	271,600	2,86,040
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan	15,560	
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	175,560	60,000
3	Net Cash Surplus	96,040	2,26,040



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 06 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures







	বিশমিল্লাহিন রাহমানির রাহিম আল্লাহ সর্ব শক্তিমান টিয়া কবুলিয়ত নামা দলিল	ST Con : Torrest	NATIONAL HI CAND / MIRDLE HEADE HEAD MIRC CHIE HILLS Share NAME: CHIE HILLS Share NAME: MO NASER MODUL FROM: CHIE HILLS FROM: CHIE HILL
প্রতি ম	বিসা, জাতীয়তাঃ বাংলাদেশা। কিমিক নং 076 লাইসেন্স নং ঃ ব্যবসা প্রতিষ্ঠানের নাম ঃ প্রব্যধীকারী/লাইসেন্সধারীর নাম ঃ পিতা / স্বামীর নাম ঃ জাতীয় পরিচয় পত্র নম্বর ঃ ঠিকানা ঃ	মাজিলিয়া প্রিয়া মারতোপা, পোঃ- দক্ষিণ বারে টেউনিয়ন পরিষদ অ	 वर काशी प्रमारकारकी बारमारम नवकारक नगरीव काशी वावधावकी वाहे क का तिराय गांध्या रगरन निकेष रगी जॉगरन कया समाव क्या अनुराय क्या वस्ता विगाः गांधीगुः अस्ति प्रमानकारी कर्ष्त्ररक वाकत अस्ति प्रमान वाकि प्रभाव का का आठको राज्य आठके राज्य अस्ति प्रमान का आगरन कावियः आठके राज्य अस्ति प्रमान का आगरन कावियः आठके राज्य वावित्रठ उठि उठि उठि उठि

## **FAMILY PICTURE**

