#### Proposed NU Business Name: MA MEDICAL HALL



Project identification and prepared by: Ramendra Nath Haldar, Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



### Brief Bio of The Proposed Nobin Udyokta

briej bio oj me Proposed Nobili Odyokta					
Name	:	UZZAL CHANDRA DAS			
Age	:	01-01-1982 (34 Years)			
Education, till to date	:	SSC			
Marital status	:	MARRIED			
Children	:	2 Daughter			
No. of siblings:	:	03 Brothers 02 Sisters			
Address	:	Vill: Kalidaha P.O: Kalidaha Baazar, P.S: Feni Sadar Dist: Feni			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father GITA RANI DASH LATE SUNIL CHANDRA DAS Branch: Kalidaha Feni, Centre # 08(Female), Member ID: 6956/1, Group No: 09 Member since: 31-07-2001 (15Years) First Ioan: BDT 2000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 60000, Outstanding loan: BDT 5736 Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	15 years experience in running business. 04 years in own business.
Training Info	:	He has 06 months training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01714-432616
Mother's Contact No.	-	01845-708252
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**GITA RANI DASH** joined Grameen Bank since 15 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MA MEDICAL HALL			
Location	:	Kalidaha Baazar, Feni			
Total Investment in BDT	:	BDT 310,000/-			
Financing	:	Self BDT 210000/-(from existing business) 68% Required Investment BDT 100,000/-(as equity) 32%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	20 ft x 10 ft = 200 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Medicine</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed after getting the equity money.</li> <li>The shop is in own place.</li> <li>Collects goods from Feni.</li> <li>Agreed grace period is 3 months.</li> </ul>			

## **Existing Business (BDT**)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Medicine	6500	195000	2340000
Total Sales (A)	6500	195000	2340000
Less Variable Expense			
Medicine	5850	175500	2106000
Total variable Expense (B)	5,850	175500	2106000
Contribution Margin (CM) [C=(A-B)	650	19500	234000
Less Variable Expense			
Rent		1,000	12000
Electricity bill		400	4800
Transportation		3,000	36000
Salary (self)		5000	60000
Entertainment		500	6000
Generator		360	4320
Mobile bill		400	4800
Total fixed cost (D)		10,300	123600
Net Profit (E)= [C-D]		9,200	110400

Investment Breakdown								
Existing				Proposed				
Particulars	ars Qty. Unit Price Amou		Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Sep-3 200mg	100	400	40,000	40	500	20,000	60,000	
Losectil	200	450	90,000	50	400	20,000	110,000	
Syrap	100	300	30,000	50	300	15,000	45,000	
Napa,Salain etc	1	40000	40,000	100	450	45,000	85,000	
Security	1	10000	10,000	0	0	0	10,000	
	402	0	210,000	240	0	100,000	310,000	

### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Medicine	9700	291000	3492000	3666600		
Total Sales (A)	9700	291000	3492000	3666600		
Less Variable Expense						
Medicine	8730	261900	3142800	3299940		
Total variable Expense (B)	8,730	261900	3142800	3299940		
Contribution Margin (CM) [C=(A-B)	970	29100	349200	366660		
Less Variable Expense						
Rent		1,000	12000	12,000		
Electricity bill		600	7200	7400		
Transportation		3,000	36,000	22000		
Salary (self)		5000	60000	60000		
Entertainment		500	6000	6000		
Generator		360	4320	4320		
Mobile bill		450	5400	5600		
Total fixed cost (D)		10,910	130,920	117,320		
Net Profit (E)= [C-D]		18190	218280	249,340		
Investment Payback			60,000	60,000		

Casl	Cash flow projection on business plan (rec. & Pay)					
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	100,000				
1.2	Net Profit	218,280	249,340			
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		158,280			
	Total Cash Inflow	318280	407620			
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
	Investment Pay Back (Including					
2.3	Ownership Tr. Fee)	60000	60000			
	Total Cash Outflow	160,000	60000			
3	Net Cash Surplus	158,280	347620			

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# Strength

Employment: Self: 02 Family:0 Others:0 Experience & Skill : 15 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

