#### **Proposed NU Business Name: SHILPI AUDIO VIDEO & MULTIMEDIA**



Project identification and prepared by: Abu Salek, Dagonvuiyan Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta			
Name	:	SHAON BHOWMIK	
Age	:	15-09-1985 (30 Years)	
Education, till to date	:	SSC	
Marital status	:	Married	
Children	:	1 Son	
No. of siblings:	:	2 Brothers 1 Sister	
Address	:	Vill:Debrampur ,P.O: Atimkhana bazar,P.S:Dagonvuiyan,Dist:Feni	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father ANJANA BHOWMIK DULAL BHOWMIK Branch: Eyakubpur , Dagonvuiyan, Centre # 68(Female), Member ID: 8283, Group No: 03 Member since: 1996 (20 Years) First loan: BDT 1500	
Further Information:		Existing Loan: BDT 150000, Outstanding loan: 76300	
(v) Who pays GB loan installment	:		
(vi) Mobile lady	:	No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 6 months training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-121035
Mother's Contact No.	:	01875-466684
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonvuiyan Unit, Feni

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ANJANA BHOWMIK** joined Grameen Bank since 20 years ago. At first she took 1500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

<b>Proposed Nobin</b>	Udyokta	<b>Business Info</b>

goods like; Mobile, camera etc.

■ Average 10% gain on sale.

■Collects goods from Feni.

■Agreed grace period is 3 months.

appointed.

■The shop is rented.

■The business is planned to be scaled up by investment in existing

employees. After getting equity fund 1 employee will be

■The business is operating by entrepreneur. Existing

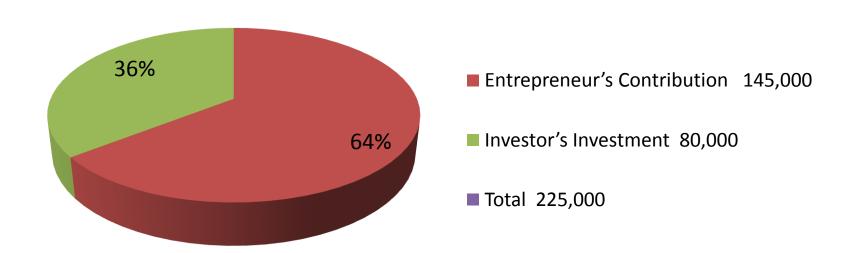
Proposed Nobin Udyokta Business Info			
Business Name	:	SHILPI AUDIO VIDEO & MULTIMEDIA	
Location	:	Dudhmukha bazar bus stand	
Total Investment in BDT	:	BDT 225000/-	
Financing	:	Self BDT 145000/-(from existing business) 64% Required Investment BDT 80000/-(as equity) 34%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	

Implementation

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Electric item	4800	144000	1728000		
Total sales (A)	4800	144000	1728000		
Less Variable Exp.					
Electric item	4320	129600	1555200		
Total Variable exp. (B)	4320	129600	1555200		
Contribution Margin CM [C= (A-B)	480	14400	172800		
less fixed exp.					
Rent		2000	24000		
Electricity bill		500	6000		
Transportation		500	6000		
Salary (self)		5000	60000		
Salary (staff)		0	0		
Entertainment		500	6000		
Guard		100	1200		
Genaretor		300	3600		
Mobile		300	3600		
total fixed cost (D)		9200	110400		
Net profit (E) [C-D]		5200	62400		

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Digital cable	15	900	13,500	10	1,000	10,000	23,500
Energy light	25	180	4,500	100	200	20,000	24,500
light	250	30	7,500	300	30	9,000	16,500
switch	140	40	5,600	200	20	4,000	
Charjer	20	80	1,600	200	20	4,000	
Battery	30	70	2,100	100	250	25,000	27,100
Mobile card	50	70	3,500	160	50	8,000	
Others	134	50	6,700				
Security			100,000				100,000
Total	664		145,000	1070		80,000	225,000

### **Source of Finance**



	Financial Projection (BDT)			
Particular		Daily	Monthly	
Revenew (sales)				
Electric Item		7700	231000	

Total Sales (A)

Fuel Wood

Electricity bill

Salary (self)

Salary (staff)

Guard

Mobile

Genaretor

Entertainment

Total Fixed Cost

Net Profit (E) (C-D)

Investment Payback

Transportation

Rent

less variable Expenses

**Less Fixed Expenses** 

Total variable Expenses (B)

Contribution Margin (CM)= (A-B)

1st Year

2nd Year

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	122,400	97,060
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		74,400
	Total Cash Inflow	202400	171460
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	74,400	123460

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





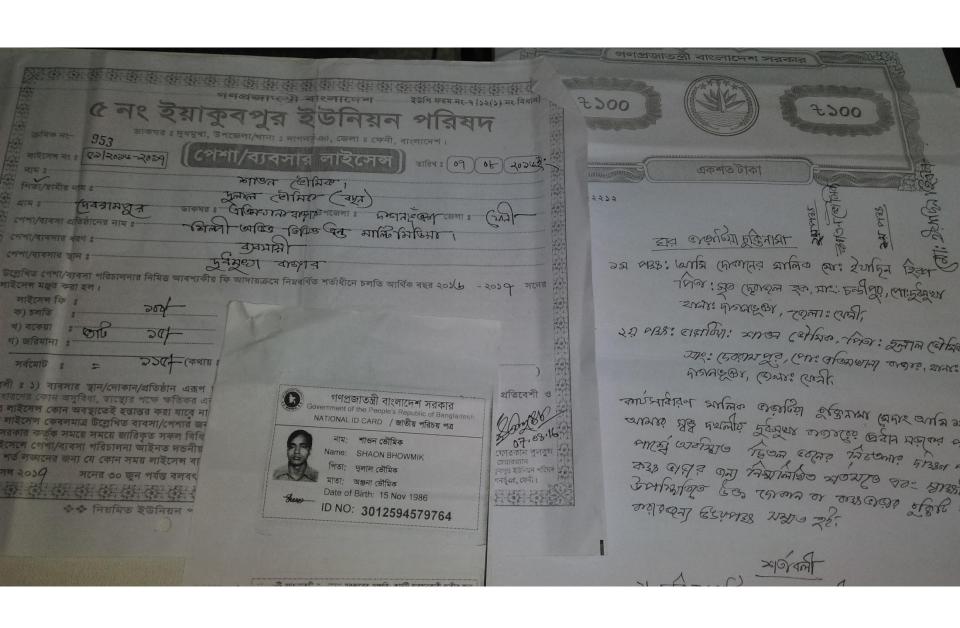












# **FAMILY PICTURE**

