#### **Proposed NU Business Name: JEDDA MOBILE CENTRE**



Project identification and prepared by: Aowlad Hossain, Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHAFAYET JAMIL BAPPY		
Age	:	10-02-1991 (25 Years)		
Education, till to date	:	HSC		
Marital status	:	Unmarried		
Children	:	NA		
No. of siblings:	:	03 Brothers 01 Sisters		
Address	:	Vill: Lalpul P.O: Hazirbaazar, P.S: Feni Sadar Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  KAZI JAHEDA AKTER  HEDAYET ULLAH  Branch: Kaildaha,Feni, Centre # 05 (Female),  Member ID: 6622/2, Group No: 08  Member since: 06-07-2008 (08 Years)  First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 25000, Outstanding loan: BDT 19500 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	08 years experience in running business. 08 years in own business.
Training Info	:	He has 01 year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01819-099262
Mother's Contact No.	:	01532-620756
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**KAZI JAHED AKTER** joined Grameen Bank since 08 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propose	<b>9</b> 0	Nobin Udyokta Business Info

Self BDT 160000/-(from existing business) 76%

Required Investment BDT 50,000/-(as equity) 24%

■The business is planned to be scaled up by investment in existing

■The business is operating by entrepreneur. Existing 01 employee.

goods like; Mobile accessories, Photocopy & Scanning service.

One will be appointed after receiving equity money.

•		
Business Name	•	JEDDA MOBILE CENTRE

BDT 210,000/-

BDT 5,000/-

BDT 5,000/-

15 ft x 10 ft = 150 square ft

■The shop is in own place.

■Collects goods from Feni.

Agreed grace period is 3 months.

Total Investment in BDT

Present salary/drawings

Proposed Salary

**Implementation** 

Size of shop

from business (estimates)

Financing

Business Name		JEDDA MOBILE CENTRE	
Location	:	Lal Pol Baazar, Feni	

### **Existing Business (BDT)**

Daily	Monthly	Yearly
2100	63000	756000
200		
2300	69000	828000
1680	50400	604800
1,680	50400	604800
620	18600	223200
	300	3600
	5000	60000
	3300	39600
	500	6000
	250	3000
	500	6000
	9,600	115200
	9,000	108000
	2100 200 2300 1680 1,680	2100 63000 200 2300 69000 1680 50400 1,680 50400 620 18600 300 5000 3300 500 250 500 9,600

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	<b>Unit Price</b>	Amount	Proposed	
			(BDT)			(BDT)	Total	
Mobile	10	2000	20,000	1	20,000	20,000	40,000	
Caching	100	40	4,000	1	5000	5,000	9,000	
Charger	30	80	2,400	1	5000	5,000	7,400	
Memory Card	250	10	2,500	1	5000	5,000	7,500	
Battery	230	30	6,900	1	15000	15,000	21,900	
Computer	1	40000	40,000	0	0	0	40,000	
Printer	1	28000	28,000	0	0	0	28,000	
Photocopoy	1	30000	30,000	0	0	0	30,000	
machine								
Scanner	1	25000	25,000	0	0	0	25,000	
Others	1	1200	1,200	0	0	0	1,200	
	625	0	160,000	5	0	50,000	210,000	

### **Source of Finance**



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Mobile accessories	3800	114000	1368000	1436400	
Photocopy & Scanning service	300	9000	108000	113400	
Total Sales (A)	4100	123000	1476000	1549800	
Less Variable Expense					
Mobile accessories	3040	91200	1094400	1149120	
Total variable Expense (B)	3,040	91200	1094400	1149120	
Contribution Margin (CM) [C=(A-B)	1,060	31800	381600	400680	
Less Variable Expense					
Electricity bill		500	6000	6500	
Salary (self)		5000	60000	60000	
Salary(Staff)		7300	87600	87600	
Entertainment		500	6000	6000	
Generator		250	3000	3000	
Mobile bill		550	6600	6800	
Total fixed cost (D)		14,100	169,200	169,900	
Net Profit (E)= [C-D]		17700	212400	230,780	
Investment Payback			30,000	30,000	

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	212,400	230,780
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		182,400
	Total Cash Inflow	262400	413180
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	182,400	383180

### SWOT ANALYSIS

# Strength

Employment: Self: 02 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

















CAD HEIGHT

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## **FAMILY PICTURE**