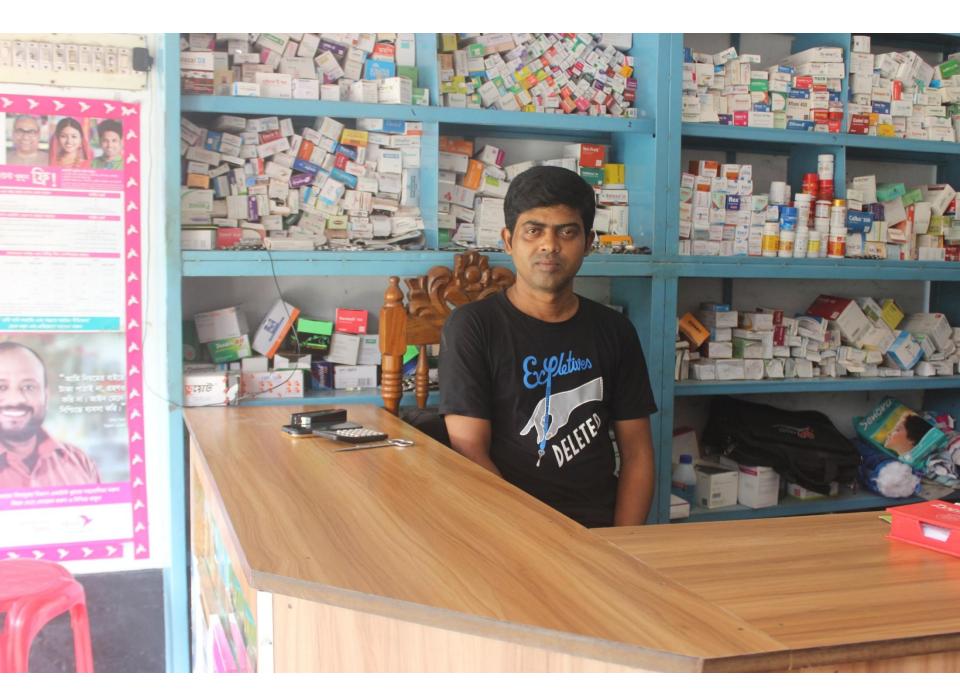
Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

## **T**<sub>HREATS</sub>

Theft Fire Political unrest Pictures

















£300 £ 200 গণপ্রজাতন্ত্রী বাংলাদেশ সরকার MAL ID CARD / জাতীয় পরিচয় পল নাম: উজ্জন চন্দ্র দাস Name: UZZAL CHANDRA DAS পিতা: স্বৃত সুনিদ চন্দ্র দাস একগত টাকা ইউ, পি, ৭নং ফরম ১২ (১) নং বিধান দ্রষ্টব্য মাতা: ধীতা রাশী দাস Date of Binh: 01 Jan 1982 গণ-প্রজাতন্ত্রী বাংলাদেশ সরকার ID NO: 3012943181011 9350990 ক্ৰম্ব ালদহ হডানয়ন 01 63121;31 পারষদ ডাকঘর ঃ কালিদহ, উপজেলা ঃ ফেনী সদর, জেলা ঃ ফেনী। In cash allocation and the state and state আইলে বাহি, প্ৰায় প্ৰালিমত, আলিমত, ভাৰমাল ড লাইসেস ZERATAT বহি নং- >৩ ক্রমিক নং- 1223 Saula Mal Car: 5 लिख खिंगी - सिवी केव आधार कुमी - झोल. नाइरमन न१- >926 তाরিখ : 8/06/>UZ লাইসেপধারীর নাম চেন্দ্রেন চন্দ্র দায় 21/2 2050 avisil Cell: ely 105 Competend - Cay + পিঁতা/স্বামীর নাম হাও সুনিন্দ চন্দ্র দার্ম মাতার নাম উপাতা নামা দায়ে र्श्व में के हिंता - ड्रेकेल्स धाय, किया के - र्या में के हार - आय গ্রাম কালিদহ ডাকঘর 3)1mh2 উপজেলা-ফেনী সদর, জে 2824 125- CU: - 242/45, 5221 + (2021) ব্যবসায়ী প্রতিষ্ঠানের নাম यात्मालगान रत মোকাম কালিদহ Jaran: Seleen ein aloi warder, কি ধরনের লাইসেন্স उम्मरे विकिण 22 पक्ष राष्ट्र व्यान प्रा विष्ट्र देखा कार्या रहे देखे हैः जिला छुरु उर शामार प्राप्ता লাইসেন্সের মেয়াদ ৩০শে জুন-২০ ১৭ रणिकात्र क्षेत्र हि मिलाका मिल उकी संकार स्वांग आ अग्र मह লাইসেন্স ফি ৩০০/২ ৫৬১৫ ৪৫/২ ৩০০+৪৫ =৩৪৫ That ( TURANO PLEON DIATO स्प्रि विकित के हि द निर्दे के - लेल हि माया তারিখ স্ব/০৮ ১৫ of 12, 21/22 chiel anot goes ale tilo of a is চেয়ারম आधित त्रामित कर्य का मामित क स्था स्थे माने उक्षीन का का का निया हि स्ट्रा के मिला हो हो के कि 🐟 িরয়মিত ইউনিয়ন পরিষদ ট্যাক্স পরিশোধ করুন। 🐟 LUBON SCUR - RELE COMPLO 45 20'000 Rel 60. 2312200 2522 (22010) 03010 - 51-201 (670) 010 0 2 20100 20/20 60

## **FAMILY PICTURE**

