Proposed NU Business Name: MINTU MOTSO KHAMAR



Project identification and prepared by: Md. Ebadat Hossain, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. MINTU MANDOL			
Age	:	27-04-1991 (24 Years)			
Education, till to date	:	Class VIII			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	2 Brothers			
Address	:	Vill: Pompara, P.O: Pochamaria, P.S: Puthiya, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. REHENA MD. ROHIDUL ISLAM Branch: Shilmaria, Puthiya Centre # 33 (Female), Member ID: 2149/1, Group No: 01 Member since: 2010(05Years) First loan: BDT -10000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 14000, Outstanding loan: NIL N/A No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has NO training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01785-491521
Mother's Contact No.	:	01723-548911
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

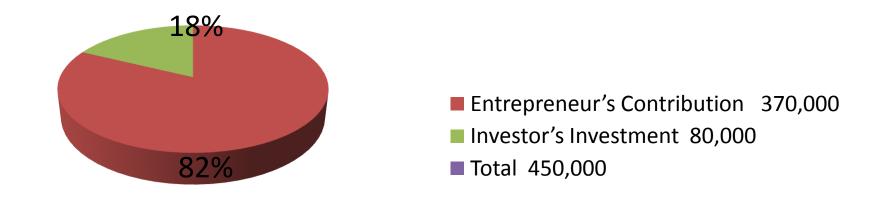
MST. REHENA joined Grameen Bank since 05 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MINTU MOTSO KHAMAR			
Location	:	Pompara, Pochamaria, Puthia			
Total Investment in BDT	:	BDT 450,000/-			
Financing	:	Self BDT 370,000/-(from existing business) 82% Required Investment BDT 80,000/-(as equity) 18%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of pond	:	6.5 Bigha			
Security of the pond	:	BDT 100,000/-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Fish. The business is operating by entrepreneur. Existing no employees. The pond is under leasing. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Half Yearly	Yearly			
Revenue (sales)					
Fish	130,000	260,000			
Total Sales (A)	130,000	260,000			
Less. Variable Expense					
Feed & Medicine, Young Fish	45,000	90,000			
Total variable Expense (B)	45,000	90,000			
Contribution Margin (CM) [C=(A-B)	85,000	170,000			
Less. Fixed Expense					
Mobile Bill	1,800	3,600			
Salary (self)	30,000	60,000			
Electricity Bill	4,000	8,000			
Transportation	6,000	12,000			
Total fixed Cost (D)	41,800	83,600			
Net Profit (E) [C-D)	43,200	86,400			

Investment Breakdown								
Existing					Proposed			
Particulars	ılars Qty. Unit A		Amount (BDT)	Qty	Unit	Amount (BDT)	Proposed Total	
		Price			Price			
Ruhi Fish	700	200	140,000	0	0	0	140,000	
Carp Fish	300	210	63,000	2	0	0	63,000	
Mrigel Fish	960	100	96,000	0	0	0	96,000	
Carpew Fish	700	80	56,000	0	0	0	56,000	
Silver Carp	50	300	15,000	0	0	0	15,000	
Fish Feed	0	0	0	1	20,000	20,000	20,000	
Lease Payment	0	0	0	1	40,000	40,000	40,000	
Medicine	0	0	0	1	20,000	20,000	20,000	
Total	2710	890	370,000	5	80,000	80,000	450,000	

Source of Finance



Financial Projection (BDT)						
Particular	Half Yearly	1st Year	2nd Year			
Revenue (sales)						
Fish	185,000	370,000	388,500			
Total Sales (A)	185,000	370,000	388,500			
Less. Variable Expense						
Fish feed & Medicine	62,000	124,000	130,200			
Total variable Expense (B)	62,000	124,000	130,200			
Contribution Margin (CM) [C=(A-B)	123,000	246,000	258,300			
Less. Fixed Expense						
Mobile Bill	2,400	4,800	5,500			
Salary (self)	30,000	60,000	60,000			
Lease Payment	7,500	15,000	25,000			
Electricity Bill	4,000	8,000	10,000			
Transportation	7,000	14,000	16,000			
Total Fixed Cost	50,900	101,800	116,500			
Net Profit (E) [C-D)	72,100	144,200	141,800			
Investment Payback		48,000	48,000			

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	144,200	141,800
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		96,200
	Total Cash Inflow	224,200	238,000
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	96,200	190,000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Healthy Fish;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of pond; Regular customers;

THREATS

Theft
Political unrest

Pictures

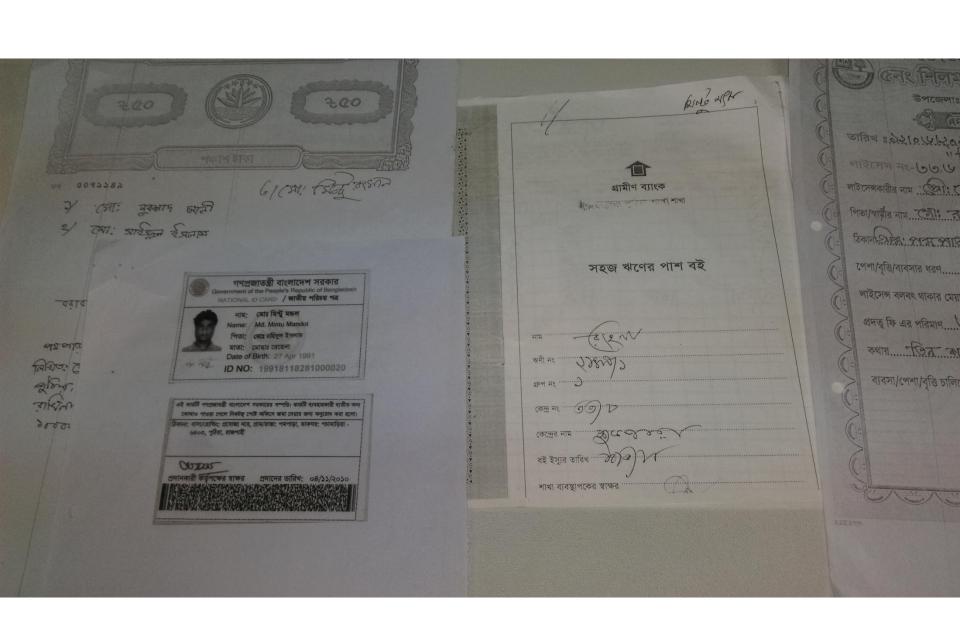












FAMILY PICTURE

