Proposed NU Business Name: VAI VAI FURNITURE



Project identification and prepared by: Md. Ebadat Hossain, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MUKUL HOSSAIN		
Age	:	25-07-1990(25 Years)		
Education, till to date	:	Class VIII		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	3 Brother & 1 Sisters		
Address	:	Vill: Aatvag, P.O: Dhopapara, P.S: Puthiya, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. TULU ARA BEGUM MD. MOYEN UDDIN Branch: Shilmaria, Puthiya Centre # 100 (Female), Member ID: 8457, Group No: 02 Member since: 1998(11 Years) First loan: BDT - 5000		
Further Information:		Existing Loan: BDT NIL, Outstanding loan: NIL		
(v) Who pays GB loan installment (vi) Mobile lady	:	N/A No		
(vii) Grameen Education Loan		No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	13 years experience in running business.
Training Info	:	He has NO training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740042616
Mother's Contact No.	:	01734184550
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. TULU ARA BEGUM joined Grameen Bank since 11 years ago. At first she took ---- taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	VAI VAI FURNITURE	
Location	:	Aatvag, dhopapara, puthia, Rajshahi	
Total Investment in BDT	:	BDT 290000/-	
Financing	:	Self BDT 240000/-(from existing business) % Required Investment BDT 50000/-(as equity) %	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15 ft x 30ft= 450 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Furniture. Average 30% gain on sale. The business is operating by entrepreneur. Existing 2 employees. The shop is own. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wooden furniture	2700	81000	972000
Total Sales (A)	2700	81000	972000
Less Variable Expense			
Wooden furniture	1890	56700	680400
Total variable Expense (B)	1,890	56700	680400
Contribution Margin (CM) [C=(A-B)	810	24300	291600
Less Variable Expense			
Rent		500	6000
Electricity bill		500	6000
Transportation		3,000	36000
Salary (self)		3000	36000
Salary(Staff)		8000	96000
Entertainment		500	6000
Mobile bill		300	3600
Total fixed cost (D)		15,800	189600
Net Profit (E)= [C-D]		8,500	102000

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Wooden furnitures	90,000	0	90000		
Wood	150,000	50,000	200000		
	240,000	50,000	290000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Wooden furniture	3700	111000	1332000	1398600
Total Sales (A)	3700	111000	1332000	1398600
Less Variable Expense				
Wooden furniture	2590	77700	932400	979020
Total variable Expense (B)	2,590	77700	932400	979020
Contribution Margin (CM) [C=(A-B)	1,110	33300	399600	419580
Less Variable Expense				
Rent		500	6000	6,000
Electricity bill		700	8400	8600
Transportation		3,500	42,000	43,000
Salary (self)		3000	36000	36000
Salary(Staff)		8000	96000	96000
Entertainment		500	6000	6000
Mobile bill		500	6000	6200
Total fixed cost (D)		16,700	200,400	201,800
Net Profit (E)= [C-D]		16600	199200	217,780
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	199,200	217,780
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		169,200
	Total Cash Inflow	249200	386980
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	169,200	356980

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



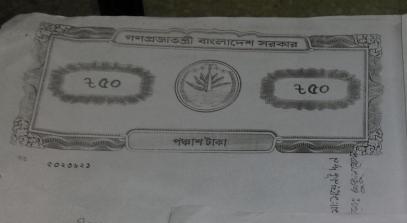












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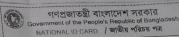
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সালে প্রদেশ ত্যাগ করনে।

ব্যবস্থাপক্ষর আগদ



নাম: মোঃ মুৰুপু হোনেন Name: Md. Mukul Hossain পিতা: মোঃ ময়েন উন্দীন মাতা: মোছাঃ ট্পু-আরা বেগম Date of Birth: 25 Jul 1990

ID NO: 19908118240000049

এই কার্ডটি গণপ্রভাতন্তী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি বাবহারকারী বাতীত অনা কোবাও পাওয়া গোলে নিকটছ পোট অফিসে জমা দেয়ার জন্ম অনুবাধ করা হয়ে। ঠিকানা: বাসা/বেটিক, তাম/বাস্তা: আটভাগ, ভাকমর: ধোকভাব্য - ৬২৬০,

FAMILY PICTURE

