#### Proposed NU Business Name: NAFIS GENERAL STORE



Project identification and prepared by: Ishak chambugong, Dakshinkhan Unit, Dhaka Project verified by: MD. Rofiqul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD BAHADUR BAPARY			
Age	:	06-06-1983(33 Y <i>ears)</i>			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	01 Brothers 02 Sisters			
Address	:	Vill: Bepary para P.O :kachkura, P.S: uttarkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. MOMOTAZ BEGUM MD KAJIM UDDIN Branch: Dakshinkhan, Centre # 60 (Female), Member ID: 24708/1, Group No: 02 Member since: 20-12-2004 (012 Years) First Ioan: BDT 1,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Exiting loan : BDT 20000 Outstanding loan: BDT 16040 Father& Brother No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01830-003932
Family's Contact No.	:	01817-604778
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MOST MOMOTAZ BEGUM** joined Grameen Bank since 12 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

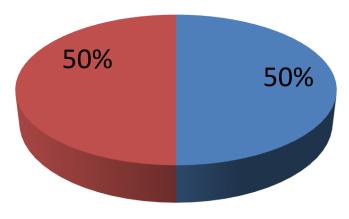
Proposed Nobin Udyokta Business Info				
Business Name	:	NAFIS GENERAL STORE		
Location	:	Bepary para,kachkura,Dhaka		
Total Investment in BDT	:	BDT 120,000/-		
Financing	:	Self BDT 60,000/- (from existing business) 50%		
		Required Investment BDT 60,000/- (as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 4,000		
Proposed Salary	:	BDT 4,000		
Size of shop	:	12 ft x 14 ft= 168 square ft		
Security of the shop	:	none		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Sugar ,Busicute ,Battery, Flour,Chips oil etc.</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is own.</li> <li>Collects goods from Tangi, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Grocery item	2,100	63,000	756,000			
Total Sales (A)	2,100	63,000	756,000			
Less. Variable Expense						
Grocery item	1,785	53,550	642,600			
Total variable Expense (B)	1,785	53,550	642,600			
Contribution Margin (CM) [C=(A-B)	315	9,450	113,400			
Less. Fixed Expense						
Electricity Bill		600	7,200			
Transportation		200	2,400			
Mobile Bill		150	1,800			
Salary (self)		4,000	48,000			
Total fixed Cost (D)		4,950	59,400			
Net Profit (E) [C-D)		4,500	54,000			

	Investment Breakdown							
Particulars		Existing			<b>Proposed Total</b>			
Particulars	Quantity	Price	<b>Unit Price</b>	Quantity	Price	<b>Unit Price</b>		
Rice	3	2100	6300	4	2100	8,400	14,700	
Flour	10	130	1300	60	130	7,800	9,100	
Oil	20	80	1600	200	80	16,000	17,600	
Patato	5	25	125	200	25	5,000	5,125	
Onion	30	35	1050	180	35	6,300	7,350	
Soap	80	40	3200	150	40	6,000	9,200	
Deterjent	50	15	750	100	15	1,500	2,250	
Egg	150	8	1200	150	8	1,200	2,400	
Softdrinks	50	60	3000	70	60	4,200	7,200	
Fridge	1	20000	20000			0	20,000	
Others			21475			3,600	25,075	
Total			60,000			60,000	120,000	

### **Source of Finance**

Entrepreneur's contibution 60000



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	
Revenue (sales)				
Grocery item	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
Grocery item	2,550	76,500	918,000	
Total variable Expense (B)	2,550	76,500	918,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	
Less. Fixed Expense				
Electricity Bill		630	7,560	
Transportation		220	2,640	
Mobile Bill		180	2,160	
Salary (self)		4,000	48,000	
Non Cash Item				
Depreciation		333	4,000	
Total Fixed Cost		5,363	64,360	
Net Profit (E) [C-D)		8,137	97,640	
Investment Payback			72,000	

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)
1	Cash Inflow	
1.1	Investment Infusion by Investor	60,000
1.2	Net Profit	97,640
1.3	Depreciation (Non cash item)	4,000
1.4	Opening Balance of Cash Surplus	
	Total Cash Inflow	161,640
2	Cash Outflow	
2.1	Purchase of Product	60,000
2.2	Payment of GB Loan	
2.3	Investment Pay Back (Including Ownership Tr. Fee)	72,000
	Total Cash Outflow	132,000
3	Net Cash Surplus	29,640



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures









- ----मिलेग्स भाष উত্তরখান ইউনিয়ন পরিষদ Uttarkhan Union Parishad কাচকুড়া, উত্তরশ্বান, ঢাকা-১২৩০, বাংলা when and and an ট্ৰেড লাইসেন্স তাৰি 8082 ler ous subjits lowing - las ANTA AR গণপ্রজাতন্ত্রী বাংলাদেশ সরকার . লাইসেল নং ৩৮২ SUST STOR- (and- ) SU NATIONAL ID CARD I GIVEN METER ME (2mpont coro curride at নাম মোঃ বাহাদুর বেপারী নাফিস জেনারেল ষ্টোর Name: MD. BAHADUR BAPARY প্রতিষ্ঠানের নাম ৪ মোঃ বাহাদুর বেপারী -----পিতা মোঃ কাজিম উদ্দিন মালিকের নাম ৪ no another i lig - da-পিন্তা/ স্বামীর নাম ৪ কাজিমদিন--মাতা: মোসাঃ মমাতাক বেগম Date of Birth: 06 Jun 1983 মমতাজ ----warden sorrie correct (1) মাতার নাম ৪ ID NO: 19832619676000034 কাঁচকুড়া (বেপারী পাড়া), উত্তরখান, ঢাকা-১২৩ ঠিকানা ঃ ---SAM WAEI GOT (AMA -মুদ্দি ব্যবসা- -প্রতিষ্ঠানের ধরণ ৪ কাচকুড়া 133 the rate andlog 1. এন্সাকা ৪ ৫০০/- (খাঁচশত টাকা মাত্র) -13 काइंग्रि मगडवा रहे वालगामन मतवापत मार्गांड काइंग्रि वांद्रायकाले वा शेड प्रा রেখাও পাওলা বেলে নিরাই পোন্ট হাজিলে ভয়া দেশর জনা আনুবাদ ধরা হলে। লাইনেস ফি ৪ বাগিজ্যিক কর বাবদ = ৭৫/- (পঁচাত্তর টাকা মাত্র) we who wany man 2 - 18 2542, 4555, 57496 47557 - 33 50, 558 474 বিজ্ঞাপন ফি ঃ নবায়ন ফি ৪ --- মূসক কর-বাবদ-= ৭৫/--(পঁচান্তর টাকা মাত্র) জরিমানা ঃ উল্লেখিত নিৰ্ধানিত ফি/ ফি সমূহ বুঝিয়া পাইয়া ১ জুলাই ২০ ১৬ হইতে ৩০ উপরুপ্তিখিত এলাকায় ব্যবসা চালাইবার অনুমতি প্রদান করা হইল। প্রদানকারী কর্তুলাকর সাকর প্রদানের তারিখা ০৫ ০৯ ২০১৩ 100 (15 109126 30 সচিব মোঃ মকৰুল হোসেন উত্তরখানসম্ভূটনিয়ন পরিষদ উত্তরখান ইউনিয়ন পরিষদ AD উত্তৰখাল, চাৰা 0

## **FAMILY PICTURE**

