#### **Proposed NU Business Name: LIKHON DAIRY FIRM**



Project identification and prepared by: Raju Ahmed, Nobabganj Unit, Dhaka

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD RANA		
Age	:	05-06-1982 (34 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	02 Sisters 02 Brothers		
Address	:	Vill: Bahra Tati Para, P.O: Bahra, P.S: Nobabganj , Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MOMOTAZ BEGUM  Md FAZAR ALI  Branch: Komorgonj, Centre # 74 (Female),  Member ID:5332/2, Group No: 06  Member since: 01-01-1986 (20 Years)  First loan: BDT 2000		
Further Information:		Existing Loan: BDT 12000 Outstanding loan: Nil		
(v) Who pays GB loan installment	•	Father No		
(vi) Mobile lady (vii) Grameen Education Loan	•   •	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		10 years experience in running business. Own business 08 years.
Training Info	••	He has no training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01935-687268
Mother's Contact No.	:	01734-307695
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd Nobabganj Unit, Dhaka.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOMOTAZ BEGUM** joined Grameen Bank since 20 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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Business Name	<b>:</b>	LIKHON DAIRY FIRM		
Location	:	Bahra tati para, Nobabganj, Dhaka		
Total Investment in BDT	:	BDT 400,000/-		
Financing	:	Self BDT 340,000/-(from existing business) 85% Required Investment BDT 60,000/-(as equity) 15%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	ft x ft = square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Milk.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Collects goods from komorgonj Hat</li> <li>Agreed grace period is 3 months.</li> </ul>		

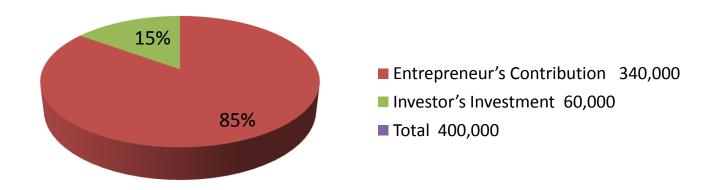
## **Existing Business (BDT)**

Daily	Monthly	Yearly
300	9000	108000
120	3600	43200
420	12600	151200
120	3600	43200
120	3600	43200
300	9000	108000
	500	6000
	2,000	24000
	2000	24000
	300	3600
	4,800	57600
	4,200	50400
	300 120 420 120 120	300 9000 120 3600 420 12600 120 3600 120 3600 300 9000 500 2,000 2000 300 4,800

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Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Cow(Big)	1	80000	80,000	1	60,000	60,000	140,000
Calf	1	30000	30,000	0	0	0	30,000
Bull (Black)	1	40000	40,000	0	0	0	40,000
Bull (Red)	1	120000	120,000	0	0	0	120,000
Bull (Red)	1	90000	90,000				90000
Total	5		340,000	1	60,000	60,000	4,00,000

### **Source of Finance**



Financial Proj	ection	(BDT)		
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Milk (10 litre*50)	500	15000	180000	189000
Bull	225	6750	81000	85050
Total Sales (A)	725	21750	261000	274050
Less Variable Expense				
Feed & Medicine	150	4500	54000	56700
Total variable Expense (B)	100	3000	36000	37800
Contribution Margin (CM) [C=(A-B)	625	18750	225000	236250
Less Variable Expense				
Transportation		600	7200	7,600
Salary (self)		5000	60000	60000
Entertainment		500	6000	5000
Mobile bill		400	4800	5000
Total fixed cost (D)		6,500	78000	77,600
Net Profit (E)= [C-D]		12250	147000	158,650
Investment Payback			36,000	36,000

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	147,000	158,650
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		111,000
	Total Cash Inflow	207000	269650
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including	25000	25000
2.3	Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96,000	36000
3	Net Cash Surplus	111,000	233650

### **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







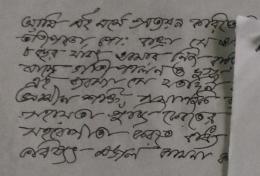








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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Banglades NATIONAL ID CARD / জাতীয় পরিচয় পত্র

নাম: মোঃ রানা Name: MD. RANA পিতা: মোঃ ফলর আলী মাতা: মমত্ত্ৰে বেগম

Date of Birth: 05 Jun 1982

ID NO: 19822616227000058

এই কার্ডটি গণ্মজাতত্ত্বী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যক্তীত অন্য কোথাও পাওয়া গেলে মিনটছ গোণ্ট অধিনে জমা দেবার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/বাজা বছে তাতী পাড়া, ডাকঘর: বছে - ১৩২০, নবাকাঞ্জ,

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ০৫/০৯/২০১৩



TABLA Me per us

### **FAMILY PICTURE**

