#### **Proposed NU Business Name: AHSAN DECORATOR**



Project identification and prepared by: Ramendra Nath Haldar, Feni Sadar Unit, Feni

Project verified by: Sushanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD OMAR FARUK			
Age	••	08-06-19689 (27 Years)			
Education, till to date	:	Class Five			
Marital status	:	Married			
Children	••	1 Son			
No. of siblings:	••	2 Brothers 2 Sisters			
Address	••	Vill: Dakshin Khabari Sharsadi Master para, P.O: Sharsadi P.S: Feni Sadarf , Dist: Feni			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  NUR JAHAN BEGUM  ACHAN ULLAH  Branch: Sharsadi Feni, Centre # 32(Male),  Member ID:2571, Group No: 01  Member since: 04-06-1988 (28 Years)  First loan: BDT 2500			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 2,00,000 Outstanding loan: 60,000 Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	16 years experience in running business. Own business 05 Years
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	•	None
Entrepreneur Contact No.		01840-098461
Mother's Contact No.	:	01711-710811
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd Feni Sadar, ,Feni

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ACHAN ULLAH** joined Grameen Bank since 28 years ago. At first she took 2500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	AHSAN DECORATOR			
Location	:	Sharsadi Baazar, Railgate, Feni			
Total Investment in BDT	:	BDT 630,000/-			
Financing	:	Self BDT 530,000/-(from existing business) 84% Required Investment BDT 100,000/-(as equity) 16%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	30ft x 15 ft = 450square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like, Plate, Jug, Glass, Lighting etc</li> <li>The business is operating by entrepreneur. Existing O6employee.</li> <li>Two will be appointed after getting equity money.</li> <li>The shop is own.</li> <li>Collects goods from Feni, Chittagong, Dhaka</li> <li>Agreed grace period is 3 months.</li> </ul>			

## **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
	Daily	iviolitilly	rearry
Revenue(Sales)			
Chair,Table, Plate, Jug, Glass, Lighting etc	2250	67500	810000
Total Sales (A)	2250	67500	810000
Less Variable Expense			
Chair,Table,Sos pan, Plate, Jug, Glass, Lighting etc			
Total variable Expense (B)			
Contribution Margin (CM) [C=(A-B)	2,250	67500	810000
Less Variable Expense			
Electricity bill		400	4800
Transportation		8,000	96000
Salary (self)		5000	60000
Salary(Staff)		42000	504000
Entertainment		2000	24000
Mobile bill		600	7200
Total fixed cost (D)		58,000	696000
Net Profit (E)= [C-D]		9,500	114000

Investment Breakdown								
Existing					Proposed			
Particulars	Qty	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)	-		(BDT)	Total	
Cooking pot	12	15000	180,000	4	15,000	60,000	240,000	
Rekabi	4	15000	60,000	2	15000	30,000	90,000	
Plate	285	70	19,950	50	166	8,300	28,250	
Chair	200	500	100,000	0	0	0	100,000	
Table	30	700	21,000	0	0	0	21,000	
Cloth	300	150	45,000	0	0	0	45,000	
Glass	300	30	9,000	0	0	0	9,000	
Jug	101	50	5,050	0	0	0	5,050	
Others	0	0	0	0	0	1,700	1,700	
Terpal	15	6000	90,000	0	0	0	90,000	
Total		37500	530,000	56	0	100,000	630,000	

### **Source of Finance**



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Chair, Table, Sos pan, Plate, Jug, Glass, Lighting etc	3000	90000	1080000	1134000	
Total Sales (A)	3000	90000	1080000	1134000	
Less Variable Expense					
Chair, Table, Sos pan, Plate, Jug, Glass, Lighting etc					
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)	3,000	90000	1080000	1134000	
Less Variable Expense					
Electricity bill		400	4800	5,000	
Transportation		8,000	96000	109,000	
Salary (self)		5000	60000	60,000	
Salary(Staff)		56000	672000	672,000	
Entertainment		2000	24000	24,000	
Depriciation		4465	53580	53,580	
Mobile bill		600	7200	43,000	
Total fixed cost (D)		74,465	893580	942,580	
Net Profit (E)= [C-D]		15535	186420	191,420	
Investment Payback			60,000	60,000	

### Cash flow projection on business plan (rec. & Pay)

		•	• •
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	186,420	191,420
1.3	Depreciation (Non cash item)	53580	53580
1.4	Opening Balance of Cash Surplus		180,000
	Total Cash Inflow	340,000	425,000
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	180,000	365000

