Proposed NU Business Name: RAJA DAIRY FIRM



Project identification and prepared by: Md Golam Rosul, Munsiganj Unit, Munsiganj

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	NADIM KHAN			
Age	:	03-04-1985 (31 Years)			
Education, till to date	:	Class Five			
Marital status	:	Married			
Children	:	1 Son 1 Daughter			
No. of siblings:	:	6 Brothers			
Address	:	Vill: Noi rPukur Par, P.O: Ghashi pukurpar ,P.S: Munsiganj Sadar Dist: Munsiganj			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father NAZMA BEGUM NAZMA BEGUM LALU KHAN Branch: Modina Baazar, Munsiganj, Centre # 06(Female), Member ID: 5030, Group No:02 Member since: 01-02-2011 (05Years) First Ioan: BDT15000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Existing Loan: BDT 20000, Outstanding Ioan: BDT 10320 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		2 years experience in running business. Own business 03 Years
Training Info	:	He has 3 months training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01924-908364
Mother's Contact No.	:	01772-508214
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Munsiganj Unit, Munsiganj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NAZMA BEGUM joined Grameen Bank since 05 years ago. At first she took 15000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RAJA DAIRY FIRM			
Location	:	Noirpukur Par, Ghashipur Par, Munsiganj			
Total Investment in BDT	:	BDT 260,000/-			
Financing	:	Self BDT 160,000/-(from existing business) 62%			
		Required Investment BDT 100,000/-(as equity) 38%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	20 ft x 15 ft= 300 square ft			
Security of the shop	:				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk etc. The business is operating by entrepreneur. Existing no employee. The shop is rented Collects goods from Noirpukur Par, Faridpur. Agreed grace period is 3 months. 			

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Milk (7 litre*50)	350	10500	126000
Total Sales (A)	350	10500	126000
Less Variable Expense			
Cow feed	90	2700	32400
Total variable Expense (B)	90	2700	32400
Contribution Margin (CM) [C=(A-B)	260	7800	93600
Less Variable Expense			
Electricity bill		400	4800
Salary (self)		3000	36000
Entertainment		300	3600
Mobile bill		300	3600
Total fixed cost (D)		4,000	48000
Net Profit (E)= [C-D]		3,800	45600

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price Amount Qty Unit Price		Unit Price	Amount Proposed		
			(BDT)			(BDT)	Total
Cow	1	70000	70,000	0	1	100,000	170,000
Calf	2	40000	80,000	0	0	0	80,000
Calf	1	10000	10,000	0	0	0	10,000
Total	4		160,000	0	1	100,000	260,000

Source of Finance



Financial Projection (BDT)							
Paticular	Daily	Monthly	Year1	Year 2			
Revenue(Sales)							
Milk (10 litre*50)	500	15000	180000	189000			
Total Sales (A)	500	15000	180000	189000			
Less Variable Expense	.ess Variable Expense						
Feed & Medicine	120	3600	43200	45360			
Total variable Expense (B)	120	3600	43200	45360			
Contribution Margin (CM) [C=(A-B)	380	11400	136800	143640			
Less Variable Expense							
Electricity bill		600	7200	7600			
Salary (self)		3000	36000	36000			
Entertainment		300	3600	3600			
Mobile bill		350	4200	4300			
Total fixed cost (D)		4,250	51000	51,500			
Net Profit (E)= [C-D]		7150	85800	92,140			
Investment Payback			60,000	60,000			

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	94,800	102,300
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		34,800
	Total Cash Inflow	194800	137100
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	34,800	77100



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 14 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

