#### **Proposed NU Business Name: BHAI BON GARMENTS**



Project identification and prepared by: Md Abdul Manna Talukdar, Rajshahi Unit, Rajshahi

Project verified by: Md Abdul Manna Talukdar



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ISMAIL HOSSEIN		
Age	:	13-06-1990 (26 Years)		
Education, till to date	•	Class Eight		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brothers 1 Sister		
Address		Vill: Bakhra Baj, P.O: Shampur P.S: Poba , Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST JAHANARA BEGUM MD UZIR ALI Branch: Katakhali Poba, Centre # 81 (Female), Member ID: 7375, Group No: 01 Member since: 2004-2012( 07Years) First Ioan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20,000, Outstanding Ioan: Nil Father No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	09 years experience in running business. 03 Own business
		Years
Training Info	:	He has no training.
Other Own/Family Sources	:	
of Income	•	
Other Own/Family Sources	:	None
of Liabilities		
Entrepreneur Contact No.	:	01708-173329
Mother's Contact No.	:	01708-173328
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Rajshahi Unit, Rajshahi

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST JAHANARA BEGUM** joined Grameen Bank since 07 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

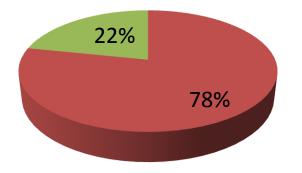
Proposed Nobin Udyokta Business Info				
Business Name	:	BHAI BON GARMENTS		
Location	:	Katakhali Pouroshova Market		
Total Investment in BDT	:	BDT 230,000/-		
Financing	:	Self BDT 180,000/-(from existing business) 78% Required Investment BDT 50,000/-(as equity) 22%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	60 ft x 70 ft = 420 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Shirt, Pant, Frock, Genzi etc</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented</li> <li>Collects goods from Dhaka</li> <li>Agreed grace period is 3 months.</li> </ul>		

### **Existing Business (BDT**)

De utile u le u	Della		Malanka
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Shirt, Pant, Three piece ,Lungi, Panjabi etc	3000	90000	1080000
Total Sales (A)	3000	90000	1080000
Less Variable Expense			
Shirt, Pant, Three piece ,Lungi, Panjabi etc	2400	72000	864000
Total variable Expense (B)	2,400	72000	864000
Contribution Margin (CM) [C=(A-B)	600	18000	216000
Less Variable Expense			
Rent		2,000	24000
Electricity bill		300	3600
Transportation		700	8400
Salary (self)		5000	60000
Entertainment		500	6000
Guard		150	1800
Bank charge		100	1200
Mobile bill		400	4800
Total fixed cost (D)		9,150	109800
Net Profit (E)= [C-D]		8,850	106200

Existing					Proposed				
Particulars	Qty	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total		
Pant	300	250	75,000	100	500	50,000	125,000		
Shirt	250	75	18,750	0	0	0	18,750		
Panjabi	350	45	15,750	0	0	0	15,750		
Girl's frock	100	300	30,000	0	0	0	30,000		
Genji	160	25	4,000	0	0	0	4,000		
Others	0	0	6,500	0	0	0	6,500		
Security			30,000				30,000		
Total		695	180,000	100	0	50,000	230,000		

### **Source of Finance**



- Entrepreneur's Contribution 180,000
- Investor's Investment 50,000
- Total 230,000

## **Financial Projection (BDT)**

		<u> </u>		
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Shirt, Pant, Frock, Genzi etc	4500	135000	1620000	1701000
Total Sales (A)	4500	135000	1620000	1701000
Less Variable Expense				
Shirt, Pant, Frock, Genzi etc	3600	108000	1296000	1360800
Total variable Expense (B)	3,600	108000	1296000	1360800
Contribution Margin (CM) [C=(A-B)	900	27000	324000	340200
Less Variable Expense				
Rent		1,000	12,000	12,000
Electricity bill		700	8400	8,600
Transportation		3 <i>,</i> 500	42000	43,000
Salary (self)		5000	60000	60,000
Entertainment		300	3600	3,600
Guard		300	3600	3,600
Bank charge		100	1200	1,200
Mobile bill		300	3600	3,800
Total fixed cost (D)		10,800	129600	131,000
Net Profit (E)= [C-D]		16200	194400	209,200
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	50,000				
1.2	Net Profit	194,400	209,200			
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		164,400			
	Total Cash Inflow	244400	373600			
2	Cash Outflow					
2.1	Purchase of Product	50,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000			
2.5	Total Cash Outflow	80,000	30000			
3	Net Cash Surplus	164,400	343600			

