Proposed NU Business Name: HUMAYON STEEL



Project identification and prepared by: Md Saiful Bashar, Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD HUMAYON MONDOL		
Age	:	10-08-1981 (35 Years)		
Education, till to date	:	Class 5		
Marital status	:	Married		
Children	:	2 Daughters		
No. of siblings:	:	1 Sister, 3 Brothers		
Address	:	Vill: Goaliya P.O: Nikrail, P.S: Kallihati Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Late Alimon Beowa Late Ismail Hossain Branch: Olowa Vhowapur, Centre # 104(Female), Member ID: 1105, Group No: 01 Member since: 10-12-1995 (16 Years) First Ioan: BDT 1,500		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 25,000/-, Outstanding loan: Nil Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 3years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761-632739
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

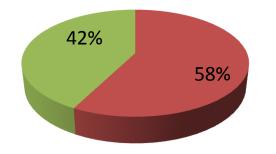
Late Alimon Beowa joined Grameen Bank since 16 years ago. At first she took 1,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	HIMAYON STEEL			
Location	:	Gowaliya Bari, Nikrail, Kalihati, Tangail			
Total Investment in BDT	:	BDT 165,000/-			
Financing	:	Self BDT 95,000/-(from existing business) 58%			
		Required Investment BDT 70,000/-(as equity) 42%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of shop	:	27 ft x 75 ft= 2025 square ft			
Implementation	••	 The business is planned to be scaled up by investment in existing goods; Shokes, Trank, Plain Sheet, Gril,Rong Box etc. Average 35% gain on sale. The business is operating by entrepreneur. Existing one employee. One employee will be appointed. The shop is rented. Collects goods from Elenga, Tangail. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Shokes, Trank, Plain Sheet, Gril,Rong Box etc.	1,700	51,000	612,000		
Total Sales (A)	1,700	51,000	612,000		
Less. Variable Expense					
Shokes, Trank, Plain Sheet, Gril,Rong Box etc.	1,105	33,150	397,800		
Total variable Expense (B)	1,105	33,150	397,800		
Contribution Margin (CM) [C=(A-B)	595	17,850	214,200		
Less. Fixed Expense					
Electricity Bill		2,000	24,000		
Mobile Bill		200	2,400		
Salary (self)		4,000	48,000		
Salary (Staff)		4,000	48,000		
Transportation		1,500	18,000		
Entertainment		300	3,600		
Guard		200	2,400		
Total fixed Cost (D)		12,200	146,400		
Net Profit (E) [C-D)		5,650	67,800		

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Shokes	1	14,000	14,000	105	100	10,500	24,500	
Trank	2	7,500	15,000				15,000	
Plain Sheet	5	2000	10,000	1/2		36500	46,500	
Grill & Rods	40	50	2,000	200	45	9,000	11,000	
Square Rods	300	45	13,500				13,500	
Reck	1	4,500	4,500				4,500	
Rong Box	1	4,500	4,500	2		9,000	24,500	
Small Grill	4	2,000	8,000	0	0	0	8,000	
Welding	1	10,000	10,000				10,000	
Gas Drill	1	10,000	10,000	1		5,000	20276810	
Gugan	35	100	3,500		5			
Total	91		95,000	309		70,000	165,000	

Source of Finance



- Entrepreneur's Contribution 95,000
- Investor's Investment 70,000
- Total 165,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Shokes, Plain Sheet, Gril,Rong Box etc.	2,100	63,000	756,000	793,800	
Total Sales (A)	2,100	63,000	756,000	793,800	
Less. Variable Expense					
Shokes, Plain Sheet, Gril,Rong Box etc.	1,365	40,950	491,400	515,970	
Total variable Expense (B)	3,995	119,850	1,438,200	719,100	
Contribution Margin (CM) [C=(A-B)	735	22,050	264,600	277,830	
Less. Fixed Expense					
Electricity Bill		2,000	24,000	25,200	
Mobile Bill		500	6,000	6,300	
Salary (self)		4,000	48,000	48,000	
Transportation		1,800	21,600	22,680	
Entertainment		400	4,800	5,040	
Guard		200	2,400	2,520	
Salary (staff)		4,000	48,000	48,000	
Total Fixed Cost		12,900	154,800	157,740	
Net Profit (E) [C-D)		9,150	109,800	120,090	
Investment Payback			42,000	42,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	109,800	120,090
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		67,800
	Total Cash Inflow	179,800	187,890
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	67,800	145,890



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 10 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





















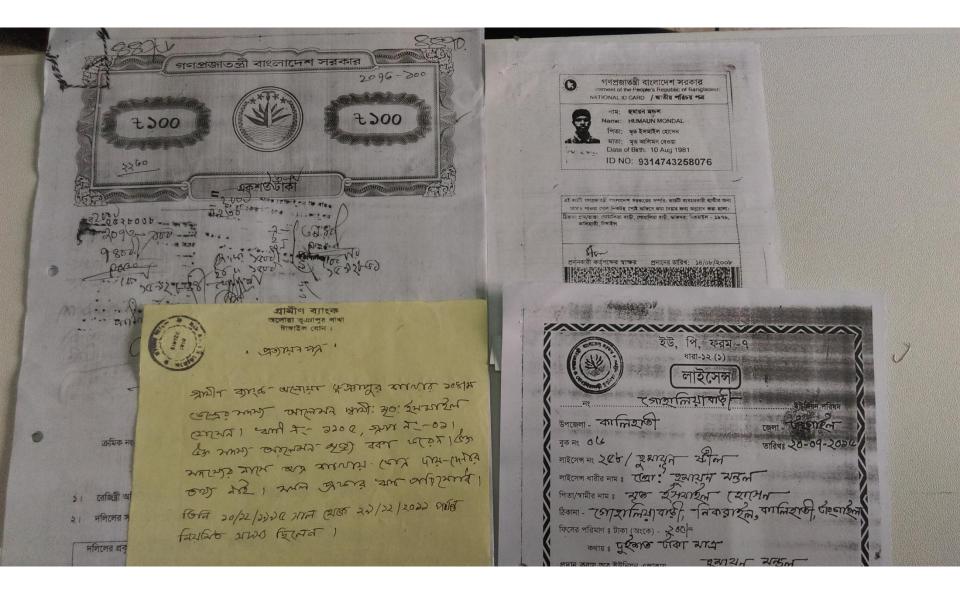








গ্রামীণ ব্যাংক মহজ ধানের লামারই 250 2000 OTIMATA CIZIAL कित्मुत्र नाम (302 निर्म राष्ट्र) द्विर পল্যার হরা ৫ শাবা XIS



FAMILY PICTURE

