Proposed NU Business Name: MS LITON ENTERPRISE



Project identification and prepared by: Md Forhad Hossain Tangail Sadar Unit, Tangail

Project verified by: Md Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD AMINUL RAHMAN			
Age	:	01.01.1982 (34 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	NIL			
No. of siblings:	:	02 Brothers 03 Sisters			
Address	:	Vill: Raxitbelta P.O: Santosh, P.S: Tangail Sadar , Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ALEYA BEGUM ALEYA BEGUM MD ABUL KASEM Branch: Carabari, Centre # 02 (Female), Member ID: 3035, Group No: 04 Member since: 03-03-1989 (11 Years) First Ioan: BDT 5000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT /- Outstanding loan: /- Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	years experience in running business. Years in own business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-796508
Mother's Contact No.	:	01714-620410
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ALEYA BEGUM joined Grameen Bank since 11 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	MS LITON ENTERPRISE		
Location	:	Rakkhit belta, Sontush, Tangail		
Total Investment in BDT	:	BDT 110,000/-		
Financing	:	Self BDT 50,000(from existing business) 45% Required Investment BDT 60,000(as equity) 55%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 10 ft = 200 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Urea, TSP, Potash etc. The shop is rented. The business is operating by entrepreneur. Existing one employee. 01 will be appointed after receiving the equity money. Collects goods from Tangail. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Urea, TSP, Potash etc.	3800	114000	1368000
Servicing	180	5400	64800
Total Sales (A)	3980	119400	1432800
Less Variable Expense			
Urea, TSP, Potash etc.	3420	102600	1231200
Total variable Expense (B)	3,420	102600	1231200
Contribution Margin (CM) [C=(A-B)	560	16800	201600
Less Variable Expense			
Electricity bill		300	3600
Transportation		2,000	24000
Salary (self)		5000	60000
Entertainment		400	4800
Guard		150	1800
Mobile bill		400	4800
Total fixed cost (D)		8,100	97200
Net Profit (E)= [C-D]		8,700	104400

Investment Breakdown

		Proposed					
Particulars Qty.		Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Urea	10	780	7,800	100	300	30,000	37,800
TSP	10	1350	13,500	100	200	20,000	33,500
Potash	7	900	6,300	50	200	10,000	16,300
DSP	7	1750	12,250	0	0	0	12,250
Zipsam	10	250	2,500	0	0	0	2,500
Insectisides	1	5000	5,000	0	0	0	5,000
Others	1	2650	2,650	0	0	0	2,650
	46	0	50,000	250	0	60,000	110,000

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Urea, TSP, Potash etc.	7500	225000	2700000	2835000
Servicing	250	7500	90000	94500
Total Sales (A)	7750	232500	2790000	2929500
Less Variable Expense				
Urea, TSP, Potash etc.	6750	202500	2430000	2551500
Total variable Expense (B)	6,750	202500	2430000	2551500
Contribution Margin (CM) [C=(A-B)	1,000	30000	360000	378000
Less Variable Expense				
Electricity bill		500	6000	6300
Transportation		2,500	30,000	31000
Salary (self)		5000	60000	60000
Salary(Staff)		5000	60000	60000
Entertainment		400	4800	4800
Guard		150	1800	1800
Mobile bill		450	5400	5600
Total fixed cost (D)		14,000	168,000	169,500
Net Profit (E)= [C-D]		16000	192000	208,500
Investment Payback			36,000	36,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	192,000	208,500
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		156,000
	Total Cash Inflow	252000	364500
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96,000	36000
3	Net Cash Surplus	156,000	328500



STRENGTH Employment: Self: 01 Family:0 Others:0Experience & Skill : Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
Opportunities Huge demand in the community Location of shop; Tetuljora, Rajfulbaria, Savar, Dhaka. Regular customers;	T HREATS Theft Fire Political unrest

Pictures









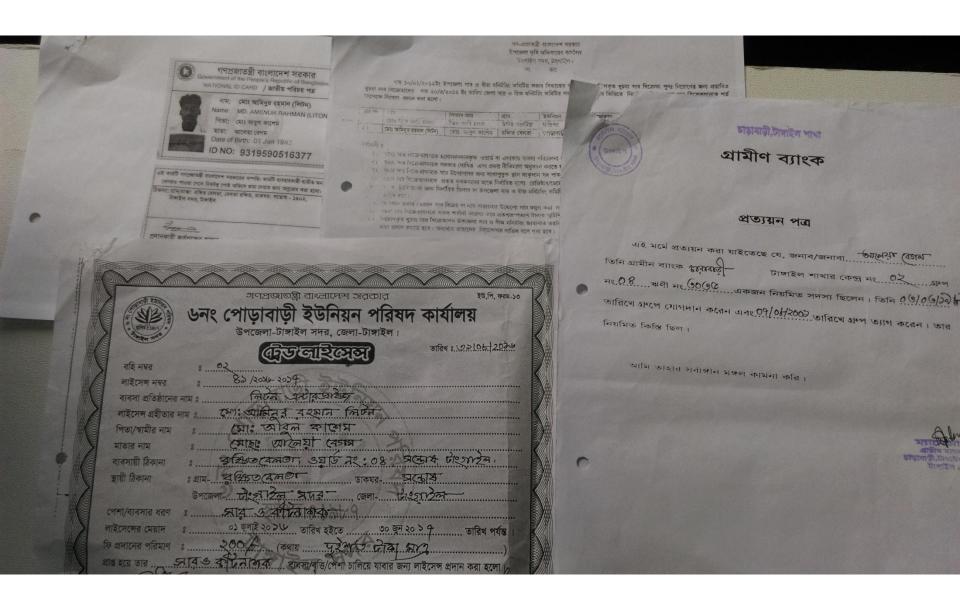












FAMILY PICTURE

