#### **Proposed NU Business Name: RASHNI DAIRY FARM**



Project identification and prepared by: Hafizur Rahman, Mowna Unit, Gazipur

Project verified by: Md Rafiqul Islam



#### Brief Bio of The Proposed Nobin Udyokta **RASEL MOLLA** Name 27-02-1987 (29 Years) Age Education, till to date Diploma Marital status Married Children 01 Daughter 01 Brother No. of siblings: Vill: Barotopa, P.O: D Barotopa P.S: Sreepur Dist: Gazipur Address Parent's and GB related Info. Mother Father (i) Who is GB member **ASMA AKTER** (ii) Mother's name (iii) Father's name MD MOZIBUR RAHMAN (iv) GB member's info Branch: Maowna Sreepur, Centre # 03 (Female), Member ID: 1372, Group No: 06 Member since:24-03-2004 (12 Years) First loan: BDT 10000 **Further Information:** Existing Loan: BDT 20000, Outstanding loan: BDT 17793 (v) Who pays GB loan installment Father (vi) Mobile lady No (vii) Grameen Education Loan No (viii) Any other loan like GB, No BRAC ASA etc..

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		02 years experience in running business. 02 years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01620-666833
Mother's Contact No.	:	01766-652668
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mowna Unit, Gazipur

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ASMA AKTER** joined Grameen Bank since 12 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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Business Name	:	RASHNI DAIRY FARM			
Location	:	Barotopa, D Baotopa, Sreepur, Gazipur			
Total Investment in BDT	:	BDT 245,000/-			
Financing	:	Self BDT 145,000/-(from existing business) 59% Required Investment BDT 100,000/-(as equity) 41%			
Present salary/drawings from business (estimates)	:	BDT 3,000/-			
Proposed Salary	:	BDT 3,000/-			
Size of shop	:	20 ft x 12 ft = 188 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is in own place.</li> <li>Collects goods from Barotopa</li> <li>Agreed grace period is 3 months.</li> </ul>			

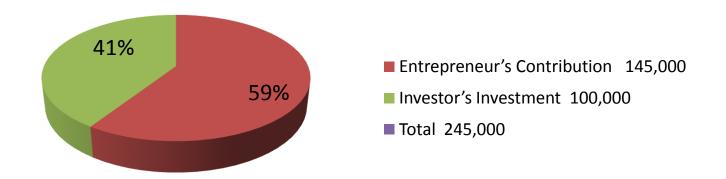
## **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Milk (6*50)	300	9000	108000
Total Sales (A)	300	9000	108000
Less Variable Expense			
Cow feed	60	1800	21600
Total variable Expense (B)	60	1800	21600
Contribution Margin (CM) [C=(A-B)	240	7200	86400
Less Variable Expense			
Electricity bill		200	2400
Transportation		300	3600
Salary (self)		2000	24000
Mobile bill		200	2400
Total fixed cost (D)		2,700	32400
Net Profit (E)= [C-D]		4,500	54000

<b>Investment</b>	Prop	1	lown
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	Ex	isting	Proposed				
Particulars	Qty.	Unit Price	ce Amount Qty Unit Price		Amount	Proposed	
			(BDT)			(BDT)	Total
Cow	3	30000	90,000	1	100,000	100,000	190,000
Ox	1	35000	35,000	0	0	0	35,000
Calf	2	10000	20,000	0	0	0	20,000
Total	6	75000	145,000	1	100,000	100,000	245,000

#### **Source of Finance**



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Milk ( 10 litre*50)	500	15000	180000	189000	
Total Sales (A)	500	15000	180000	189000	
Less Variable Expense					
Feed & Medicine	120	3600	43200	45360	
Total variable Expense (B)	120	3600	43200	45360	
Contribution Margin (CM) [C=(A-B)	380	11400	136800	143640	
Less Variable Expense					
Electricity bill		300	3600	3800	
Transportation		300	3600	3800	
Salary (self)		2000	24000	24000	
Mobile bill		250	3000	3100	
Total fixed cost (D)		2,850	34200	34,700	
Net Profit (E)= [C-D]		8,550	102600	108,940	
Investment Payback			60,000	60,000	

#### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	102,600	108,940
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		42,600
	Total Cash Inflow	202600	151540
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	42,600	91540

#### SWOT ANALYSIS

## Strength

Employment: Self: 02 Family:0 Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

Political unrest

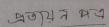
# Pictures







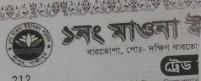




माशि आहि मिल्येंड येडमाप यामें यार्वामा ्भाः एं श्रांदिक्षां अधिवं साम्मितं त्रं मागु या क्षिया , ज्यामाठ बैंच था: र्राप्त्य (साखा नामारं मीडी क्यंडासां संबं 317/26 (MGi any) 02/02/502/5; वाधिरा उद्धि क्यांसामी ह अएकं क्ये अपने सिन्धाम त्वाल क्षामार् विष् er Lisureis Cally Aug Julian 11. Pers 2100 and once 83 zorzes 20 Black realson III

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ক্রমিক নং ইউনিয়ন পরিষদ আদর্শ नार्टरमन नः १ २२२ ..... / २०১५ - २०५९ वास्त्रम आन्न ব্যবসা প্রতিষ্ঠানের নাম স্বস্থাধীকারী/লাইসেন্সধারীর নাম ঃ ঃ প্রসিত্রর রহপান সোলা পিতা / স্বামীর নাম ঃ আও০ ১৮ ৬৪ ৭৪ প ১৮৭ জাতীয় পরিচয় পত্র নম্বর ঃ গ্রাম/মোকাম ঃ ..... বার্তাপা ব্যবসা প্রতিষ্ঠানের ঠিকানা ঃ ইউনিয়ন ঃ মাত্রা , উপজেলা ঃ শ্রীপুর, জো

ব্যবসা/পেশার ধরণ মূলধনের পরিমাণ ঃ ১লা জুলাই ২০১.১৮.....ইং হই৷ বৈধতার মেয়াদ ফি ও করের পরিমাণ

পেশা ব্যবসা ও বৃত্তির উপর কর 900 E 2024/29 Wy Lett Chelle ভপরিউক্ত ফি ও কর প্রাপ্ত হয়ে মাওনা ইউনিয়ন সীম

उन्ह गाउना इंडिनियन अतियम

## **FAMILY PICTURE**

