Proposed NU Business Name: MS SHANTA KATHER AROTH



Project identification and prepared by: MD Eabadt Hossain, Puthiya Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ABU SHAHIN MOLLA		
Age	:	03-04-1983 (33 Years)		
Education, till to date	:	Class IX		
Marital status	:	Married		
Children	:	2 Daughter		
No. of siblings:	:	02 Brothers 01 Sisters		
Address	:	Vill: Baspara, P.O: Dhokrakul, P.S: Puthiya , Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST NASIMA BEGUM LATE YASIN ALI Branch: Shilmaria Puthiya, Centre # 89(Female), Member ID: 10077, Group No: 07 Member since: 23-05-2001c (15 Years) First loan: BDT 5000/-		
Further Information:		Existing loan: BDT 30000/- Outstanding loan: 18120/- Father		
(v) Who pays GB loan installment (vi) Mobile lady		No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business. 04 Years in own business.
Training Info	:	He has training
Other Own/Family Sources of Income		Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01735085168
Mother's Contact No.	:	01929607623
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthiya, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST NASIMA BEGUM joined Grameen Bank since 15 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

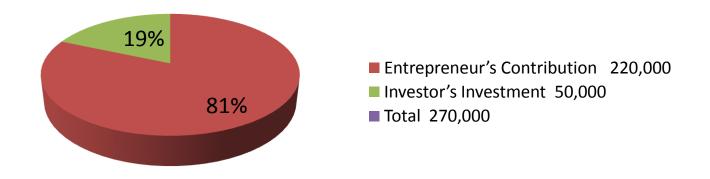
Proposed Nobin Udyokta Business Info					
Business Name	:	MS SHANTA KATHER AROTH			
Location	:	Basupara Baazar, Puthiya, Rajshahi			
Total Investment in BDT	:	BDT 270,000/-			
Financing	:	Self BDT 220,000(from existing business) 81% Required Investment BDT 50,000(as equity) 19%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	50 ft x 10 ft = 500 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Different woods * fuel woods etc. The shop is rented. The business is operating by entrepreneur. Existing no employee. 01 will be appointed after receiving the equity money. Collects goods from Tangail. Agreed grace period is 3 months. 			

Existing Business (BDT)

	<u> </u>		
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wood	1500	45000	540000
Fuel wood	2700	81000	972000
Total Sales (A)	4200	126000	1512000
Less Variable Expense			
Wood	1125	33750	405000
Fuel wood	2160	64800	777600
Total variable Expense (B)	3,285	98550	1182600
Contribution Margin (CM) [C=(A-B)	915	27450	329400
Less Variable Expense			
Rent		800	9600
Transportation		3,000	36000
Salary (Self)		5000	
Salary(Staff)		9000	108000
Bank charge		100	1200
Mobile bill		200	2400
Total fixed cost (D)		18,000	216000
Net Profit (E)= [C-D]		9,450	113400

Investment Breakdown							
Existing				Proposed			
Particulars C	Qty.	Unit	Amount		Unit	Amount	Proposed
		Price	(BDT)	-	Price	(BDT)	Total
Mehogoni	200	800	160,000	90	350	31,500	191,500
Korai	10	400	4,000	0	0	0	4,000
Jackfruit	10	500	5,000	37	500	18,500	23,500
Babla	15	500	7,500	0	0		7,500
Ucaliptus	35	600	21,000	0	0	0	21,000
Nim	20	500	10,000				10,000
Fuel Wood	31	80	2,480				2,480
Others			10,020				10,020
Total	255	1800	220,000	127	850	50,000	270,000

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1		
Revenue(Sales)					
Wood	2700	81000	972000		
Fuel wood	3500	105000	1260000		
Total Sales (A)	6200	186000	2232000		
Less Variable Expense					
Wood	2025	60750	729000		
Fuel wood	2800	84000	1008000		
Total variable Expense (B)	2,025	60750	729000		
Contribution Margin (CM) [C=(A-B)	1,375	41250	495000		
Less Variable Expense					
Rent		800	9,600		
Transportation		3,500	42000		
Salary (Self)		5000	60000		
Salary(Staff)		13000	156000		
Bank charge		100	1200		
Mobile bill		250	3000		
Total fixed cost (D)		22,650	271800		
Net Profit (E)= [C-D]		18600	223200		
Investment Payback			60,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)
1	Cash Inflow	
1.1	Investment Infusion by Investor	50,000
1.2	Net Profit	223,200
1.3	Depreciation (Non cash item)	
1.4	Opening Balance of Cash Surplus	
	Total Cash Inflow	273200
2	Cash Outflow	
2.1	Purchase of Product	50,000
2.2	Payment of GB Loan	
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000
	Total Cash Outflow	110,000
3	Net Cash Surplus	163,200

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop; Tetuljora, Rajfulbaria, Savar,

Dhaka.

Regular customers;

THREATS

Theft

Fire

Political unrest

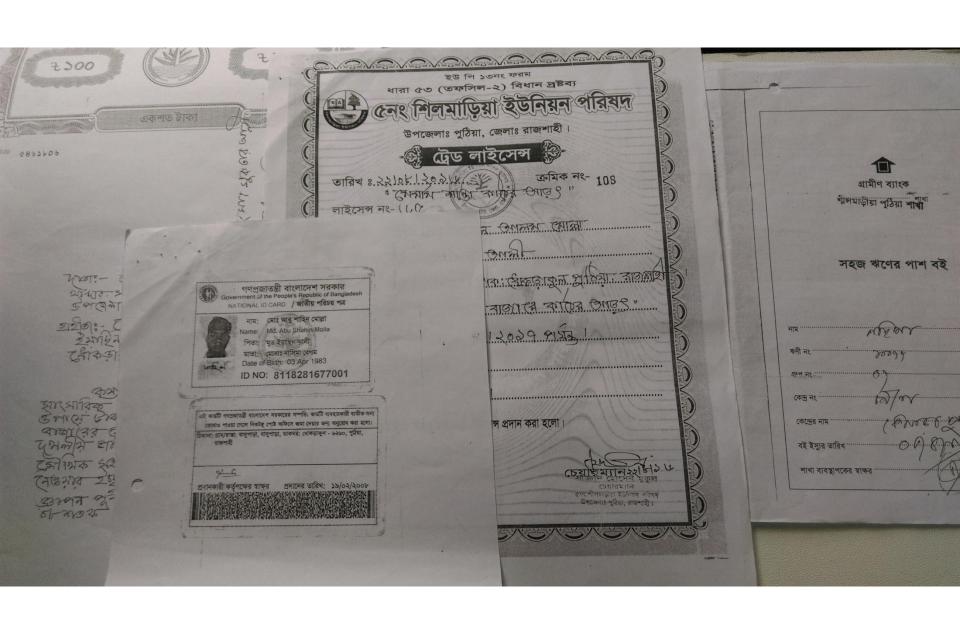
Pictures











FAMILY PICTURE

