#### **Proposed NU Business Name: SUJON JUWELERS**



Project identification and prepared by : Md.Sirajul islam (Rasal) Kaliakoir unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patowary



| Brief Bio of The Proposed Nobin Udyokta   |       |  |  |  |  |
|---|-------|--|--|--|--|
| Name  | :     | SREE.SUKLAL SORKAR   |  |  |  |
| Age   | :     | 23-08-1987 (29Years)   |  |  |  |
| Education, till to date   | :     | Class Eight  |  |  |  |
| Marital status  | :     | Married  |  |  |  |
| Children  | :     | 2 Daughter.  |  |  |  |
| No. of siblings:  | :     | 1 Brothers.  |  |  |  |
| Address   | :     | Vill: Noiapara, P.O: Chabagan, P.S: Kaliakor, Dist: Gazipur.   |  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                                  | : :   | Mother Father  LOKKHI RANI  KANAILAL SORKAR  Branch:Noiapara, Kaliakor, Centre # 45 (Female),  Member ID: 4411/1, Group No: 03  Member since: 11-12-1998 (18 Years)  First loan: BDT 5000 /- |  |  |  |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Outstanding loan: 12600 Father No No No  |  |  |  |

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) |    | Nil  |
|---|----|--|
| Business Experiences and  |    | 20 years experience in running business. 18 Years in own Business. |
| Training Info   | :  | He has no training   |
| Other Own/Family Sources of Income  | •• | Business   |
| Other Own/Family Sources of Liabilities   | :  | None   |
| Entrepreneur Contact No.  | :  | 01717-919045   |
| Family's Contact No.  | :  | 01822-086521   |
| NU Project<br>Source/Reference  | :  | Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit, Gazipur        |

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**LOKKHI RANI** joined Grameen Bank since 18 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info              |   |   |  |  |
|---|---|---|--|--|
| Business Name : SUJO                              |   | JON JUWELERS  |  |  |
| Location  | : | Chabagan bazar ,Kaliakor , Gazipur  |  |  |
| Total Investment in BDT                           | : | BDT 242,000/-   |  |  |
| Financing   | : | Self BDT 1,62,000/- (from existing business) 67%  |  |  |
|   |   | Required Investment BDT 80,000/- (as equity) 33%  |  |  |
| Present salary/drawings from business (estimates) | : | BDT 5,000   |  |  |
| Proposed Salary                                   | : | BDT 5,000   |  |  |
| Size of shop                                      | : | 12 ft x 18 ft= 216 square ft  |  |  |
| Security of the shop                              | : | -   |  |  |
| Implementation                                    | : | <ul> <li>The business is planned to be scaled up by investment in existing goods like; Juwelery items etc.</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing 1 employee.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |

| Existing Business (BDT)           |       |         |         |  |  |
|-----------------------------------|-------|---------|---------|--|--|
| Particular                        | Daily | Monthly | Yearly  |  |  |
| Revenue (sales)                   |       |         |         |  |  |
| Gold,Rupa etc                     | 2,000 | 60,000  | 720,000 |  |  |
| Wages                             | 300   | 9,000   | 108,000 |  |  |
| Total Sales (A)                   | 2,300 | 69,000  | 828,000 |  |  |
| Less. Variable Expense            |       |         |         |  |  |
| Gold,Rupa etc                     | 1,600 | 48,000  | 576,000 |  |  |
| Total variable Expense (B)        | 1,600 | 48,000  | 576,000 |  |  |
| Contribution Margin (CM) [C=(A-B) | 700   | 21,000  | 252,000 |  |  |
| Less. Fixed Expense               |       |         |         |  |  |
| Rent                              |       | 1,500   | 18,000  |  |  |
| Electricity Bill                  |       | 200     | 2,400   |  |  |
| Transportation                    |       | 300     | 3,600   |  |  |
| Mobile Bill                       |       | 300     | 3,600   |  |  |
| Entertainment                     |       | 200     | 2,400   |  |  |
| Salary (sttaf)                    |       | 5,000   | 60,000  |  |  |
| Salary (self)                     |       | 5,000   | 60,000  |  |  |
| Total fixed Cost (D)              |       | 12,500  | 150,000 |  |  |
| Net Profit (E) [C-D)              |       | 8,500   | 102,000 |  |  |

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| Investment Breakdown |          |                |        |  |  |
|----------------------|----------|----------------|--------|--|--|
| Particulars          | Proposed | Proposed Total |        |  |  |
| Gold                 | 126000   | 60000          | 186000 |  |  |
| Rupa                 | 36000    | 20000          | 56000  |  |  |
| Bucket,Irani jali,   |          |                |        |  |  |
| Plastic              |          |                |        |  |  |
| Total                | 162000   | 80000          | 242000 |  |  |

