Proposed NU Business Name: ASADUL STORE



Project identification and prepared by, Md Shahjamal Shiraji Puthiya Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD ASADUL ISLAM	
Age	:	16-04-1983 (33 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Married	
Children	:	03 Daughter	
No. of siblings:	:	01 Sister 03Brother	
Address	:	Vill: Ganda Gohali P.O: Puthiya P.S: Puthiya , Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST RAHIMA BEGUM MD ROMIZ MIAH Branch: Jewpara, Puthiya, Centre # 09 (Female), Member ID: 1338, Group No: 02 Member since: 15-06-2004 to 2012 (08 Years) First loan: BDT 7000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10000 Outstanding loan: Nil Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		10 years experience in running business. Own business 08 years.
Training Info	••	He has no training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713-760444
Mother's Contact No.	:	01792-309000
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd Puthiya Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST RAHIMA BEGUM joined Grameen Bank since 08 years ago. At first she took 7000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

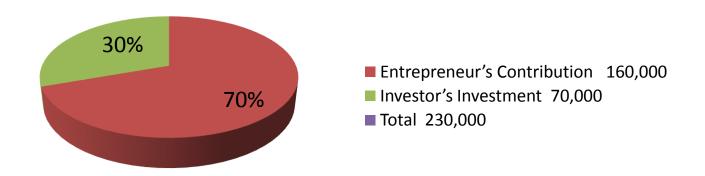
respectations of your and an arrival				
:	ANOWER VARIETIES STORE			
:	Uniom Council Baazar, Puthiya Rajshahi			
:	BDT 230,000/-			
:	Self BDT 160,000/-(from existing business) 70% Required Investment BDT 70,000/-(as equity) 30%			
:	BDT 5,000/-			
:	BDT 5,000/-			
:	09 ft x 20 ft = 180 square ft			
•	 The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Sugar, Soft drinks, Cosmetic etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. One will be appointed after receiving equity money. The shop is rented. Collects goods from Natore & Baneswor. Agreed grace period is 3 months. 			
	:			

Existing Business (BDT)

		<u> </u>	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Biscuit, Tooth powder, Chips, Cosmetics, etc	3700	111000	1332000
Total Sales (A)	3700	111000	1332000
Less Variable Expense			
Biscuit, Tooth powder, Chips, Cosmetics, etc	3145	94350	1132200
Total variable Expense (B)	3,145	94350	1132200
Contribution Margin (CM) [C=(A-B)	555	16650	199800
Less Variable Expense			
Rent		1,500	18000
Electricity bill		300	3600
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		500	6000
Guard		150	1800
Bank charge		100	1200
Mobile bill		300	3600
Total fixed cost (D)		8,250	99000
Net Profit (E)= [C-D]		8,400	100800

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Rice	15	1600	24,000	13	1,600	20,800	44,800
Flour	10	850	8,500	12	850	10,200	18,700
Sugar	2	3400	6,800	3	3400	10,200	17,000
Oil	70	80	5,600	0	0	0	5,600
Soft drinks	30	505	15,150	30	505	15,150	30,300
Теа	3	4700	14,100	0	0	0	14,100
Cosmetics	1	5050	5,050	0	0	0	5,050
Detergent	5	240	1,200	0	0	0	1,200
Biscuit	10	240	2,400	0	80	0	2,400
Pulse	20	110	2,200	90	110	9,900	12,100
Others	0		0	0	0	3,750	3,750
Security	1	75000	75,000	0	0	0	75,000
	0	0	0	0	0	0	0
Total	167	0	160,000	148	0	70,000	230,000

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Biscuit, Tooth powder, Chips, Cosmetics, etc	5500	165000	1980000	2079000	
Total Sales (A)	5500	165000	1980000	2079000	
Less Variable Expense					
Biscuit, Tooth powder, Chips, Cosmetics, etc	4675	140250	1683000	1767150	
\Total variable Expense (B)	4,675	140250	1683000	1767150	
Contribution Margin (CM) [C=(A-B)	825	24750	297000	311850	
Less Variable Expense					
Rent		1,500	18000	18,000	
Electricity bill		500	6000	6300	
Transportation		700	8,400	8,600	
Salary (self)		5000	60000	60000	
Entertainment		500	6000	6000	
Guard		150	1800	1800	
Bank charge		100	1200	1200	
Mobile bill		350	4200	4300	
Total fixed cost (D)		8,650	103,800	104,400	
Net Profit (E)= [C-D]		16100	193200	207,450	
Investment Payback			42,000	42,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	193,200	207,450
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		151,200
	Total Cash Inflow	263200	358650
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
	Total Cash Outflow	112,000	42000
3	Net Cash Surplus	151,200	316650

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

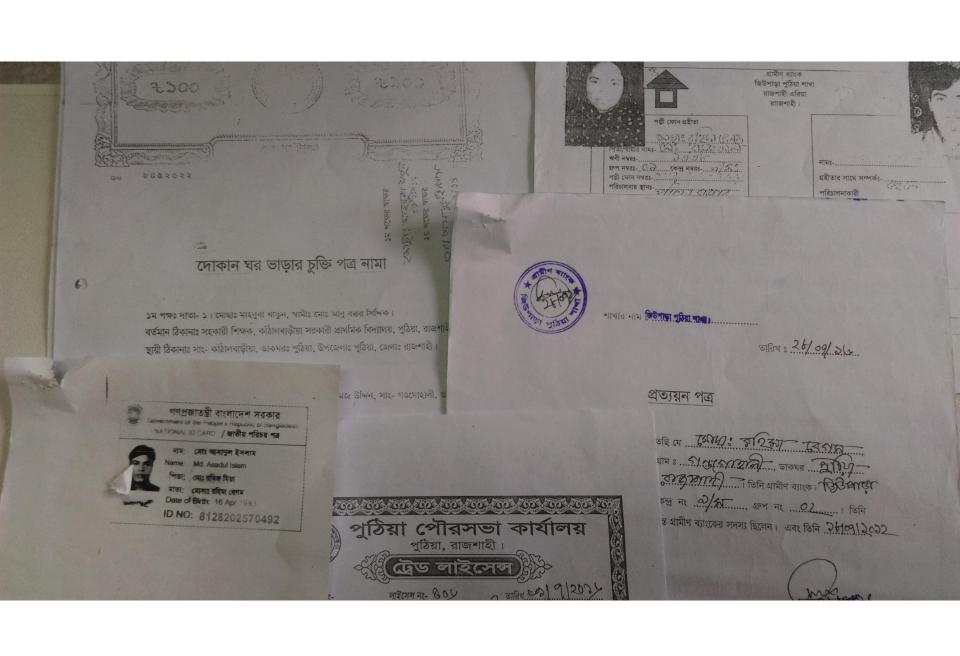












FAMILY PICTURE