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# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 09 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures











তাখালে পোরসভা, রাজশাহা। শ্যামপুর, মতিহার (আর.এম.পি), পবা, রাজশাহী। লাইসেল নং- 145 ট্রেড লাইসেন্স or 621091215 Par: Bill স্থানীয় সরকার (পৌরসভা) আইন, ২০০৯ (২০০৯ সনের ৫৮ নং আইন) এর الما عن المراجع من المراجع الم المراجع ব্যবসা প্রতিষ্ঠানের নাম :.. 3-স্বত্বাধিকারীর নাম : माः देवित जामो পিতা/ স্বামীর নাম :. পচান্তর টাকা भरताः याध्यायाषु ELERIS rasha IN BALLY · Salary - O' Coron Der but " থানা/ উপজেলা :.... or Branch ওয়ার্ড নং : . . . . . . . . . . . .... द्यान्डिश् नश् : .. 5600023 \$15121A 4510 N(事) borlo: 20つし-20つ (খ) বকেয়া : ২০ - ২০ (গ) বকেয়া : ২০ - ২০ গণপ্রজাতন্ত্রী বাংলাদেশ সরকার (ঘ) অগ্রীম : ২০ - ২০ ment of the People's Rec NATIONAL ID CARE / জাতীয় পরিচয় পত্র प्रित्न प्राणः (गरः जार्यात रगेवट (02) कि (ঙ) চলতি/ বকেয়া/ অগ্রীম লাইসে নাম: মোঃ ইসমাইল হোসেন লাইসে Name: MD. ISMAEL HOSSAIN (कथाय 00000 পিতা: মোঃ উদ্ধির আলী उत्ति गर মাতা: মোসাঃ জাহানারা বেগম Date of Birth: 13 Jun 1990 RUN: SOUL ID NO: 19908127205000037 प्रतिन स्रहेल ar: 3 gar 0 भामि (भाषाः ध्रुम्त्रती २ण्डाण, भाम/म अरह हार्यप्रभाने) मरा भाषाः भ्रम् द्विद्वती २ण्डाण, भाम/म अरह हार्यप्रभाने) भाष्या-प्रा- २ द्वाद्वते अफ्रिशे द्वित्र क्षेत्र भाष्या- २ द्वाहिण्या- १७४२ स्वार्या स्वार्य्याय भाषाः स्वार्य्याय ENT: ASGELO এই কার্ডটি গণপ্রজাতন্ত্রী বাংগাদেশ সরকারের সম্পত্তি। কার্ডটি বাবহারকারী ব্যাহীত অন্য 2007 55 কোমাও গাঁওয়া গেলে নিকটছ গোগ্ট অভিসে জন্ম দেবার জন্য অনুরোধ করা হলো। ঠিজনা: বাসাহোতি: , আমরাজ বাধরাবাজ, বাধরাবাজ, ভাকষর: শেমপুর -৬২১২, পরা, কাটাখাখা পৌরসচা, রাজশাহী 216 2022 Sur on pit & Carp (BCC) 2008 Sur of 216 Sur of Dig (BC) 200 Sur of 210 Sur of -प्रांत्रल कि প্রদানকারী কর্তৃপক্ষের স্বাক্ষর FAR 6621 প্রদানের তারিশ: ০৩/১০/২০১৩ anto Files and I fors alog the artight of a hard 20107204 2010 at 2.4 68? [2 m. T. - 62/81: 9~97; 2 कत्मन श्रे grant spar

## **FAMILY PICTURE**

