Proposed NU Business Name: PODDAR ELECTRONICS



Project identification and prepared by: : Md. Aminul Islam, Jamurki Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	DEBASHIS PODDAR		
Age	:	05-03-1985 (30 Y <i>ears</i>)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	Nill		
No. of siblings:	:	3 Brothers and 1 Sister		
Address	:	Vill: Pakulla P.O: jamurki P.S: Mirjapur Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father KOLPONARANI PODDAR SONTOSH PODDAR Branch: Jamurki Mirjapur, Centre # 22 (male), Member ID:2781, Group No: 07 Member since: 25/05/1981 to 29/04/2013 First loan: BDT 500/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nil Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	3 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01798175485
Family's Contact No.	•	01911152885
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Dhaka.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SONTOSH PODDAR joined Grameen Bank since 36 years ago. At first she took BDT 500 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	PODDAR ELECTRONICS	
Location	:	Pakull, Mirjapur, Tangail.	
Total Investment in BDT	:	BDT 302300/-	
Financing	:	Self BDT 202300/- (from existing business) 67%	
		Required Investment BDT 100,000/- (as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 10 ft= 150 square ft	
Security of the shop	:	Nil	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; LED TV,TVFAN,RIMOT, Bulb, Battery, Rimort, Parts etc. Average 10% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangail, Mirjapur. Agreed grace period is 3 months. 	

Existing Business (BDT)			
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Led tv ,tv fan,rimot , bulb, battery etc	3,500	105,000	1,260,000
Servicing	300	9,000	108,000
Total Sales (A)	3,800	114,000	1,368,000
Less. Variable Expense			
Led ,tv fan,rimot , bulb, battery etc	3,150	94,500	1,134,000
Total variable Expense (B)	3,150	94,500	1,134,000
Contribution Margin (CM) [C=(A-B)	650	19,500	234,000
Less. Fixed Expense			
Rent		3,000	36,000
Electricity Bill		800	9,600
Transportation		1,000	12,000
Mobile Bill		300	3,600
Entertainment		200	2,400
guard		100	1,200
Salary (self)		5,000	60,000
Total fixed Cost (D)		10,400	124,800
Net Profit (E) [C-D)		9,100	109,200

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
LED TV	18,000	0	18,000		
TV	84,000	40,000	124,000		
FAN	40,000	60,000	100,000		
RIMOT,	15,000	0	15,000		
Rimort,	10,000	0	10,000		
MULTIFLAG	3,000	0	3,000		
Parts etc	10,000	0	10,000		
OTHER	22,300	0	22,300		
Total	202,300	100,000	302,300		

Source of Finance



Financial Projection (BDT)

			•	
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
LED TV,TVFAN,RIMOT , etc	6,500	195,000	2,340,000	2,457,000
Servicing	300	9,000	108,000	113,400
Total Sales (A)	6,800	204,000	2,448,000	2,570,400
Less. Variable Expense				
LED TV,TVFAN,RIMOT etc	5,850	175,500	2,106,000	2,211,300
Total variable Expense (B)	5,850	175,500	2,106,000	2,211,300
Contribution Margin (CM) [C=(A-B)]	950	28,500	342,000	359,100
Less. Fixed Expense				
Rent		3,000	36,000	36,000
Electricity Bill		800	9,600	9,600
Transportation		1,500	18,000	18,000
Mobile Bill		400	4,800	4,800
Entertainment		200	2,400	2,400
guard		100	1,200	1,200
Salary (self)		5,000	60,000	60,000
Total Fixed Cost		11,000	132,000	132,000
Net Profit (E) [C-D)		17,500	210,000	227,100
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	210,000	227,100
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		150,000
	Total Cash Inflow	310,000	377,100
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	150,000	317,100

SWOT ANALYSIS

Strength

Employment: Self: 01 Family: 0 Others:0

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Delduar Regular customers;

THREATS

Theft Fire

Political unrest

Pictures

























গ্রামীণ ব্যাংক জামুকী মির্জাপুর শাখা। भिजानुस अविशा

एड शह्म खक्रोगंग बण्धा उपि कि र्ट्यात कार प्राचीत व्यामके क्रिय नत्राची इकिक् थिस्रें क्यानार २०१० थार्ग्य ग्राप्त उर्गाड । उर्ग कि ज्याव जातमान उर्ग न (4) (1)

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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

ज्ञाभूकी रुष्ठिनियन পরিষদ কার্যালয়

উপজেলা-মির্জাপুর, জেলা-টাঙ্গাইল

তারিখ ঃ...22

চালিহে যাবার জন্য লাইসেম



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীর পরিচয় পত্র



নাম: দেবাশীষ পৌদ্দার Name: DABASHIH PODOAR

পিতা: সম্ভোষ পৌদার মাতা: কম্পনা রানী পৌদ্দার

Znn Date of Birth: 05 Mar 1985

ID NO: 9316663780657

কোথাও পাওয়া গোলে নিকটছ পোট অফিসে জমা দ্বোর জন্য অনুরোধ করা হলো। কানা: গ্রাম/রাজা: পাক্ষ্যা , পাক্ষ্যা, ভাক্ষর: জামুা - ১৯৪৪, মির্জাপুর,