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



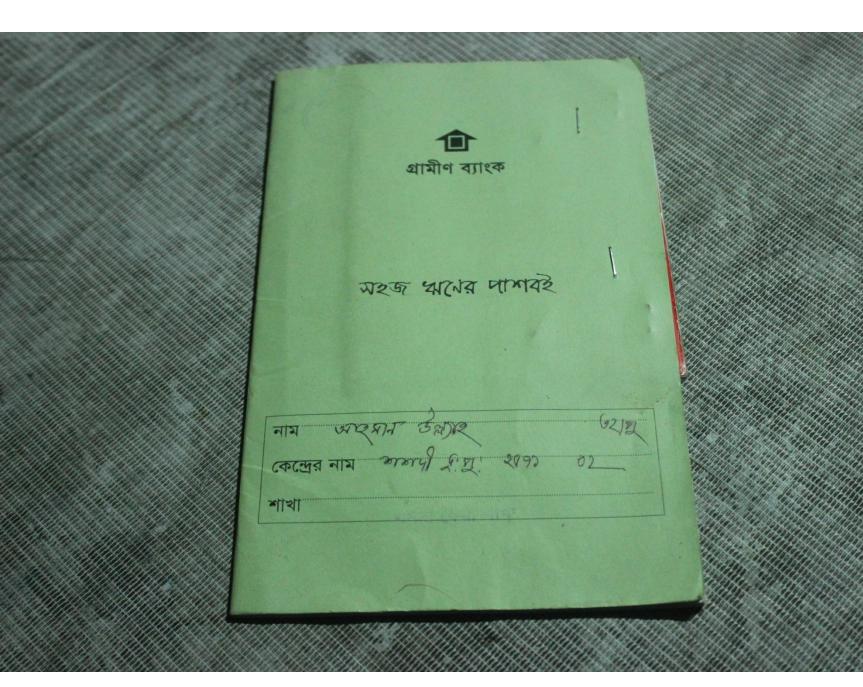






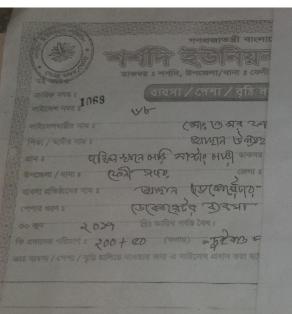






(DZ) W 2790 হিসাব নং সঞ্জয়ী আমানত ঃ স জিপিএস ঃ প জ্ব লারশোধে নিয়মিত থাকলে ব্যক্তিগত সঞ্চয়ী সোৰের চাকা যখন যত ইচ্ছা তখন তত টাকা কাৰ্ডে অৱবেদ। যখন যত টাকা ইচ্ছা তত টাকা কাৰ্ডে প্রাবেদ। ই হিসাবে যেকোন সময় জমা রাখতে পারবেদ। শেয়ার ক্রয় সংক্রাপ্ত তথ্য ক্রয়ের তারিখ টাকা মাানেজারের স্বাক্ষর ঋণ সংক্রান্ত সঞ্চয় সংক্রান্ত সঞ্মী আমানত সহজ ঋণ লাল জিপিএস शतिरगारभव वाकी 2 6 600 विवद्यन কিন্তি আদায় পরিশোধের বাকী उखानन वाातन উত্তোলন ব্যালেন জমা উত্তোলন ব্যালেক কর্মী মানেলার 9205 15000 2200 23900 700 9603 0/8 all 2200 78800 500 5827 26/8 FRY 20 8 29 18 87 9 2200774200 200 2600 200 2200 20000 700 1007 800 2200 19600 500 2000 wo 9 500 2200 70400000 NO 9304 2010 aro 2200 66800 400 20/0 3/0 47 247 6007 2200 88700 400 no 22009 7000 400 200 Prou 1520× 2200 9/8:00 m SIN m 4600 6004 2200 92800 400 4202 ach 2200 90200 400 2010 1600 Su 2200 44000 300 261 P862 wh 2700 18800 200 P8870 2200 76 400 yer m 4707 m মটি ঃ প্রত্যেক বার সহজ ঋণ বিতরণের পর নতুন কিন্তি আদায় <mark>তক হলে কিন্তি নম্বর প্রথম থেকে (১</mark> থেকে) তক করতে হবে। শাখা ব্যবস্থাপকের স্বাক্তর : ..

CALLER BERGER CONTROL OF CONTROL



क्षामान क्षाम निर्मा स्था प्राप्त निर्मा क्षामान क्षा



্রামীণ ব্যাংক

অহল খাথের পাগবর

नाम अञ्जान उस्मार (४१५) वर्ग किट्सन नाम अज्ञानी मास्य १८५० वर्ग

# **FAMILY PICTURE**

