#### Proposed NU Business Name: SELIM FAST FOOD



Project identification and prepared by: Md. Sahabuddin Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

### Brief Bio of The Proposed Nobin Udyokta

Name		SELIM FAST FOOD				
Age	:	20-01-1985(31 Years)				
Education, till to date	:	Class Five				
Marital status	:	Married				
Children	:	01 Son, 01Dougter				
No. of siblings:	•	02 Brother,02Sister				
Address	:	Vill :Moj para P.O:Hatgangupara P.S: Bagmara Dist: Rajshahi.				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Father				
(ii) Mother's name	:	MOST.JAMELA				
(iii) Father's name	:	MD YEASIN ALLI				
(iv) GB member's info	:	Branch: Achpara, Bagmara Centre #5 (Female),				
		Memb ID,2033 Group No: 01				
		Member since: 12-07-2005 -2012(7Years)				
		First loan: BDT 5,000/-				
Further Information:		Existing loan: BDT 20,000/- Outstanding loan: BDT Nill				
(v) Who pays GB loan installment	:	Nill				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Ten years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01750-412996
Mother's Contact No.	:	01740-294915
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

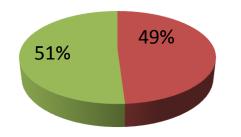
**MOST.JAMELA** joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHELIM FAST FOOD			
Location		Hat Gangopara, Bagmara , Rajshahi.			
Total Investment in BDT	:	BDT 98,000/=			
Financing	:	Self BDT 48,000(from existing business) 49%			
		Required Investment BDT 50,000(as equity) 51%			
Present salary/drawings from business (estimates)	:	3DT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 10 ft= 100 square ft			
Security of the shop	:	BDT 80,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like, Biscit, Soft Dringks, Doi, Mishti etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from Keshorhat, Kamargone.</li> <li>Agreed grace period is 3 months</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Electronics item	3,000	90,000	10,80,000		
Total Sales (A)	3,000	90,000	10,80,000		
Less. Variable Expense					
Electronics item	2,400	72,000	8,654,000		
Total variable Expense (B)	2,400	72,000	8,654,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000		
Less. Fixed Expense					
Rent		700	8,400		
Electricity Bill		2,000	24,000		
Mobile Bill		300	3,600		
Transportation		0	0		
Salary (self)		5,000	60,000		
Salary (staff)		0	0		
Entertainment		200	2,400		
Guard Bill		0	0		
Total fixed Cost (D)		8,200	98,400		
Net Profit (E) [C-D)		9,800	1,17,600		

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Soft Drinks	40	500	20,000	20	500	10,000	30,000	
Buscit	250	20	5,000	500	20	10,000	15,000	
lce crem	1000	10	10,000	1000	10	10,000	20,000	
Mishti	40	150	6,000	40	150	6,000	12,000	
Doi	35	200	7,000	70	200	14,000	21,000	
Total	1,365		48,000	1,630		50,000	98,000	

### **Source of Finance**



Entrepreneur's Contribution 48,000
Investor's Investment 50,000
Total 98,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grosary item	6,000	1,80,000	21,60,000	22,68,000	
Total Sales (A)	6,000	1,80,000	21,60,000	22,68,000	
Less. Variable Expense					
Grosary item	4,800	14,40,000	17,28,000	18,14,400	
Total variable Expense (B)	4,800	14,40,000	17,28,000	18,14,400	
Contribution Margin (CM) [C=(A-B)	1,200	36,000	4,32,000	4,53,600	
Less. Fixed Expense			,		
Rent		700	8,400	8,400	
Electricity Bill		2,500	30,000	35,000	
Mobile Bill		400	4,800	5,000	
Transportation		0	0	0	
Salary (staf)		3,000	36,000	36,000	
Salary (self)		5,000	60,000	60,000	
Entertainment		400	4,800	5,000	
Total Fixed Cost		12,000	1,44,000	1,49,400	
Net Profit (E) [C-D)		24,000	2,88,000	3,04,200	
Investment Payback			30,000	30,000	

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	2,88,000	3,04,200
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		2,88,000
	Total Cash Inflow	3,38,000	5,92,200
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	2,88,000	5,92,170



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

## THREATS

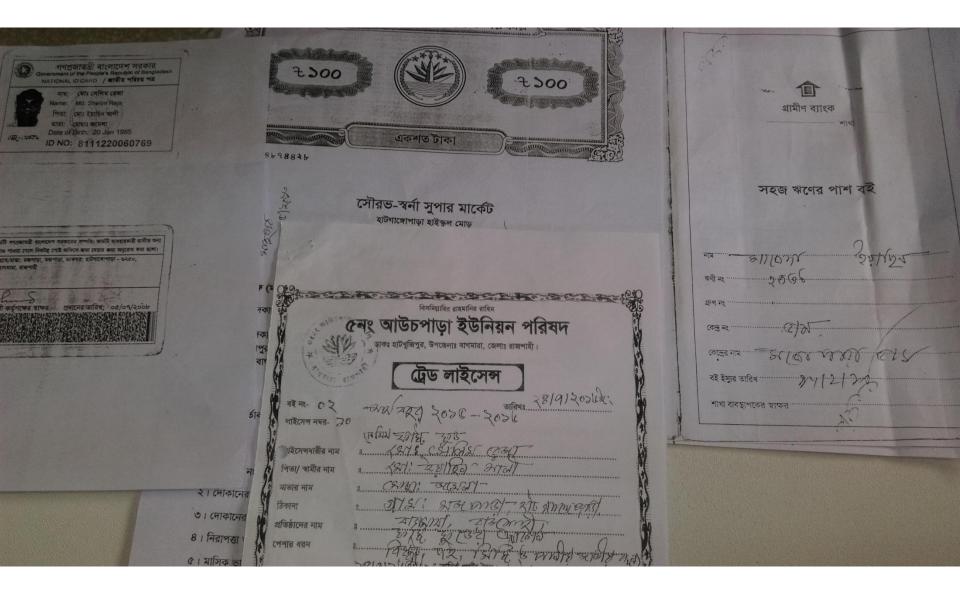
Theft Fire Political unrest Pictures











## **FAMILY PICTURE**