#### **Source of Finance**



| Financial Projection (BDT)           |       |         |           |           |  |
|--------------------------------------|-------|---------|-----------|-----------|--|
| Particular                           | Daily | Monthly | 1st Year  | 2nd Year  |  |
| Revenue (sales)                      |       |         |           |           |  |
| Gold,Rupa etc                        | 3,000 | 90,000  | 1,080,000 | 1,134,000 |  |
| Wages                                | 300   | 9,000   | 108,000   | 113,400   |  |
| Total Sales (A)                      | 3,300 | 99,000  | 1,188,000 | 1,247,400 |  |
| Less. Variable Expense               |       |         |           |           |  |
| Bucket ,Khelna , Soap, Cosmetics etc | 2,400 | 72,000  | 864,000   | 907,200   |  |
| Total variable Expense (B)           | 2,400 | 72,000  | 864,000   | 907,200   |  |
| Contribution Margin (CM) [C=(A-B)    | 900   | 27,000  | 324,000   | 340,200   |  |
| Less. Fixed Expense                  |       |         |           |           |  |
| Rent                                 |       | 1,500   | 18,000    | 18000     |  |
| Electricity Bill                     |       | 300     | 3,600     | 3,600     |  |
| Transportation                       |       | 300     | 3,600     | 3600      |  |
| Mobile Bill                          |       | 300     | 3,600     | 3,600     |  |
| Entertainment                        |       | 500     | 6,000     | 6,000     |  |
| Salary (sttaf)                       |       | 5,000   | 60,000    | 60000     |  |
| Salary (self)                        |       | 5,000   | 60,000    | 60,000    |  |
| Total Fixed Cost                     |       | 12,900  | 154,800   | 154800    |  |
| Net Profit (E) [C-D)                 |       | 14,100  | 169,200   | 185400    |  |
| Investment Payback                   |       |         | 48,000    | 48,000    |  |

## Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars                                       | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|--------------|
| 1   | Cash Inflow                                       |              |              |
| 1.1 | Investment Infusion by Investor                   | 80,000       | 0            |
| 1.2 | Net Profit  | 169,200      | 185,400      |
| 1.3 | Depreciation (Non cash item)                      | 0            | 0            |
| 1.4 | Opening Balance of Cash Surplus                   | 0            | 121,200      |
|     | Total Cash Inflow                                 | 249,200      | 306,600      |
| 2   | Cash Outflow                                      | 0            | 0            |
| 2.1 | Purchase of Product                               | 80,000       | 0            |
| 2.2 | Payment of GB Loan                                | 0            | 0            |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 48,000       | 48,000       |
|     | Total Cash Outflow                                | 128,000      | 48,000       |
| 3   | Net Cash Surplus                                  | 121,200      | 258,600      |

### SWOT ANALYSIS

## Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill : 20 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Chabagan ,Gazipur. Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





















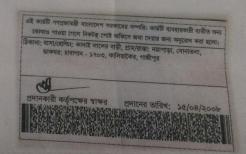
#### ট্রেড লাইসেন্স

#### ৩নং বোয়ালী ইউনিয়ন পরিষদ



|  | ত্ৰ-মিক নং-                 | টেড                      | লাইসেন্স                | ফরম ৭ ইউ, পি,<br>নিয়ম দ্রষ্টব্য ১২ (১)  |
|--|-----------------------------|--------------------------|-------------------------|--|
|  | ৩নং                         |                          | ইউনিয়ন                 | পরিষদ  |
| No. of the last of |                             | থানা ঃ কালিয়            | য়াকৈর, জিলা ঃ গাজীপুর। |  |
|  | नाइटमम न१- ३२७              |                          | \$5 Gray \$             | তারিখ ঃ <u>০২ / ০৭</u> / ২৫  |
|  | প্রতিষ্ঠানের নাম ঃ          | 1237 37                  | Leren                   |  |
|  | মালিকের নাম ঃ               |                          |                         |  |
|  | পিতা/স্বামীর নাম ঃ          | হ্মত গ্ৰহ্ম              | - 43 A                  |  |
|  | विकाना : श्रे श्रे. श्रे    | 7 5/5/2                  | ডাকঘর ঃ                 | 1. 815175  |
|  | थाना ः कानिग्राटेकत्        |                          | জিলা ঃ গাজীপুর।         |  |
|  | ব্যবসার ধরন ঃ               | CONTRACTOR OF            |                         | (21075/0   |
|  | উল্লেখিত প্রতিষ্ঠানের অনুকু |                          |                         | টাকা   |
|  |                             |                          | লের জন্য অত্র ইউনিয়নের | সীমার মধ্যে আবশ্যকীয় বাণিজ্য  |
|  | চালাইয়া যাইবার অনুমতি দে   | ওয়া হইল।                |                         |  |
|  | ७०-७-२०२८ देश               | তারিখ পর্যন্ত অত্র লাইরে | সঙ্গ বৈধ বলিয়া বিবেচিত | হইবে এবং প্রতি বৎসর নবায়ন   |
| ₹ ₹  | গরিতে হইবে।                 |                          | o P. N.                 |  |
|  | (Reserved                   |                          |                         | CONTROL OF THE PROPERTY OF THE PROPERTY SERVICE OF THE PROPERTY OF THE PROPERT |
|  | <u> भिष्ठ</u>               |                          |                         | চেয়ারম্যান  |
| তনং  | বোয়ালী ইউঃ পরিষদ           |                          |                         | ৩নং বোয়ালী ইউঃ পরিষদ  |





## **FAMILY PICTURE**

