Proposed NU Business Name: MS NOMAN ENTERPRISE



Project identification and prepared by: MD Sajamal Siraji, Puthiya Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD FERDOUS ALI			
Age	:	15-10-1985 (30Years)			
Education, till to date	:	Degree Pass Course			
Marital status	•	Married			
Children	•	01 Son			
No. of siblings:	:	02 Brothers			
Address	:	Vill: Mathurapur P.O: Taherpur P.S: Bagmara, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST FEROZA KHATUN MD FOYEZ UDDIN Branch: Sreepur, Bagmaraa, Centre # 11 (Female), Member ID: 2539/1, Group No: 01 Member since: 10-12-2005 (11 Years) First loan: BDT 10,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 150,000/- Outstanding loan: BDT 1,05,470,/-Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		04 years experience in running business.02 Years in own business.
Training Info	:	He has training
Other Own/Family Sources of Income		Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01722-629394
Mother's Contact No.	:	01767-003923
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Puthiya, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST FEROZA KHATUN joined Grameen Bank since 11 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

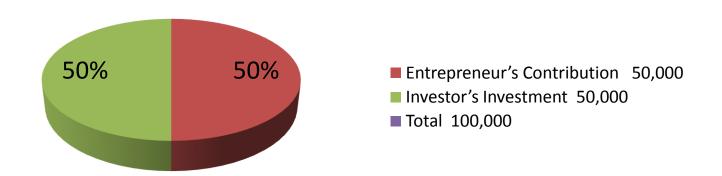
Proposed Nobin Udyokta Business Info						
Business Name	:	MS NOMAN ENTERPRISE				
Location	:	Haritola, Taherpur, Bagmara, Rajshahi				
Total Investment in BDT	:	BDT 100,000/-				
Financing	:	Self BDT 50,000(from existing business) 50% Required Investment BDT 50,000(as equity) 50%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	15ft x 12 ft = 180 square ft				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cement, rod etc. The shop is rented. The business is operating by entrepreneur. Existing no employee. 01 will be appointed after receiving the equity money. Collects goods from Rajshahi Agreed grace period is 3 months. 				

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Cement, rod etc.	7500	225000	2700000
Total Sales (A)	7500	225000	2700000
Less Variable Expense			
Cement, rod etc.	6750	202500	2430000
Total variable Expense (B)	6,750	202500	2430000
Contribution Margin (CM) [C=(A-B)	750	22500	270000
Less Variable Expense			
Rent		1,800	21600
Electricity bill		300	3600
Transportation		8,000	96000
Salary (self)		5000	60000
Entertainment		500	6000
Bank charge		100	1200
Guard		200	2400
Mobile bill		300	3600
Total fixed cost (D)		16,000	192000
Net Profit (E)= [C-D]		6,500	78000

Investment Breakdown								
Existing				Proposed				
Particulars Qty. Unit Price Amount Qty U				Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total	
Cement	118	410	48,380	100	200	20,000	68,380	
Rod		0	0	1	30000	30,000	30,000	
Others	1	1720	1,620	0	0	0	1,620	
	119	0	50,000	101	0	50,000	100,000	

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Cement, rod etc.	9500	285000	3420000	3591000	
Item					
Total Sales (A)	9500	285000	3420000	3591000	
Less Variable Expense					
Cement, rod etc.	8550	256500	3078000	3231900	
Total variable Expense (B)	8,550	256500	3078000	3231900	
Contribution Margin (CM) [C=(A-B)	950	28500	342000	359100	
Less Variable Expense					
Rent		1,800	21600	21,600	
Electricity bill		500	6000	6300	
Transportation		8,500	102,000	104000	
Salary (self)		5000	60000	60000	
Entertainment		500	6000	6000	
Bank charge		100	1200	1200	
Guard		200	2400	2400	
Mobile bill		350	4200	4400	
Total fixed cost (D)		16,850	202,200	204,700	
Net Profit (E)= [C-D]		11650	139800	154,400	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	139,800	154,400
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		109,800
	Total Cash Inflow	189800	264200
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	109,800	234200

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop; Tetuljora, Rajfulbaria, Savar,

Dhaka.

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











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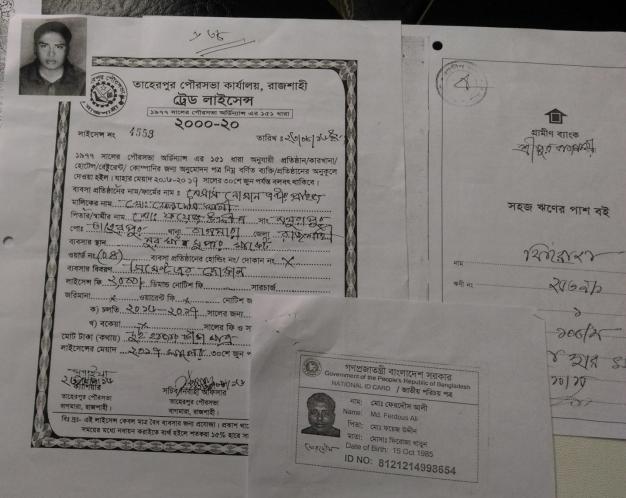
দলিলের প্রকৃতি ঃ দোকান ঘর ভাড়া

ম পক্ষ ঃ শ্রী বিশ্বনাথ প্রাং, পিতাঃ শ্রী ব্রজেন্দ্রনাথ প্রাং, মহন্লা- তাহেরপুর, ডাক- তাহেরপুর, গাহেরপুর পৌরসভা, উপজেলা ঃ বাগমারা, জেলা ঃ রাজশাহী।

Cay; cestalsons

য় পক্ষ ঃ মোঃ ফেরনৌস আলী, পিতাঃ মোঃ ফয়েজ উদ্দিন, মহল্লা- মথুরাপুর, ডাক-হেরপুর, তাহেরপুর পৌরসভা, উপজেলা- বাগমারা, জেলা- রাজশাহী।

আমি প্রথম পক্ষ আমার নিজ হক দখলীয় তপশীল বর্ণিত দোকান ঘর আগামী ১০ (দশ)
এর জন্য নিয়ু লিখিত শর্ত মোতাবেক ২য় পক্ষকে ভাড়া প্রদান করিলাম। অদ্যকার তারিখ
১২য় পক্ষ উক্ত দোকান ঘরে স্বাধীন ভাবে ব্যবসা করিতে থাকিবেন। তাহাতে আমার (১ম
বা আমার কোন ওয়ারিশের কোন রকম ওজর আপত্তি আইনত অগ্রাহ্য হইবে। এই
ত দোকান ঘর সম্পূর্ণ নির্দোধ ও মুক্তাবস্থায় আছে।



এই কাউটি গণপ্রজাতখ্রী বাংলাদেশ সরকারের সম্পত্তি। কাউটি ব

FAMILY PICTURE

