#### Proposed NU Business Name: MURAD DIGITAL STUDIO & PHOTOSTAT STATIONARY



Project identification and prepared by: Shah Alam, Dupchachia Unit, Bagura

Project verified by: Md Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD DELOWAR HOSSAIN			
Age	:	01-01-1984 (32 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	2 Son			
No. of siblings:	:	05 Brothers 01 Sisters			
Address	:	Vill: Bathoi , P.O: Kajipara P.S: Kahalu, Dist: Bagura			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father ROWSHON ARA MD AKBOR ALI Branch: Norhottro,Kahalu Centre # 27(Female), Member ID:2832/2, Group No:06 Member since: 20-05-2010 ( 06 Years) First Ioan: BDT 4000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 10000, Outstanding Ioan: BDT 1500 Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	09 years experience in running business. Own business 09 Years
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01722-889912
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Dupchachia Unit, Bogura

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**ROWSHON ARA** joined Grameen Bank since 06 years ago. At first she took 4000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

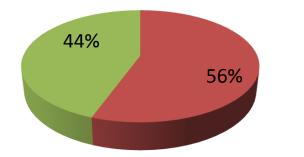
Proposed Nobin Udyokta Business Info					
Business Name	:	MURAD DIGITAL STUDIO & PHOTOSTAT STATIONARY			
Location	:				
Total Investment in BDT	:	BDT 225,000/-			
Financing	:	Self BDT 125,000/-(from existing business) 56% Required Investment BDT 100,000/-(as equity) 44%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 15 ft = square ft			
Security of the shop	:	BDT 50000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Stationary, Flexiload, Bikash, service</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 01 employee.</li> <li>One will be appointed after getting equity money.</li> <li>The shop is own.</li> <li>Collects goods from Bogura</li> <li>Agreed grace period is 3 months.</li> </ul>			

### **Existing Business (BDT**)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Stationary,	3600	108000	1296000
Bikash & Ductch bangla	74	2220	26640
Flexiload & Photocopy service	100	3000	36000
Total Sales (A)	3774	113220	1358640
Less Variable Expense			
Stationary,	3060	91800	1101600
Total variable Expense (B)	3,060	91800	1101600
Contribution Margin (CM) [C=(A-B)	714	21420	257040
Less Variable Expense			
Rent		1,000	12000
Electricity bill		1000	12000
Transportation		200	2400
Salary (self)		5000	60000
Salary(Staff)		5000	60000
Entertainment		300	3600
Guard		250	3000
Mobile bill		500	6000
Total fixed cost (D)		13,250	159000
Net Profit (E)= [C-D]		8,170	98040

Existing				Proposed			
Particulars	Qty			Unit	Amount	Proposed	
			(BDT)		Price		Total
Stationary items	0	0	35,000	0	0	20,000	55,000
Flexiload	0	0	26,000	0	0	0	26,000
Bikash	0	0	42,000	0	0	0	42,000
Dutch bangla	0	0	20,000	0	0	0	20,000
M Cash	0	0	2,000	0	0	0	2,000
Mobile	0	0	0	20	2000	40,000	40,000
Memory card	0	0	0	0	0	15,000	15,000
Charger Battery	0	0	0	30	200	6,000	6,000
Video camera	0	0	0			19,000	19,000
Total		0	125,000	30	0	100,000	225,000

### **Source of Finance**



Entrepreneur's Contribution 125,000
Investor's Investment 100,000
Total 225,000

Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Stationary, Mobile accesories	4800	144000	1728000	1814400	
Bikash & Ductch bangla	110	3300	39600	41580	
Flexiload & Photocopy service	150	4500	54000	56700	
Total Sales (A)	5060	151800	1821600	1912680	
Less Variable Expense					
Stationary, Mobile accesories	4080	122400	1468800	1542240	
Total variable Expense (B)	4,080	122400	1468800	1542240	
Contribution Margin (CM) [C=(A-B)	980	29400	352800	370440	
Less Variable Expense					
Rent		1,000	12,000	12,000	
Electricity bill		1400	16800	17,200	
Transportation		400	4800	5,200	
Salary (self)		5000	60000	60,000	
Salary(Staff)		5000	60000	60,000	
Entertainment		300	3600	3,600	
Guard		250	3000	3,000	
Mobile bill		550	6600	6,800	
Total fixed cost (D)		13,650	163800	164,800	
Net Profit (E)= [C-D]		15750	189000	205,640	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	100,000				
1.2	Net Profit	189,000	205,640			
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		129,000			
	Total Cash Inflow	289000	334640			
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
2.2	Investment Pay Back (Including	C0000	C0000			
2.3	Ownership Tr. Fee)	60000	60000			
	Total Cash Outflow	160,000	60000			
3	Net Cash Surplus	129,000	274640			

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# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 09 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures











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এবংমডেলিং ছবি জেলা হয়। যে কোন অন্নষ্ঠানে ভিডিও ধারন করা হয়। ফটো কপি এবং কম্পিউটার কম্পোজ করা হয় কিন্দ্র: বিকান, ডাচ বাংলার মাধ্যমে দেশ-বিদেশ টাকা আদান প্রদান করা হয়। ক্রোঃ মোহ দেলোয়ার হোনেন সোমায়: 0.59২২-৮৮ ৯৯% অর্থনা0.১৮৬৮০ ৭৭৪৭ দেখায়ার বাজার. কারাব্র. বহুডো।

## **FAMILY PICTURE**