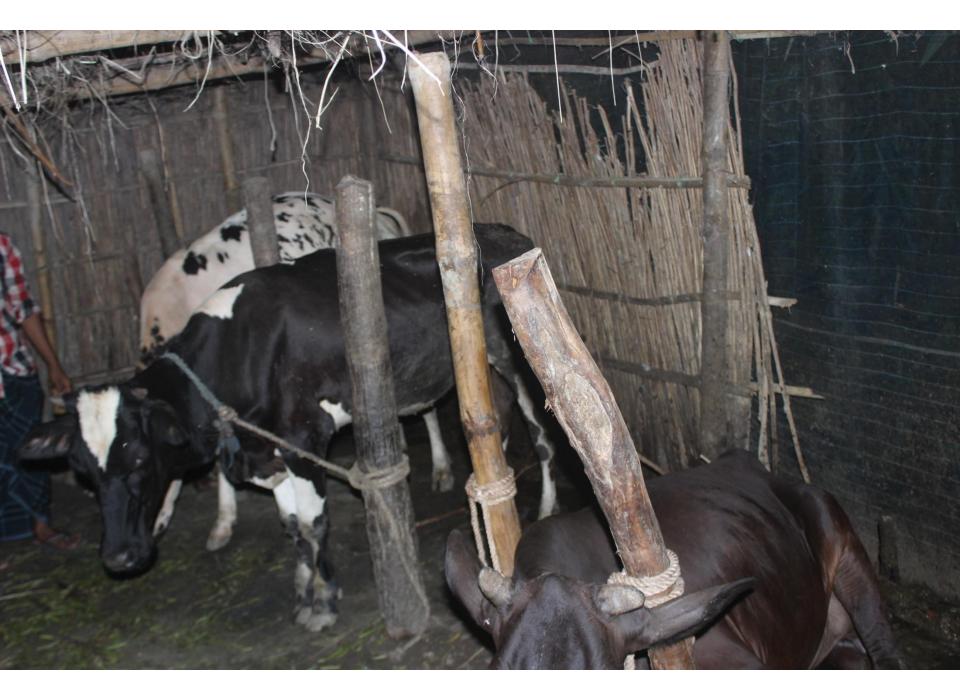
Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

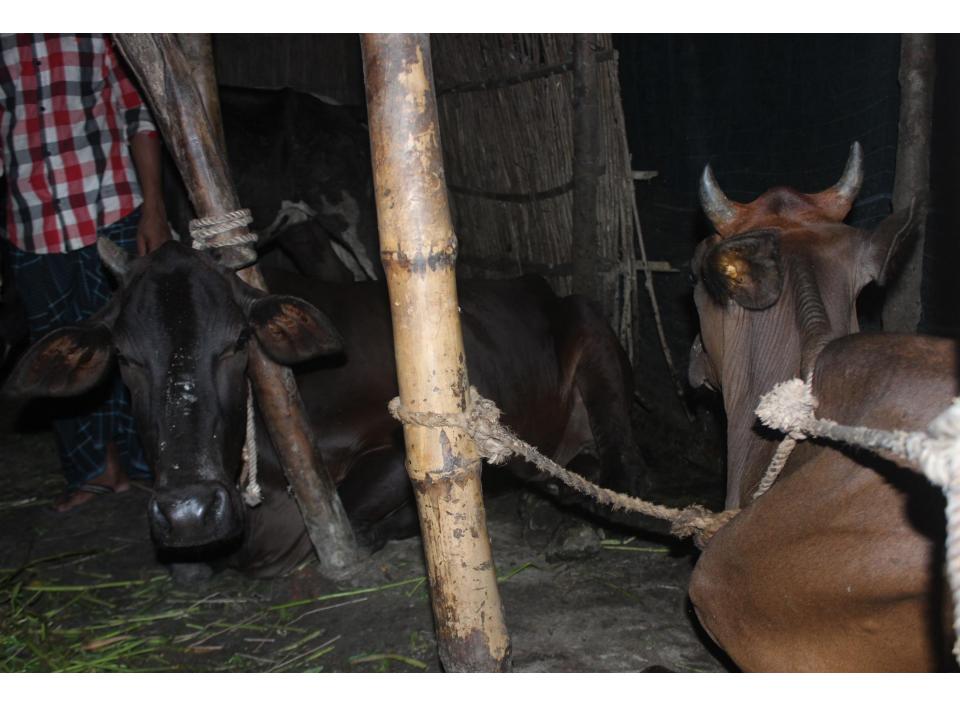
Theft Fire Political unrest Pictures

















ورد روزوری भेषाहोत्व तराइ हो दीय द्वारत : एक स्वीह فالتراق والعلقه على يوليه ولاكت زلي ولكر والعدي (2) मृत जवर्ण कार्ट्स्स स्टाम स्टिश्च व्यक्ति हाल हाल हित को हर हर हर हरा हरा हरा हर हर हर हरा हर हरा हर हर के का द्वा हर हर के का द्वा हर 727887-6 st: my of istor @T; ~The 277 E1/2 - 673272010 CMT& - 07/21 2979 915 のうしての一一 ちのかち

FAMILY PICTURE

