### **Proposed NU Business Name: S S METAL**



Project identification and prepared by: Abu Salek, Dagonvuiyan Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	NUR MOHAMMED		
Age	:	10-03-1982 (34 Years)		
Education, till to date	:	Class 9		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Sons 1 Sister		
Address	:	Vill: South ALipur, P.O: Dagonvuiyan, P.S: Dagonvuiyan, Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  BIYADHON BEGUM  TOFAJJOL HOSSAIN  Branch: Chorporbi, Companigonj, Centre # 31(Female),  Member ID: 3038, Group No: 03  Member since: 2000 (16 Years)  First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT NIL N/A		
(vi) Mobile lady		No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	<b>:</b>	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 5 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01829-593930
Mother's Contact No.	:	01716-791028
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonvuiyan Unit, Feni

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

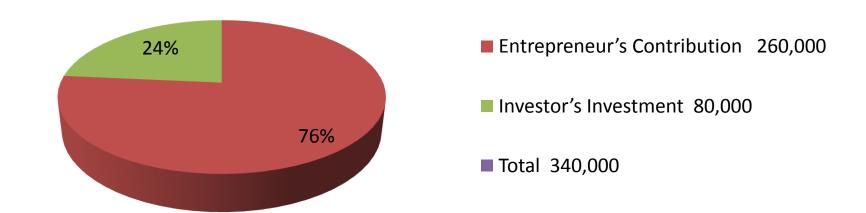
**BIYADHON BEGUM** joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	S S METAL		
Location	:	Namgonj, Choudhudihat road, Dagonvuiyan		
Total Investment in BDT	:	BDT 340000/-		
Financing	:	Self BDT 260000/-(from existing business) 76% Required Investment BDT 80000/-(as equity) 24%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Metal etc.</li> <li>Average 25% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 3 employees.</li> <li>The shop is rented.</li> <li>Collects goods from Feni.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Metal item		108000	1296000		
Total sales (A)		108000	1296000		
Less Variable Exp.					
Metal Item		81000	972000		
Total Variable exp. (B)		81000	972000		
Contribution Margin CM [C= (A-B)		27000	324000		
less fixed exp.					
Rent		4300	51600		
Electricity bill		500	6000		
Transportation		500	6000		
Salary (self)		5000	60000		
Salary (staff)		9000	108000		
Entertainment		300	3600		
Guard		100	1200		
Genaretor		0	0		
Mobile		300	3600		
total fixed cost (D)		20000	240000		
Net profit (E) [C-D]		7000	84000		

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
SS pipe	50	2000	100,000	18	2,200	39,600	139,600
SS box	10	3500	35,000	11	3500	38,500	73,500
SS shit	5	5000	25,000			0	25,000
Security			100,000				100,000
Total	65		260,000	29		80,000	340,000

### **Source of Finance**



# Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year
Revenew (sales)				
Metal Item		144000	1728000	1814400
Total Sales (A)		144000	1728000	1814400
less variable Expenses				
Metal Item		108000	1296000	1360800
Total variable Expenses (B)		108000	1296000	1360800
Contribution Margin (CM)= (A-B)		36000	432000	453600
Less Fixed Expenses				
Rent		4300	51600	51600
Electricity bill		500	6000	16000
Transportation		700	8400	35000
Salary (self)		5000	60000	60000
Salary (staff)		9000	108000	108000
Entertainment		500	6000	6000
Guard		300	3600	3600
Genaretor		0	0	0
Mobile		500	6000	7400
Total Fixed Cost		20800	249600	287600
Net Profit (E) (C-D)		15200	182400	166000
Investment Payback			48000	48000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	182,400	166,000
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		134,400
	Total Cash Inflow	262400	300400
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	134,400	252400

### **SWOT ANALYSIS**

# Strength

Employment: Self: 03 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures













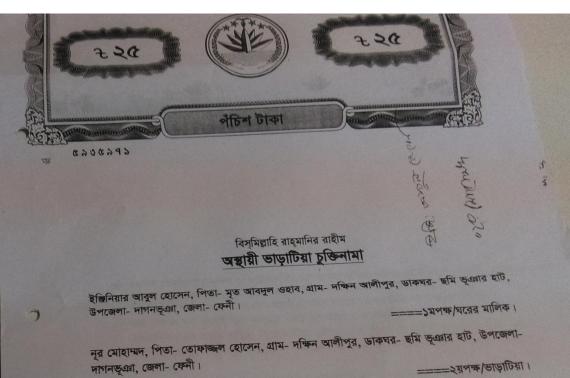












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পরম করুণাময় আল্লাহর নামে অত্র ভাডাটিয়া চক্ষিপ্যত্রর সমান স্পিন্দ আন

# **FAMILY PICTURE**

