Proposed NU Business Name: LATA TAILORS



Project identification and prepared by, MD Forhad Hossein Tangail Sadar Unit, Tangail

Project verified by: MD Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	RUBEL MIA		
Age	:	05-06-1987 (29 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	Nill		
No. of siblings:	:	02 Brothers		
Address	:	Vill: Vat Chanda P.O: Gala , P.S: Tangail Sadar , Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SONA BAN BIBI Echob Ali Branch: Gala Tangail, Centre # 40 (Female), Member ID: 9150, Group No: 03 Member since: 03-03-1995 (21 Years) First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000 Outstanding loan: 1840 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business. Own business 04 years.
Training Info	:	He has 4 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01715-900325
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Tangail Sadar Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SONA BAN BIBI joined Grameen Bank since 21 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Business Name	:	LATA TAILORS		
Location	:	2 nd Floor, Tangail. Plaza, Tangail		
Total Investment in BDT	:	BDT 290,000/-		
Financing	:	Self BDT 240,000/-(from existing business) 83% Required Investment BDT 50,000/-(as equity) 17%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 06 ft = 60 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like, Pant, Shirt.Long cloth & Tailoring sevice. Average 20% gain on sale. The business is operating by entrepreneur. Existing 03 employee. 02 Will be appointed after receiving equity money. The shop is OWN. Collects goods from Tangail. Agreed grace period is 3 months. 		

Existing Business (BDT)

		,	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Service	1100	33000	396000
Total Sales (A)	1100	33000	396000
Less Variable Expense			
Total variable Expense (B)			
Contribution Margin (CM) [C=(A-B)	1,100	33000	396000
Less Variable Expense			
Rent		4,000	48000
Electricity bill		500	6000
Salary (self)		20000	240000
Entertainment		300	3600
Guard		150	1800
Generator		100	1200
Mobile bill		400	4800
Total fixed cost (D)		25,350	304200
Net Profit (E)= [C-D]		7,650	91800

Investment Breakdown								
Existing					Proposed			
Particulars Qt		Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
	0	0	0	0		0	0	
Machine	5	6000	30,000	0	0	0	30,000	
Genaretor	1	10000	10,000	0		0	10,000	
Plane machine	0	0	0	1	22000	22,000	22,000	
Over lock machine	0	0	0	1	28000	28,000	28,000	
Security	1	200000	200,000	0	0	0	200,000	
Total	7	0	240,000	2	0	50,000	290,000	

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Service	1650	49500	594000	623700	
Total Sales (A)	1650	49500	594000	623700	
Less Variable Expense					
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)	1,650	49500	594000	623700	
Less Variable Expense					
Rent		4,000	48000	48,000	
Electricity bill		700	8400	8600	
Salary (self)		30000	360000	360000	
Entertainment		300	3600	3600	
Guard		150	1800	1800	
Generator		100	1200	1200	
Mobile bill		450	5400	5600	
Total fixed cost (D)		35,550	426,600	427,000	
Net Profit (E)= [C-D]		13950	167400	196,700	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		, ,
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	167,400	178,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		137,400
	Total Cash Inflow	217400	315600
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	137,400	285600

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















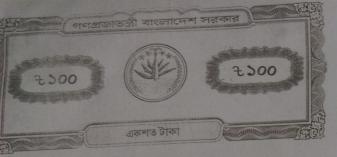












9864770

"দোকান ঘর ভাড়ার চুক্তি পত্র দলিল"

১ম পক্ষ (মানিক) ঃ মো: আধুল আওয়াল, গিতা- আলী হোসেন, সাং- পূর্ব আদালতপাড়া, ডাক্ষর+থানা ও জেলা-ফালনের

अप्रकार कारण हुन

২য় পক্ষ (ভাড়াটিয়া) ঃ মোঃ কবেল মিয়া, পিতা- মোঃ ইউসুফ আলী, সাং- ভাটচান্দা, ডাকমর- গালা, থানা ও জেলা-টাসাইল

পরম কর্মনাময় আহার তায়ালার নাম স্পরণ করিয়া দোকান ঘর ভাড়ার চুক্তি পত্র দলিল লেখা আরম্ভ করিলাম। আমি ১ম পক্ষ আমার স্বতু দখলীয় টাসাইল সদরের "টাসাইল প্রান্ধা" মার্কেটের ৩য় তলার ১ নং দোকান ঘরটি ভাড়া দেওয়ার প্রস্তাব করিলে আপনি ২য় পক্ষ নিম্ন ভপনীল পরিচয় বিশিষ্ট দোকান গরটি বাবসা পরিচালনা করার জন্য ইচ্ছা প্রকাশ করায় আমরা উচ্ছা পক্ষ নিম্নালিখিত শার্থাবলী মানিয়া লইখা সর্বাধীন চিত্তে অন্যের বিন্যা প্ররোচনায় দোকান ঘর

