#### **Proposed NU Business Name: HORE KRISHNA STORE**



Project identification and prepared by, Md Ebadat Hossein Puthiya Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta					
Name	:	SREE MILON KUMAR SARKAR			
Age	:	01-03-1988 (28 Years)			
Education, till to date	:	HSC			
Marital status	:	Married			
Children	:	Nil			
No. of siblings:	:	02 Sister 02 Brothers			
Address	:	Vill: Kathal Baria P.O: Puthiya P.S: Puthiya , Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  LATE SAGORI RANI SARKAR  SREE BABLU CHANDRA SARKAR  Branch: Puthiya, Centre # 13 (Female),  Member ID: 1213, Group No: 02  Member since: 1997 (08 Years)  First loan: BDT 3000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 10000 Outstanding Ioan: Nil Father No No No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business. Own business 04 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740-078037
Mother's Contact No.	:	01734-162026
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Puthiya Unit, Rajshahi.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**LATE SAGORI RANI SARKAR** joined Grameen Bank since 08 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Business Name	•	HORE KRISHNA STORE		
Location	:	Along with Puthiya Bus Stand, Puthiya, Rajshahi		
Total Investment in BDT	:	BDT 150,000/-		
Financing	:	Self BDT 100,000/-(from existing business) 67% Required Investment BDT 50,000/-(as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 15 ft = 150 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Sugar, Soft drinks, Cosmetic etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed after receiving equity money.</li> <li>The shop is rented.</li> <li>Collects goods from Natore &amp; Baneswor.</li> <li>Agreed grace period is 3 months.</li> </ul>		

### **Existing Business (BDT)**

Darticular	Daily	Monthly	Voarly
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Biscuit, Tooth powder, Chips, Cosmetics, Rice, Pulse, etc	3800	114000	1368000
Total Sales (A)	3800	114000	1368000
Less Variable Expense			
Biscuit, Tooth powder, Chips, Cosmetics, Rice, Pulse, etc	3230	96900	1162800
Total variable Expense (B)	3,230	96900	1162800
Contribution Margin (CM) [C=(A-B)	570	17100	205200
Less Variable Expense			
Rent		3,000	36000
Electricity bill		300	3600
Transportation		700	8400
Salary (self)		5000	60000
Entertainment		400	4800
Guard		120	1440
Bank charge		100	1200
Mobile bill		300	3600
Total fixed cost (D)		9,820	117840
Net Profit (E)= [C-D]		7,280	87360

Investment Breakdown								
Existing				Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)	1		(BDT)	Total	
Rice	7	1800	12,600	11	1,800	19,800	32,400	
Flour	3	850	2,550	12	850	10,200	12,750	
Pulse	3	4300	12,900	2	4300	8,600	21,500	
Oil	50	85	4,250	100	85	8,500	12,750	
Soap	8	300	2,400	0	0	0	2,400	
			0	0	0	0	0	
Detergent	2	400	800	0	0	0	800	
Cosmetics	1	5000	5,000	0	0	0	5,000	
Biscuit	3	250	750	0	0	0	750	
Others	1	5950	5,450	0	0	2,900	8,350	
Sugar	1	3300	3,300	0	0	0	3,300	
Security	1	50000	50,000	0	0	0	50,000	
Total	80	0	100,000	125	0	50,000	150,000	

#### **Source of Finance**



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)		-			
Biscuit, Tooth powder, Chips, Cosmetics, Rice, Pulse, etc	6500	195000	2340000	2457000	
Total Sales (A)	6500	195000	2340000	2457000	
Less Variable Expense					
Biscuit, Tooth powder, Chips, Cosmetics, Rice, Pulse, etc	5525	165750	1989000	2088450	
Total variable Expense (B)	5,525	165750	1989000	2088450	
Contribution Margin (CM) [C=(A-B)	975	29250	351000	368550	
Less Variable Expense					
Rent		3,000	36000	36,000	
Electricity bill		600	7200	7400	
Transportation		900	10,800	11,000	
Salary (self)		5000	60000	60000	
Salary(Staff)		5000	60000	60000	
Entertainment		400	4800	4800	
Guard		120	1440	1440	
Bank charge		100	1200	1200	
Mobile bill		350	4200	4300	
Total fixed cost (D)		15,350	184,200	184,700	
Net Profit (E)= [C-D]		13900	166800	183,850	
Investment Payback			30,000	30,000	

#### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	166,800	183,850
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		136,800
	Total Cash Inflow	216800	320650
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	136,800	290650

#### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

Political unrest

# Pictures











