Proposed NU Business Name: MITHUN ART & COSMETICS



Project identification and prepared by: Romendra Nath Haldar, Feni Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MITHUN CHANDRA DAS		
Age	:	20-06-1993 (23 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	3 Brothers 2 Sisters		
Address	:	Vill: Kumira, P.O: Shorshodi, P.S: Feni, Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father SHADHONARANI DAS ATUL CHANDRA DAS Branch: Shorshodi, Feni Centre # 15(Female), Member ID: 7941, Group No: 09 Member since: 12-4-1996(20 Years) First loan: BDT 3,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30000, Outstanding loan: 24060 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01856036901
Mother's Contact No.	:	01976036901
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHADHONARANI DAS joined Grameen Bank since 20 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MITHUN ART & COSMETICS		
Location	:	Shorshodi bazar, feni		
Total Investment in BDT	:	BDT 400,000/-		
Financing	:	Self BDT 300,000/-(from existing business) 75% Required Investment BDT 1,00,000/-(as equity) 25%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12ft x 10ft= 120 square ft		
Security of the shop	:	BDT 30,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Shirt, Pant ,Cosmetics etc. Average 25% gain on sale. The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed. The shop is rented. Collects goods from Dhaka, Chittagong, Feni. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Coths	2,500	75,000	900,000			
Total Sales (A)	2,500	75,000	900,000			
Less. Variable Expense						
Coths	2,000	60,000	720,000			
Total variable Expense (B)	2,000	60,000	720,000			
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000			
Less. Fixed Expense						
Rent		1,400	16,800			
Electricity Bill		300	3,600			
Mobile Bill		100	1,200			
Salary (self)		5,000	60,000			
Transportation		1,000	12,000			
Entertainment		200	2,400			
Guard		250	3,000			
Total fixed Cost (D)		8,250	21,600			
Net Profit (E) [C-D)		6,750	158,400			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit	Amount	Proposed	
			(BDT)	1	Price	(BDT)	Total	
Shoe Sandal	200	400	80,000	150	400	60,000	140,000	
Genji	50	200	10,000	50	120	6,000	16,000	
Pant piece	30	400	12,000	88	50	4,400	16,400	
Shirt piece	30	200	6,000	18	200	3,600	9,600	
Soap	100	50	5,000	10	400	4,000	9,000	
Bengal	100	200	20,000	10	200	2,000	22,000	
Creem	50	100	5,000			20,000	25,000	
Cutting threat	100	10	1,000			0	1,000	
Make up box	20	300	6,000			0	6,000	
Others			155,000			0	155,000	
Total	680	0	300,000	326	0	100,000	400,000	

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Shoes, Snadal, Creem, Make up box, Soap etc	3000	90000	1080000	1134000		
Total Sales (A)	3000	90000	1080000	1134000		
Less Variable Expense						
Shoes, Snadal, Creem, Make up box, Soap etc	2250	67500	810000	850500		
Total variable Expense (B)	2,250	67500	810000	850500		
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500		
Less Variable Expense						
Rent		800	9600	9,600		
Electricity bill		500	6000	6400		
Transportation		700	8,400	8,600		
Salary (self)		5000	60000	60000		
Entertainment		500	6000	6000		
Guard		70	840	840		
Mobile bill		600	7200	7400		
Total fixed cost (D)		8,100	97,200	98,000		
Net Profit (E)= [C-D]		14400	172800	185,500		
Investment Payback			60000	60000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	65,400	68,670
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		5,400
	Total Cash Inflow	165400	74070
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	5,400	14070

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

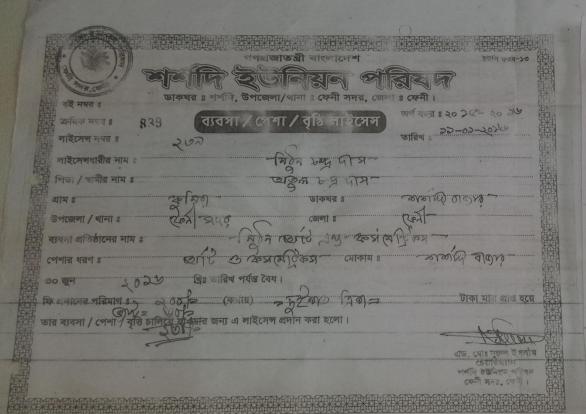














FAMILY PICTURE

