Proposed NU Business Name: ALLAHR RAHAMAT BOSTRO BITAN



Project identification and prepared by: MD ABDUL AOWAL, Bagha Unit, Rajshahi

Project verified by: Md Abdul Manna Talukdar



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD FOYSAL AHMMED	
Age	:	06-08-1994 (22 Years)	
Education, till to date	:	Class Eight	
Marital status	••	Married	
Children	:	1 Son	
No. of siblings:	:	4 Brothers 1 Sister	
Address	:	Vill: Dakshin gao Para, P.O: Bagha ,P.S: Bagha, , Dist: Rajshashi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MST SUKEDA BEGUM MD MOSLEM UDDIN Branch: Monigram, Centre # 67(Female), Member ID:1223/1, Group No: 01 Member since: 15-03-2000 (16 Years) First loan: BDT 10,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 27,000, Outstanding loan: 25,142 Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business. Own business 07 Years.
Training Info	:	He has 01 training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01744484904
Mother's Contact No.		01767006032
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Bagha Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST SUKEDA BEGUM joined Grameen Bank since 16 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed	Nobin	Udvokta	Business	Info
Toposca	1108111	Cayonta	Dasiness	11110

Business Name	•	ALLAHR RAHAMAT BSTRA BITAN
Location	:	Bagha Baazar
Total Investment in BDT	:	BDT 580,000/-
Financing	:	Self BDT 480,000/-(from existing business) 83% Required Investment BDT 100,000/-(as equity) 17%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10 ft x 20 ft = 200 square ft
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pant piece, Three piece, Panjabi, Ready made cloth, Ganji etc Average 20% gain on sale. The business is operating by entrepreneur. Existing 02 employee. The shop is rented. Collects goods from Dhaka Agreed grace period is 3 months.

Existing Business (BDT)

Darticular	Daily	Manthly	Voarly
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Pant piece, Three piece, Panjabi, Ready made	5400	162000	1944000
Total Sales (A)	5400	162000	1944000
Less Variable Expense			
Pant piece, Three piece, Panjabi, Ready made	4320	129600	1555200
Total variable Expense (B)	4,320	129600	1555200
Contribution Margin (CM) [C=(A-B)	1,080	32400	388800
Less Variable Expense			
Rent		1,750	21000
Electricity bill		800	9600
Transportation		5,000	60000
Salary (self)		5000	60000
Salary(Staff)		10000	120000
Entertainment		200	2400
Guard		250	3000
Mobile bill		200	2400
Total fixed cost (D)		23,200	278400
Net Profit (E)= [C-D]		9,200	110400

Investment Breakdown							
	Proposed						
Particulars	Qty	Unit Price Amount	Qty	Unit	Amount	Proposed	
			(BDT)		Price	(BDT)	Total
Shirt	100	300	30,000	100	200	20,000	50,000
Pant piece	40	400	16,000	50	200	10,000	26,000
Three piece	35	400	14,000	50	400	20,000	34,000
Vail	45	900	40,500	450	44	19,800	60,300
Genji	150	200	30,000	100	100	10,000	40,000
Panjabi	25	400	10,000	500	20	10,000	20,000
Readymade cloth	150	700	105,000	0	0	10,200	115,200

Source of Finance

500

3800

Ready made pant

Total

Security

109



54,500

1,80,000

480,000

0

650

0

0

0

100,000

54,500

580,000

Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Pant piece, Three piece, Panjabi, Ready made	6900	207000	2484000	2608200		
Total Sales (A)	6900	207000	2484000	2608200		
Less Variable Expense						
Pant piece, Three piece, Panjabi, Ready made	5520	165600	1987200	2086560		
Total variable Expense (B)	5,520	165600	1987200	2086560		
Contribution Margin (CM) [C=(A-B)	1,380	41400	496800	521640		
Less Variable Expense						
Rent		1,750	21,000	21,000		
Electricity bill		1000	12000	12,400		
Transportation		5,000	60000	43,000		
Salary (self)		5000	60000	60,000		
Salary(Staff)		10000	120000	120,000		
Entertainment		200	2400	2,400		
Guard		250	3000	3,000		
Mobile bill		250	3000	3,000		
Total fixed cost (D)		23,200	278400	261,800		
Net Profit (E)= [C-D]		18200	218400	259,840		
Investment Payback			60,000	60,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	218,400	259,840
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		158,400
	Total Cash Inflow	318400	418240
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	158,400	358240

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

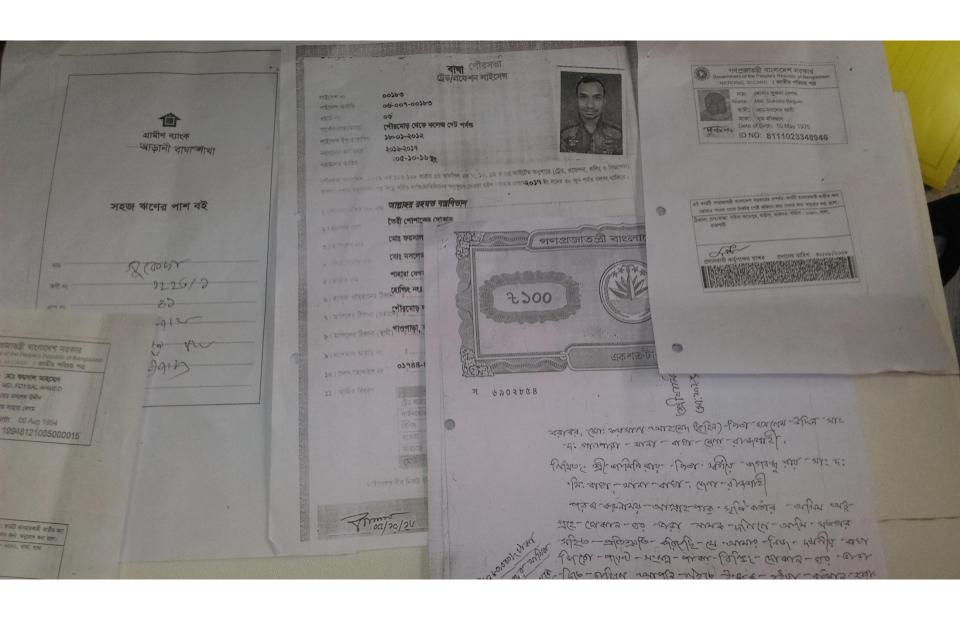












FAMILY PICTURE

