Proposed NU Business Name: RASEL STORE



Project identification and prepared by: Md. Shohidul Islam, Bagha Unit, Rajshahi

Project verified by: MD. Abdul MannanTalukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. EMDADUL HOQUE (MILON)		
Age	:	05-03-1982 (34 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	1 Son 1 Daughter		
No. of siblings:	:	1 Brothers & 1 Sister		
Address	:	Vill: Monigram, P.O: Monigram, P.S: Bagha, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. RAJIYA GEMUM MD. BOJLUL KORIM Branch: Monigram, bagha, Centre # 63(Female), Member ID: 5082, Group No: 03 Member since: - 24-06-2008 (8 years) First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 100000, Outstanding loan: BDT 82400 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	27 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-415217
Mother's Contact No.	:	01711-417781
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. RAJIYA GEMUM joined Grameen Bank since 8 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RASEL STORE	
Location	:	Monigram	
Total Investment in BDT	:	BDT 75000/-	
Financing	:	Self BDT 25000/-(from existing business) 33%	
		Required Investment BDT 50,000/-(as equity) 67%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12ft x 15ft= 180square ft	
Security of the shop	:	_	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery items etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. After Getting equity fund 1 employee will be appointed. The shop is rented. Collects goods from Local market. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Grocaries items	3000	90000	1080000
Total Sales (A)	3000	90000	1080000
Less Variable Expense			
Grocaries items	2550	76500	918000
Total variable Expense (B)	2,550	76500	918000
Contribution Margin (CM) [C=(A-B)	450	13500	162000
Less Variable Expense			
Electricity bill		1400	16800
Transportation		400	4800
Salary (self)		5000	60000
Mobile bill		200	2400
Total fixed cost (D)		7,000	84000
Net Profit (E)= [C-D]		6,500	78000

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Soap,powder, oil, Palse	15,000	30,000	45000		
Soft drinks, Egg, Chanachur othres	10,000	20,000	30000		
	25,000	50,000	75000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Grocaries items	4200	126000	1512000	1587600
Total Sales (A)	4200	126000	1512000	1587600
Less Variable Expense				
Grocaries items	3570	107100	1285200	1349460
Total variable Expense (B)	3,570	107100	1285200	1349460
Contribution Margin (CM) [C=(A-B)	630	18900	226800	238140
Less Variable Expense				
Electricity bill		1600	19200	19500
Transportation		600	7,200	7,400
Salary (self)		5000	60000	60000
Mobile bill		200	2400	6200
Total fixed cost (D)		7,400	88,800	93,100
Net Profit (E)= [C-D]		11500	138000	145,040
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	138,000	145,040
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		108,000
	Total Cash Inflow	188000	253040
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	108,000	223040

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

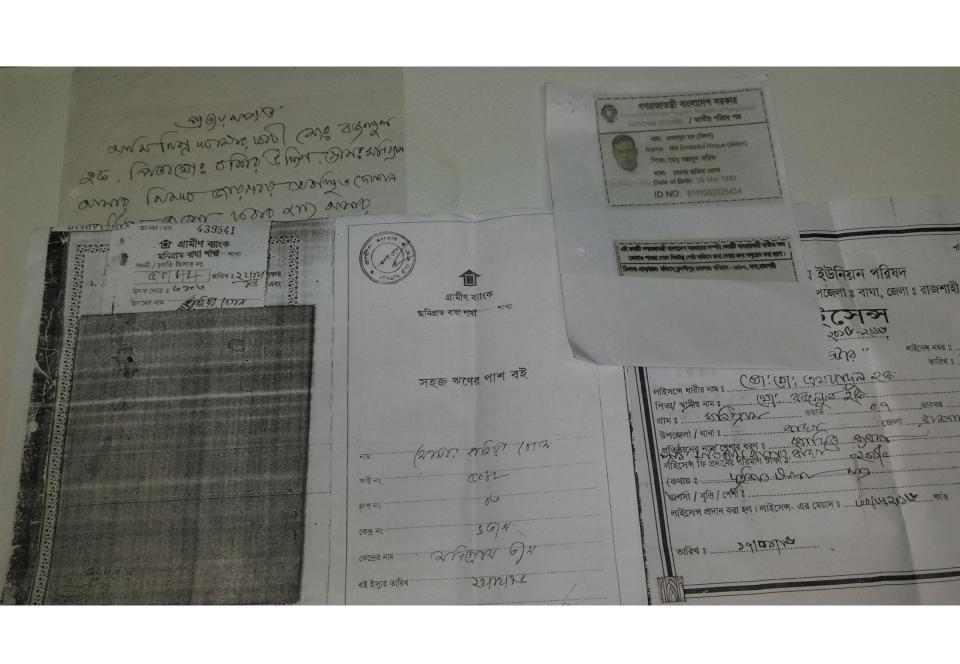
Pictures











FAMILY PICTURE

