### Proposed NU Business Name: RASEL STORE



Project identification and prepared by: Md. Md. Ataur Rahman, Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RASEL MIHA		
Age	••	10-01-1989 ( 27 Years)		
Education, till to date	:	Class Nine		
Marital status	:	Married		
Children	••	1 Son & 1 Daughter		
No. of siblings:	• •	3 Brothers		
Address	••	Vill: Kunia P.O: National University; P.S: Gazipur Sadar ; Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. ROHIMA BEGUM  MD. AMBAR ALI  Branch: Gasa, Centre # 53(Female),  Member ID: 8313/2, Group No: 09  Member since: 20-04-2011 (16 Years)  First loan: BDT 4,000/-		
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB,  BRAC ASA etc		Outstanding loan: 19580 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 2 Years training
Other Own/Family Sources of Income	:	House Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01927359549
Family's Contact No.	:	01843370873
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. ROHIMA BEGUM** joined Grameen Bank since 5 years ago. At first she took BDT 4,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RASEL STORE	
Location	:	Kunia, Gazipur	
Total Investment in BDT	:	BDT 2,20,000/-	
Financing	:	Self BDT 1,20,000/- (from existing business) 55%	
		Required Investment BDT 1,00,000/- (as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	12 ft x 12 ft= 144 square ft	
Security of the shop	:	-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Oil, Cosmetics Item, Electric Item, Soft drinks etc.</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>After getting equity fund no employee will be appointed.</li> <li>Entrepreneur is owner of the shop.</li> <li>Collects goods from Bord bazzer.</li> <li>Agreed grace period is 3 months.</li> </ul>	

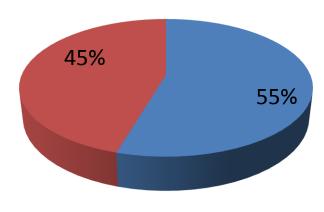
Existing Business (BDT) D				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Rice ,Oil,Cosmetics Item,Electric Item,Soft drinks etc.	3,000	90,000	10,80,000	
Total Sales (A)	3,000	90,000	10,80,000	
Less. Variable Expense				
Rice ,Oil,Cosmetics Item,Electric Item,Soft drinks etc.	2,550	76,500	9,18,000	
Total variable Expense (B)	2,550	76,500	9,18,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	1,62,000	
Less. Fixed Expense				
Rent		-	-	
Electricity Bill		500	6,000	
Mobile Bill		150	1,800	
Salary (self)		5,000	60,000	
Transportation		1000	12,000	
Entertainment		150	1,800	
Guard		150	1800	
Generator		100	1200	
Total fixed Cost (D)		7,050	84,600	
Net Profit (E) [C-D)		6,450	77,400	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice ,Oil	68,000	60,000	1,28,000		
Cosmetics Item, Electric Item	10,000	20,000	30,000		
Soft drinks, Potato, Biscut, Sult, Sugar etc	42,000	20,000	62,000		
Total	1,20,000	1,00,000	2,20,000		

### **Source of Finance**



■ Total=220000



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2 <sup>nd</sup> Year	
Revenue (sales)					
Rice ,Oil,Cosmetics Item,Electric Item,Soft drinks etc.	4,000	1,20,000	14,40,000	15,12,000	
Total Sales (A)	4,000	1,20,000	14,40,000	15,12,000	
Less. Variable Expense					
Rice ,Oil,Cosmetics Item,Electric Item,Soft drinks etc.	3,400	1,02,000	12,24,000	12,85,200	
Total variable Expense (B)	3,400	1,02,000	12,24,000	12,85,200	
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000	2,26,800	
Less. Fixed Expense					
Rent					
Electricity Bill		500	6,000	6000	
Mobile Bill		200	2400	2500	
Salary (self)		5,000	60,000	60,000	
Transportation		1500	18,000	18,500	
Entertainment		200	2400	2500	
Guard		150	1800	2000	
Generator		100	1200	1200	
Total Fixed Cost		7650	91,800	92,700	
Net Profit (E) [C-D)		10,350	1,24,200	1,34,100	
Investment Payback			60,000	60,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	1,24,200	1,34,100
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		64,200
	Total Cash Inflow	2,24,200	1,98,300
2	Cash Outflow		
2.1	Purchase of Product	1,00,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	64,200	1,38,300

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

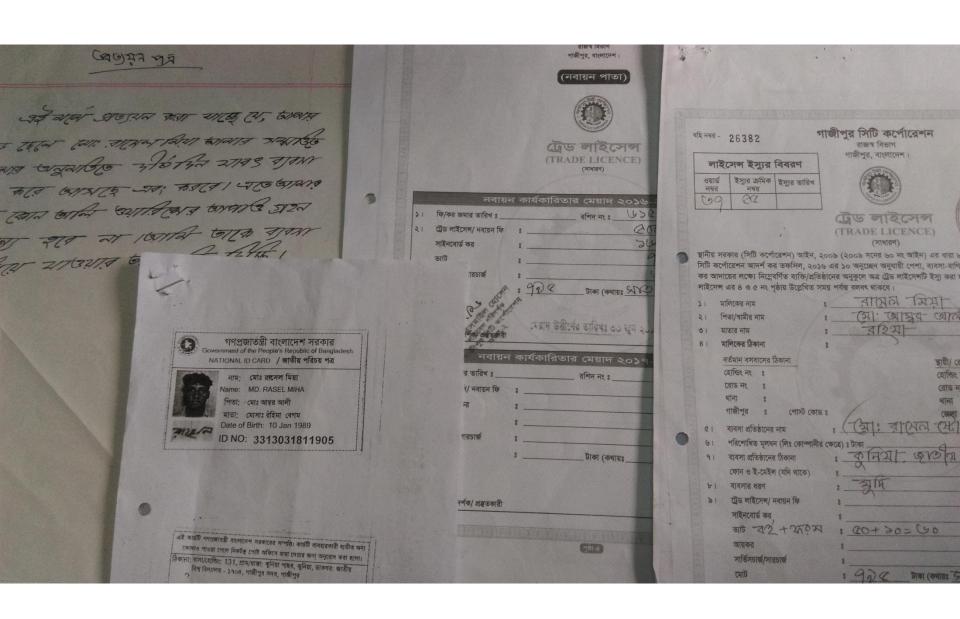
# Pictures











## **FAMILY PICTURE**

