#### Proposed NU Business Name: KOLPONA FURNITURE MART



Project identification and prepared by: Md. Shohidul Islam, Bagha Unit, Rajshahi

Project verified by: MD. Abdul MannanTalukdar



Brief Bio of The Proposed Nobin Udyokta				
Name		SREE CHONDON KUMAR SARKAR		
Age	:	25-08-1988 (28 Years)		
Education, till to date	•	Class VIII		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	4 Brothers &		
Address	:	Vill: Kaligram, P.O: Kaligram, P.S: Bagha, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SREEMOTI KOLPONA RANI SARKAR SREE UTTOM KUMAR SARKAR Branch: Monigram , bagha, Centre # 75(Female), Member ID: 8824/1, Group No: 13 Member since: - 08-04-2011 (5 years) First Ioan: BDT 20000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 80000, Outstanding Ioan: BDT 63060 FATHER No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	20 years experience in running business.
Training Info	:	He has 7 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01737-665637
Mother's Contact No.	:	01740-222600
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

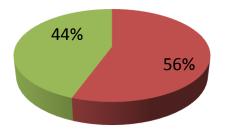
**SREEMOTI KOLPONA RANI SARKAR** joined Grameen Bank since 05 years ago. At first she took 20000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	KOLPONA FURNITURE MART		
Location	:	Bagha Bazar		
Total Investment in BDT	:	BDT 180000/-		
Financing	:	Self BDT 100000/-(from existing business) 56%		
		Required Investment BDT 80,000/-(as equity) 44%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15ft x 20ft= 300 square ft		
Security of the shop	:	BDT 10,000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; FURNITURE etc.</li> <li>Average 30% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 4 employees.</li> <li>After getting equity fund 1 employee will be appointed</li> <li>The shop is rented.</li> <li>Collects goods from Local Market.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wood	3600	108000	1296000
Service	200	6000	72000
Total Sales (A)	3800	114000	1368000
Less Variable Expense			
Cosmetics, bag, others	2520	75600	907200
Total variable Expense (B)	2,520	75600	907200
Contribution Margin (CM) [C=(A-B)	1,280	38400	460800
Less Variable Expense			
Rent		700	8400
Electricity bill		200	2400
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		25000	300000
Entertainment		200	2400
Mobile bill		600	7200
Total fixed cost (D)		32,700	392400
Net Profit (E)= [C-D]		5,700	68400

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Slice wood	100,000	80,000	180000		
	100,000	80,000	180000		

### **Source of Finance**



Entrepreneur's Contribution 100,000
Investor's Investment 80,000
Total 180,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Cosmetics, bag, others	3800	114000	1368000	1436400
ltem	400	12000	144000	151200
Total Sales (A)	4200	126000	1512000	1587600
Less Variable Expense				
Cosmetics, bag, others	2660	79800	957600	1005480
Total variable Expense (B)	2,660	79800	957600	1005480
Contribution Margin (CM) [C=(A-B)	1,540	46200	554400	582120
Less Variable Expense				
Rent		700	8400	8,400
Electricity bill		400	4800	5000
Transportation		1,300	15,600	16,000
Salary (self)		5000	60000	60000
Salary(Staff)		28000	336000	336000
Entertainment		200	2400	2400
Mobile bill		600	7200	6200
Total fixed cost (D)		36,200	434,400	434,000
Net Profit (E)= [C-D]		10000	120000	148,120
Investment Payback			48,000	48,000

Cas	Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	80,000			
1.2	Net Profit	120,000	148,120		
1.3	Depreciation (Non cash item)				
1.4	Opening Balance of Cash Surplus		72,000		
	Total Cash Inflow	200000	220120		
2	Cash Outflow				
2.1	Purchase of Product	80,000			
2.2	Payment of GB Loan				
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000		
	Total Cash Outflow	128,000	48000		
3	Net Cash Surplus	72,000	172120		



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures









2200

2200

<del>গক (ঘর মালিক) ঃ মোঃ নাসির উদ্দিন, পিতা-মোঃ নাজিম উদ্দিন, গ্রামঃ নারাহ</del> বাঘা, থানা-বাঘা, জেলা-রাজশাহী, জাতীয়তা-বাংলাদেশী, ধর্ম-ইসলাম।

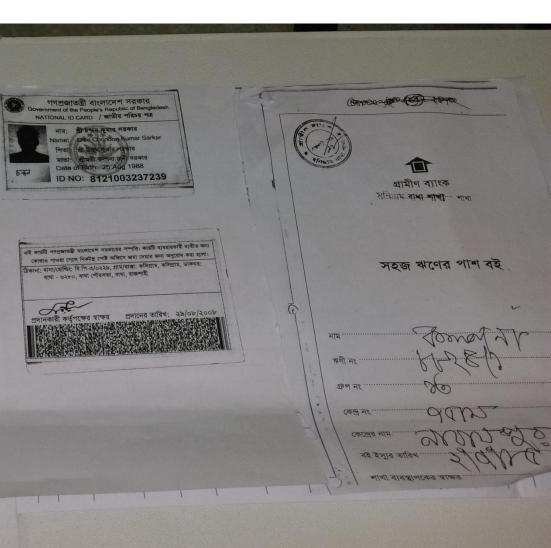
<mark>রু (ভাড়াটিয়া)</mark>ঃ শ্রী চন্দন ক্রমার সরকার, পিতা- গ্রী উত্তন বুমার সরকার আং- ফর্নি জ্বো**নরাজশা**হী। জাতীয়তা-বাংলাদেশী, ধর্ম-হিন্দু।

া করুপাময় আল্লাহর নামে গুরু করিতেছি যে, ১ম পক্ষ তার ভোগ দখলীয় নারায় নারায়নপুর রোড সংলগ্ন একটি দোকান ঘরের পজিশন তাড়া দেওয়ার মৌথিক <sup>3</sup> নিদ্দের শর্ত সাপেক্ষে তা নিতে রাজি ও সক্ষত হয়েছেন।

ট ২য় পক্ষ ৫০,০০০/= (পথ্যশ হাজার) টাকা আমানত প্রদানের মাধ্যমে এ (সাতশত) টাকা ভাড়ায় চুক্তি নামা করিলেন।

০৬/২০১৫ইং হতে ৩০/০৬/২০২২ইং সাল পর্যন্ত মোট-০৭ (সাত) বছর

মাত) বছর উক্ত দোকান খারে ব্যনসা পরিচালনা করিতে পারিবেন ।



## **FAMILY PICTURE**

