Proposed NU Business Name: MOMIN MOHIN WELDING WORKSHOP



Project identification and prepared by: Md Mozaharul Islam, Bagura Sadar, Bagura

Project verified by: Md Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ABDUL KALAM		
Age	:	13-06-1983 (33 Years)		
Education, till to date	:	Class Three		
Marital status	:	Married		
Children	:	2 Sons		
No. of siblings:	:	2 Brothers 4 Sisters		
Address	:	Vill: Gondogram, P.O: Bogura P.S: Shajahanpur, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST RABEYA BEGUM MD HATEM ALI Branch: Sultan bari, Sajahnpur, Centre # 57(Female), Member ID: 4564/2, Group No:04 Member since: 12-05-1990 (08 Years) First Ioan: BDT 2500		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 70000, Outstanding Ioan: 48000 Father No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business. Own business 03 Years
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01729-575330
Mother's Contact No.	:	01827-934399
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Bogura Sadar Unit, Bogura

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST RABEYA BEGUM joined Grameen Bank since 08 years ago. At first she took 2500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MOMIN MOHIN WELDING WORKSHOP			
Location	:	Star Vata Mor, Ranir Hat road, Bonani, Bogura			
Total Investment in BDT	:	BDT 340,000/-			
Financing	:	Self BDT 260,000/-(from existing business) 76%			
		Required Investment BDT 80,000/-(as equity) 24%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	21 ft x 14 ft = 294 square ft			
Security of the shop	:	BDT 50,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Angle bar, pati, sheet stc Average 35% gain on sale. The business is operating by entrepreneur. Existing 03 employee. 02 will be appointed after getting equity money. The shop is own. Collects goods from Dhaka, Bogura Agreed grace period is 3 months. 			

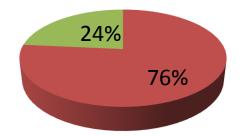
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			-
Angle bar, pati, sheet stc	4100	123000	1476000
Total Sales (A)	4100	123000	1476000
Less Variable Expense			
Angle bar, pati, sheet stc	2665	79950	959400
Total variable Expense (B)	2,665	79950	959400
Contribution Margin (CM) [C=(A-B)	1,435	43050	516600
Less Variable Expense			
Rent		1,400	16800
Electricity bill		2800	33600
Transportation		5,000	60000
Salary (self)		5000	60000
Salary(Staff)		12700	
Entertainment		6000	72000
Guard		500	6000
Mobile bill		600	7200
Total fixed cost (D)		34,000	408000
Net Profit (E)= [C-D]		9,050	108600

Investment Breakdown

Existing				Proposed			
Particulars	Qty	Unit Price Amount Qt		Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Plane sheet	1.4	78000	109,200	0.5	78,000	39,000	148,200
Angel	3.12	48000	149,760	0	0	0	149,760
Rod	0	0	0	1	28000	28,000	28,000
Welding rod	0	0	0	13	772	10,036	10,036
Color	0	0	0	0	0	3,000	3,000
Total		126000	260000	14.5	0	80,000	340000

Source of Finance



- Entrepreneur's Contribution 260,000Investor's Investment 80,000
- Total 340,000

Financial Pr	ojection	(BDT)		
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Angle bar, pati, sheet stc	6800	204000	2448000	2570400
Total Sales (A)	6800	204000	2448000	2570400
Less Variable Expense				
Angle bar, pati, sheet stc	4420	132600	1591200	1670760
Total variable Expense (B)	4,420	132600	1591200	1670760
Contribution Margin (CM) [C=(A-B)	2,380	71400	856800	899640
Less Variable Expense				
Rent		1,400	16,800	16,800
Electricity bill		3200	38400	39,000
Transportation		5,000	60000	5,600
Salary (self)		5000	60000	60,000
Salary(Staff)		32700	392400	392,400
Entertainment		6000	72000	72,000
Guard		500	6000	6,000
Mobile bill		700	8400	8,900
Total fixed cost (D)		54,000	648000	594,700
Net Profit (E)= [C-D]		17400	208800	304,940
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	80,000				
1.2	Net Profit	208,800	304,94			
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		160,80			
	Total Cash Inflow	288800	46574			
2	Cash Outflow					
2.1	Purchase of Product	80,000				
2.2	Payment of GB Loan					
	Investment Pay Back (Including					
2.3	Ownership Tr. Fee)	48000	4800			
	Total Cash Outflow	128,000	4800			
3	Net Cash Surplus	160,800	41774			



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures

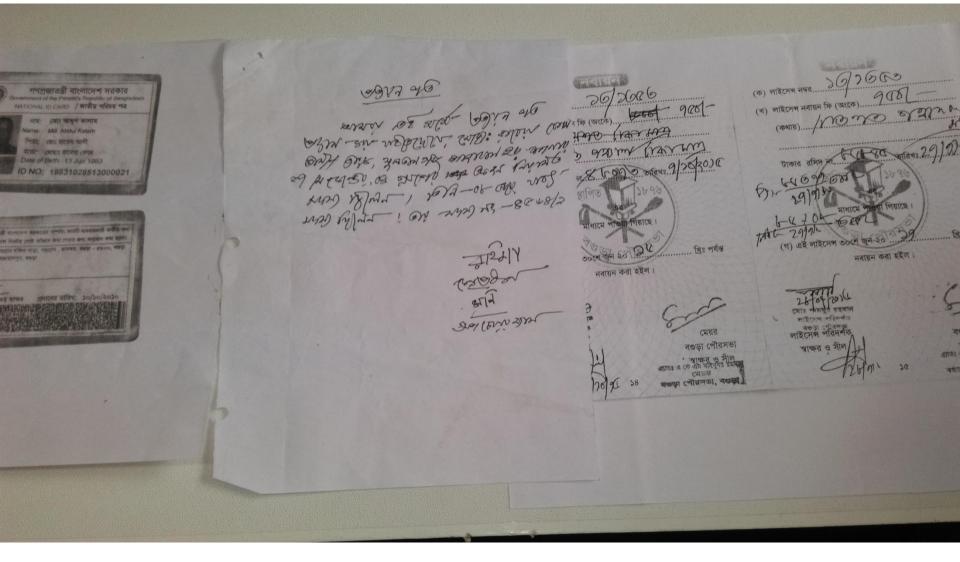












FAMILY PICTURE

