Proposed NU Business Name: BOISHAKHI TAILORS



Project identification and prepared by: Md Shahidul Islam, Bagha Unit, Rajshahi

Project verified by: Md Abdul Manna Talukdar



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD NAJMUL HAQUE			
Age	:	10-03-1988 (28 Years)			
Education, till to date	:	Class Nine			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	2 Brother 1 Sister			
Address	:	Vill: Bojrapur , P.O: Hat goda gari, P.S: Poba , Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST DULALI BEGUM MD AIYUB ALI Branch: Parila Poba, Centre # 02(Female), Member ID: 1424, Group No: 04 Member since: 18-05-2006 (10 Years) First loan: BDT 5000			
Further Information: (v) Who pays GB loan installment		Existing Loan: BDT 8000, Outstanding loan: 4656/2 Father			
(vi) Mobile lady		No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business. Own business 07 Years
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01745-422967
Mother's Contact No.	:	01966-899394
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Rajshahi Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST DULALI BEGUM joined Grameen Bank since 10 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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Business Name	:	BOISHAKHI TAILORS		
Location	:	Ramchandrapur Hat		
Total Investment in BDT	:	BDT 116,000/-		
Financing	:	Self BDT 66,000/-(from existing business) 57%		
		Required Investment BDT 50,000/-(as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	•	BDT 5,000/-		
Size of shop	:	12 ft x 10 ft = 120 square ft		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Long cloth etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented Collects goods from Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Tailoring service	440	13200	158400
Total Sales (A)	440	13200	158400
Less Variable Expense			
Button, niddle	20	600	7200
Total variable Expense (B)	20	600	7200
Contribution Margin (CM) [C=(A-B)	420	12600	151200
Less Variable Expense			
Rent		400	4800
Electricity bill		1000	12000
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		500	6000
Guard		100	1200
Mobile bill		500	6000
Total fixed cost (D)		8,000	96000
Net Profit (E)= [C-D]		4,600	55200

Investment Breakdown							
Existing				Proposed			
Particulars	Qty	Unit Price	Amount	Qty Unit Amou Proposed Price nt			Proposed
			(BDT)			(BDT)	Total
Long cloth	350	60	21,000	350	100	35,000	56,000
Security	0	0	45,000	0	0	0	45,000
Machine	0	0	0	0	0	15,000	15,000
Total		60	66,000	350	0	50,000	116,000

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Tailoring service	600	18000	216000	226800		
Total Sales (A)	600	18000	216000	226800		
Less Variable Expense						
Tailoring service	30	900	10800	11340		
Total variable Expense (B)	30	900	10800	11340		
Contribution Margin (CM) [C=(A-B)	570	17100	205200	215460		
Less Variable Expense						
Rent		400	4,800	4,800		
Electricity bill		1300	15600	16,000		
Transportation		700	8400	8,600		
Salary (self)		5000	60000	60,000		
Entertainment		500	6000	6,000		
Guard		100	1200	1,200		
Mobile bill		550	6600	6,700		
Total fixed cost (D)		8,450	101400	102,100		
Net Profit (E)= [C-D]		8650	103800	113,360		
Investment Payback			30,000	30,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	103,800	113,360
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		73,800
	Total Cash Inflow	153800	187160
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	73,800	157160

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08Years

Quality goods & services; Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

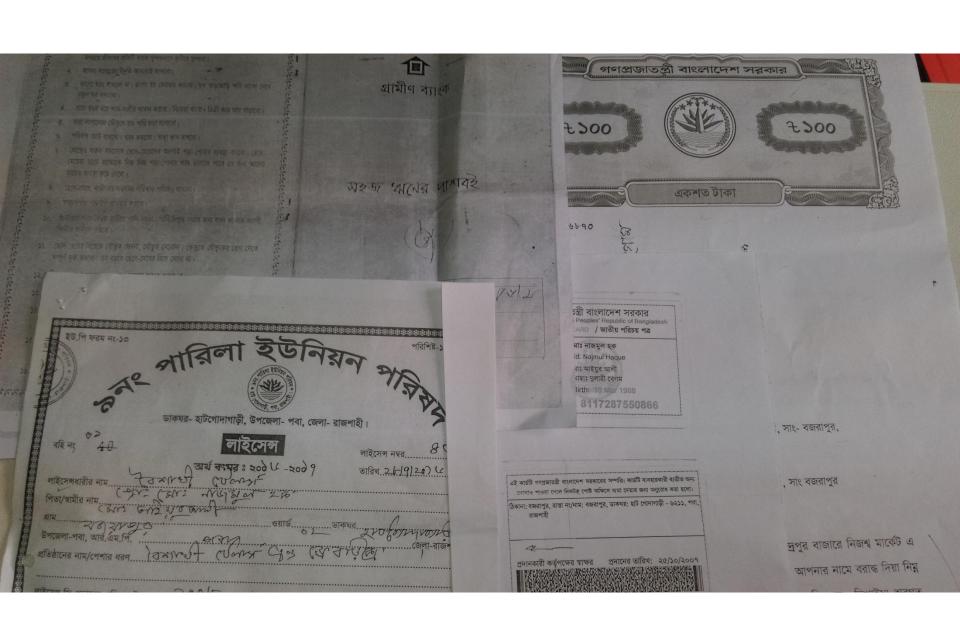












FAMILY PICTURE

