#### Proposed NU Business Name: MA DECORATOR



Project identification and prepared by: Md Ebadat Hossen, Puthiya Unit, Rajshahi

Project verified by: Md Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD AFSAR ALI			
Age	:	25-10-1987 (29 Years)			
Education, till to date	:	Class Five			
Marital status	:	Married			
Children	:	1 Son 1 Daughter			
No. of siblings:	:	4 Brothers 2 Sisters			
Address	:	Vill: Harogathi P.O: Dhokrakul, P.S: Puthiya, Dist: Rajshashi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MST CHAN VANU LATE MONSUR PRAMANIK Branch: Shilmaria, Centre # 100(Female), Member ID: 8572/1, Group No: 04 Member since: 1997 – 2015 (18 Years) First Ioan: BDT 5000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 18,000, Outstanding loan: 18,000 Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business. Own business 02
Training Info	:	Years He has no training.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01746-336495
Mother's Contact No.	:	01738-1818943
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Puthiya, Unit, Rajshahi

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

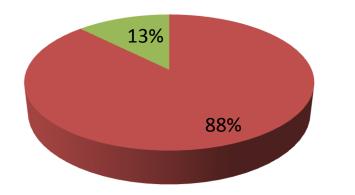
**MST CHAN VANU** joined Grameen Bank since 18 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MA DECORATOR			
Location	:	Harogathi Baazar, Puthiya, Rajshahi			
Total Investment in BDT	:	BDT 400,000/-			
Financing	:	Self BDT 350,000/-(from existing business) 88%			
		Required Investment BDT 50,000/-(as equity) 13%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 24 ft = 240 square ft			
Security of the shop	:	Nil			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Chair,Table,Sos pan, Plate, Jug, Glass, Lighting etc</li> <li>The business is operating by entrepreneur. Existing 01 employee.</li> <li>Two will be appointed after getting equity money.</li> <li>The shop is own.</li> <li>Collects goods from Bogra &amp; Dhaka</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Chair,Table,Sos pan, Plate, Jug, Glass, Lighting etc	1100	33000	396000		
Total Sales (A)	1100	33000	396000		
Less Variable Expense					
Chair,Table,Sos pan, Plate, Jug, Glass, Lighting etc					
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)	1,100	33000	396000		
Less Variable Expense					
Rent		1,100	13200		
Electricity bill		200	2400		
Transportation		8,000	96000		
Salary (self)		5000	60000		
Salary(Staff)		8000	96000		
Entertainment		500	6000		
Guard		100	1200		
Bank charge		100	1200		
Mobile bill		300	3600		
Total fixed cost (D)		23,300	279600		
Net Profit (E)= [C-D]		9,700	116400		

Investment Breakdown								
	Exist	ing			Proposed			
Particulars	Qty	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Chair	420	180	75,600	0	0	0	75,600	
Table	45	1000	45,000	0	0	0	45,000	
Sospan	13	5000	65,000	0	0	0	65,000	
Dish	40	150	6,000	0	0	0	6,000	
Plate	800	30	24,000	0	0	0	24,000	
Glass	250	25	6,250	0	0	0	6,250	
Jug	47	40	1,880	0	0	0	1,880	
Lighting/Fan	0	0	6,270	0	0	0	6,270	
Sound system	3	40000	120,000	0	0	0	120,000	
Curtain	0		0	0	0	0	0	
Emplifier			0			20,000	20,000	
Table			0			15,000	15,000	
Light	0	0	0	0	0	15,000	15,000	
Total		46425	350,000	0	0	50,000	400,000	

### **Source of Finance**



- Entrepreneur's Contribution 350,000
- Investor's Investment 50,000
- Total 400,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Chair, Table, Sos pan, Plate, Jug, Glass, Lighting etc	1750	52500	630000	661500
Total Sales (A)	1750	52500	630000	661500
Less Variable Expense				
Chair,Table,Sos pan, Plate, Jug, Glass, Lighting etc				
Total variable Expense (B)				
Contribution Margin (CM) [C=(A-B)	1,750	52500	630000	661500
Less Variable Expense				
Rent		1,100	13,200	13,200
Electricity bill		400	4800	5,000
Transportation		9,000	108000	109,000
Salary (self)		5000	60000	60,000
Salary(Staff)		18000	216000	216,000
Depriciation		35000	420000	420,000
Entertainment		500	6000	6,000
Guard		100	1200	1,200
Bank charge		100	1200	1,200
Mobile bill		350	4200	43,000
Total fixed cost (D)		34,350	412200	452,200
Net Profit (E)= [C-D]		18150	217800	209,300
Investment Payback			30,000	30,000

Cash	Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	50,000			
1.2	Net Profit	217,800	209,300		
1.3	Depreciation (Non cash item)	35000	35000		
1.4	Opening Balance of Cash Surplus		222,800		
	Total Cash Inflow	302,800	467,100		
2	Cash Outflow				
2.1	Purchase of Product	50,000			
2.2	Payment of GB Loan				
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000		
	Total Cash Outflow	80,000	30000		
3	Net Cash Surplus	222,800	437100		

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# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 14 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures













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	ানেজার/সেতেত অফিসারের উপহিতিতে র মাধ্যমে অন্যান্য জমাযোগ্য টাকা জমা	17 3/7 C/of (15V2) 17 3/7 92/2	5 tons instruction of the series in the let
पर सम्मति साठी राज्यस्थते स्वीप का स्टब्स कर ज्याद कर प्रमुख्य का ग्राम . सम्मत: राज्यप्रकृत - ७२४०, हेर्डिस,	দ্রা ঋষের টাকা একবালীন জমার ফেরে ৪ অহিস্যারের উপস্থিতিতে শাখায় এসে জমা ১	849 R 68 289 R	

## **FAMILY PICTURE**

