#### **Proposed NU Business Name: TULIKA FASION**



Project identification and prepared by: Md Shahidul Islam, Bagha Unit, Rajshahi

Project verified by: Md Abdul Manna Talukdar



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD ISAHAQUE ALI			
Age	:	07-05-1982 (34 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	1 Son 1 Daughter			
No. of siblings:	:	6 Brothers 4 Sisters			
Address	:	Vill: Meramotpur P.O: Charghat , P.S: Charghat , Dist: Rajshashi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father HAFIZA BEGUM HAFIZA BEGUM LATE ILIYAS ALI MONDOL Branch: Charghat , Centre # 42 (Female), Member ID: 4322/1, Group No: 03 Member since: 23-08-06 (10 Years) First Ioan: BDT 10000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Existing Loan: BDT 350000, Outstanding loan: 236150 Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil	
Business Experiences and	:	15 years experience in running business. Own business 04	
Training Info	:	Years He has 02 years year training.	
Other Own/Family Sources of Income	:	-	
Other Own/Family Sources of Liabilities	:	None	
Entrepreneur Contact No.	:	01768927774	
Mother's Contact No.	:	01713990755	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Bagha Unit, Rajshahi	

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**HAFIZA BEGUM** joined Grameen Bank since 10 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

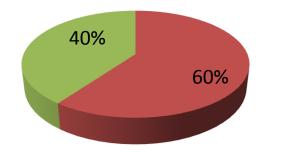
Proposed Nobin Udyokta Business Info					
Business Name	:	TULIKA FASION			
Location	:	Charghat			
Total Investment in BDT	:	BDT 350,000/-			
Financing	:	Self BDT 250,000/-(from existing business) 71% Required Investment BDT 100,000/-(as equity) 29%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 20 ft = 200 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Pant, Shirt, Frock, Panjabi, etc</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing one employee.</li> <li>The shop is rented</li> <li>Collects goods from Pabna, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>			

### **Existing Business (BDT)**

Particular	Daily	Monthly	Voarly
	Daily	Monthly	Yearly
Revenue(Sales)			
Pant, Shirt, Frock, Panjabi, etc	3500	105000	1260000
Total Sales (A)	3500	105000	1260000
Less Variable Expense			
Pant, Shirt, Frock, Panjabi, etc	2800	84000	1008000
Total variable Expense (B)	2,800	84000	1008000
Contribution Margin (CM) [C=(A-B)	700	21000	252000
Less Variable Expense			
Rent		3,000	36000
Electricity bill		300	3600
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		3000	36000
Entertainment		300	3600
Guard		100	1200
Mobile bill		200	2400
Total fixed cost (D)		12,900	154800
Net Profit (E)= [C-D]		8,100	97200

Investment Breakdown							
	Proposed						
Particulars	Qty	Unit Price	Amount	ount Qty Unit Price		Amount	Proposed
			(BDT)			(BDT)	Total
Pant	80	300	24,000	112	180	20,160	44,160
Shirt	80	200	16,000	300	100	30,000	46,000
T Shirt	95	100	9,500	250	100	25,000	34,500
Frock	80	600	48,000	200	100	20,000	68,000
Panjabi	70	300	21,000	4	500	2,000	23,000
Trouser	80	100	8,000	0	0	0	8,000
Shirt Set	95	200	19,000	0	0	0	19,000
Genji set	115	30	3,450	0	0	0	3,450
Half pant	0	0	1,050	0	0	2,840	3,890
Others			0	0	0	0	0
Securiy			100,000			0	100,000
Total		1830	250,000	862	0	100,000	350,000

#### **Source of Finance**



#### Entrepreneur's Contribution 150,000

- Investor's Investment 100,000
- Total 250,000

## **Financial Projection (BDT)**

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Pant, Shirt, Frock, Panjabi, etc	4900	147000	1764000	1852200
Total Sales (A)	4900	147000	1764000	1852200
Less Variable Expense				
Pant, Shirt, Frock, Panjabi, etc	3920	117600	1411200	1481760
Total variable Expense (B)	3,920	117600	1411200	1481760
Contribution Margin (CM) [C=(A-B)	980	29400	352800	370440
Less Variable Expense				
Rent		3,000	36,000	36,000
Electricity bill		500	6000	6,400
Transportation		1,500	18000	19,000
Salary (self)		5000	60000	60,000
Salary(Staff)		3000	36000	36,000
Entertainment		300	3600	3,600
Guard		100	1200	1,200
Mobile bill		300	3600	3,800
Total fixed cost (D)		13,600	163200	164,800
Net Profit (E)= [C-D]		15800	189600	205,640
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	100,000				
1.2	Net Profit	189,600	205,64			
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		129,60			
	Total Cash Inflow	289600	33524			
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
2 2	Investment Pay Back (Including	60000	6000			
2.3	Ownership Tr. Fee) Total Cash Outflow	60000	6000 6000			
3	Net Cash Surplus	129,600	27524			



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 14 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures

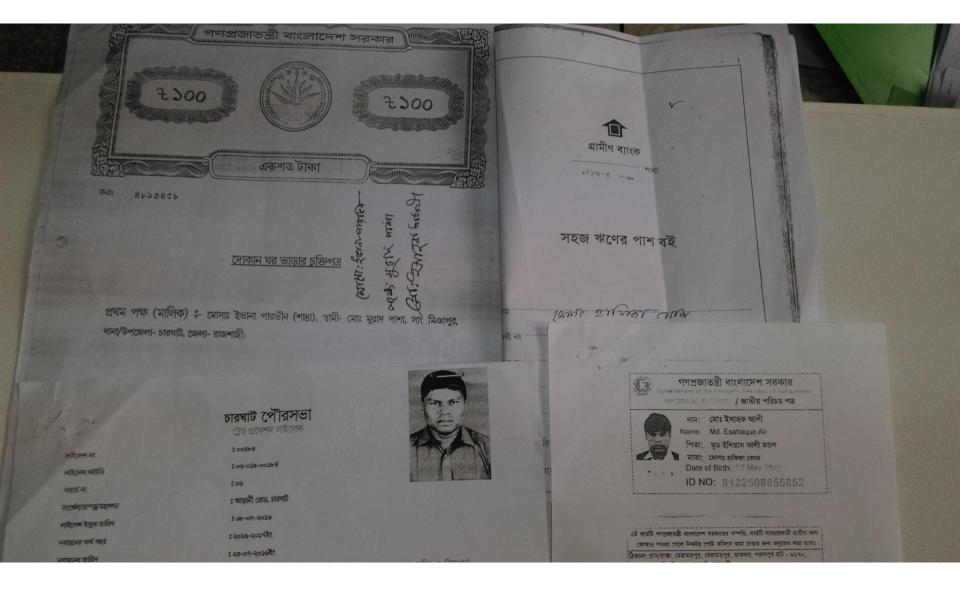












## **FAMILY PICTURE**

