

Proposed NU Business Name: **DEB PHARMACY**



Project identification and prepared by: Md. Ataur Rahman,  
Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>MITHUN DAS</b>
Age	:	08-01-1990 (26 Years)
Education, till to date	:	B.B.S
Marital status	:	Single
Children	:	N/A
No. of siblings:	:	1 Brother & 1 Sister
Address	:	Vill: Mozlishpur P.O: Kodda Bazzar; P.S: Gazipur Sadar ;Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>JAMUNA DAS</b>
(iii) Father's name	:	<b>KALIPADO DAS</b>
(iv) GB member's info	:	Branch: Bashon, Centre # 23 (Female), Member ID: 7023/3 , Group No: 09 Member since: 22-05-2001 ( 15 Years) First loan: BDT 5,000/-
Further Information:		Outstanding loan: 9780
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business. He has 5 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710302354
Family's Contact No.	:	01790085623
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

## **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

JAMUNA joined Grameen Bank since 15 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Buying Cow .

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>DEB PHARMACY</b>
Location	:	Kodda Bazaar, Gazipur
Total Investment in BDT	:	BDT 2,00,000/-
Financing	:	Self BDT 1,20,000/- (from existing business) 60% Required Investment BDT 80,000/- (as equity) 40%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 10 ft= 100 square ft
Security of the shop	:	10,000/-
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like;Azithromycin,Cefexime,Amoxicilin,Esomiprazole,Ranitidin,Cepra din,Vitamin Minaral etc.</li><li>▪Average 20% gain on sales.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪After getting equity fund no employee will be appointed.</li><li>▪The shop Rent .</li><li>▪Collects goods from Chowrasta, Gazipur .</li><li>▪Agreed grace period is 3 months.</li></ul>

## Existing Business (BDT)

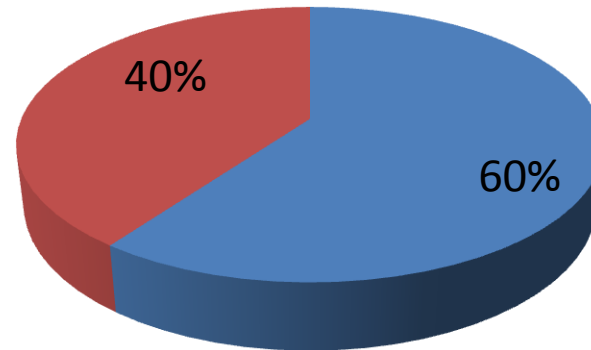
Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Azithromycin,Cefexime,Amoxicilin,Esomiprazole, Ranitidin,Cepradin,Vitamin Minaral etc.	2500	75,000	9,00,000
<b>Total Sales (A)</b>	2500	75,000	9,00,000
<b>Less. Variable Expense</b>			
Azithromycin,Cefexime,Amoxicilin,Esomiprazole, Ranitidin,Cepradin,Vitamin Minaral etc.	2,000	60,000	7,20,000
<b>Total variable Expense (B)</b>	2,000	60,000	7,20,000
<b>Contribution Margin (CM) [C=(A-B)]</b>	500	15,000	1,80,000
<b>Less. Fixed Expense</b>			
<b>Rent</b>		2000	24,000
Electricity Bill		300	3,600
Mobile Bill		150	1,800
Salary (self)		5000	60,000
Transportation		500	6,000
Entertainment		150	1,800
Guard		100	1200
Generator		100	1200
<b>Total fixed Cost (D)</b>		8,300	99,600
<b>Net Profit (E) [C-D]</b>		6,700	80,400

# Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Azithromycin,Cefexime,Amoxacilin,Cepradin,	64,000	52,000	1,16,000
Esomiprazole,Ranitidin,Omiprazole	30,000	15,000	45,000
Vitamin-B Complex, Minaral,Syrap etc	26,000	13,000	39,000
Total	1,20,000	80,000	2,00,000

## Source of Finance

- Entrepreneur Contribution=120000
- Investors Investment= 80000
- Total=200000
- 



## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year
<b>Revenue (sales)</b>				
Azithromycin,Cefexime,Amoxicilin,Esomiprazole,Ranitidin,Cepradin,Vitamin Minaral etc	3,000	90,000	10,80,000	11,34,000
<b>Total Sales (A)</b>	3,000	90,000	10,80,000	11,34,000
<b>Less. Variable Expense</b>				
Azithromycin,Cefexime,Amoxicilin,Esomiprazole,Ranitidin,Cepradin,Vitamin Minaral etc	2400	72,000	8,64,000	9,07,200
<b>Total variable Expense (B)</b>	2400	72,000	8,64,000	9,07,200
<b>Contribution Margin (CM) [C=(A-B)</b>	600	18,000	2,16,000	2,26,800
<b>Less. Fixed Expense</b>				
<b>Rent</b>		2000	24,000	24,000
Electricity Bill		300	3,600	3,700
Mobile Bill		200	2,400	2,500
Salary (self)		5000	60,000	60,000
Transportation		800	9,600	9,800
Entertainment		200	2,400	2,500
Guard		100	1200	1,300
Generator		100	1200	1,300
<b>Total Fixed Cost</b>		8,700	1,04,400	1,05,100
<b>Net Profit (E) [C-D)</b>		9,300	1,11,600	1,21,700
<b>Investment Payback</b>			48,000	48,000



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	1,11,600	1,21,700
1.3	Depreciation (Non cash item)	-	-
1.4	Opening Balance of Cash Surplus	-	63,600
	<b>Total Cash Inflow</b>	191600	185300
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	80,000	-
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	<b>Total Cash Outflow</b>	128,000	48,000
<b>3</b>	<b>Net Cash Surplus</b>	63,600	137,300

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:01  
Experience & Skill : 10 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures









# স্বাস্থ্য ঐক্য



স্বাস্থ্য ঐক্য

স্বাস্থ্য ঐক্য  
DAP TIN





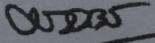
গণপ্রজাতন্ত্রী বাংলাদেশ সরকার  
Government of the People's Republic of Bangladesh  
NATIONAL ID CARD / জাতীয় পরিচয় পত্র

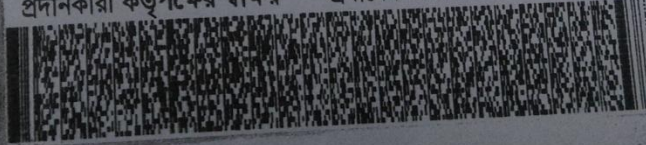


নাম: মিঠুন দাস  
Name: MITHUN DAS  
পিতা: কালীপদ দাস  
মাতা: যমুনা দাস  
Date of Birth: 08 Jan 1990  
ID NO: 19903313054000658

মিঠুন দাস

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য  
কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো।  
ঠিকানা: গ্রাম/রাস্তা: মজলীশপুর, মজলীশপুর, ডাকঘর: কড্ডা বাজার - ১৩৪৬,  
গাজীপুর সদর, গাজীপুর

  
প্রদানকারী কর্তৃপক্ষের স্বাক্ষর প্রদানের তারিখ: ২০/১০/২০১০





# FAMILY PICTURE

