Proposed NU Business Name: ARAFAT HASAN GARMENTS



Project identification and prepared by: Md. Golam rusul, Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	KHAYRUL BASHAR			
Age	:	07-05-1995 (21 Years)			
Education, till to date	:	Dakhil			
Marital status	:	Unmarried			
Children	:	-			
No. of siblings:	:	1 Brothers & 3 Sister			
Address	:	Vill: Shakhari bazar P.O: Rampal, P.S: Munsigonj, Dist: Munsigonj			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father PARUL BEGUM PARUL BEGUM ABDUL GAFFAR Branch: Rampal, Centre # 03(Female), Member ID: 1763/2, Group No: 06 Member since: 23-02-2000(16Years) First Ioan: BDT 250080000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 200000, Outstanding Ioan: BDT 24160 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01947463120
Mother's Contact No.	:	01709411220
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

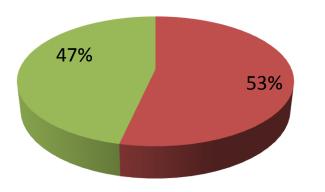
PARUL BEGUM joined Grameen Bank since 16 years ago. At first she took 2500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	ARAFAT HASAN GARMENTS		
Location	:	Shakhari Bazar, Rampal, Munsigonj		
Total Investment in BDT	:	BDT 215000/-		
Financing	:	Self BDT 115000/-(from existing business) 53% Required Investment BDT 100,000/-(as equity) 47%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	25ft x 12ft= 300 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cloth item etc. Average 30% gain on sale. The business is operating by entrepreneur. Existing 6 employee. After getting equity fund 4 employee will be appointed. The shop is rented. Collects goods from Islampur Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cloth item	3550	106500	1278000		
Total sales (A)	3550	106500	1278000		
Less Variable Exp.					
Cloth item	2485	74550	894600		
Total Variable exp. (B)	2485	74550	894600		
Contribution Margin CM [C= (A-B)	1065	31950	383400		
less fixed exp.					
Rent		0	0		
Electricity bill		800	9600		
Transportation		1000	12000		
Salary (self)		5000	60000		
Salary (staff)		18000	216000		
Entertainment		200	2400		
Guard		0	0		
Genaretor		1200	14400		
Mobile		300	3600		
total fixed cost (D)		26500	318000		
Net profit (E) [C-D]		5450	65400		

Investment Breakdown							
	Exist	ting	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
AC net	500	60	30,000			0	30,000
Digital Cloth	400	110	44,000			0	44,000
Voyel Cloth	200	35	7,000			0	7,000
Astor	200	20	4,000	950	10	9,500	13,500
Chaina Net	100	200	20,000	200	200	40,000	60,000
Indian Net				500	80	40,000	40,000
Lilen	100	100	10,000	100	105	10,500	20,500
Total	1500		115,000	1750		100,000	215,000

Source of Finance



Entrepreneur's Contribution 115,000

Investor's Investment 100,000

Total 215,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenew (sales)						
Cloth Item	5500	165000	1980000	2079000		
Total Sales (A)	5500	165000	1980000	2079000		
less variable Expenses						
Cloth Item	3850	115500	1386000	1455300		
Total variable Expenses (B)	3850	115500	1386000	1455300		
Contribution Margin (CM)= (A-B)	1650	49500	594000	623700		
Less Fixed Expenses						
Rent		0	0	0		
Electricity bill		800	9600	16000		
Transportation		1200	14400	35000		
Salary (self)		5000	60000	60000		
Salary (staff)		30000	360000	360000		
Entertainment		300	3600	3600		
Guard		0	0	0		
Genaretor		1300	15600	15600		
Mobile		400	4800	7400		
Total Fixed Cost		39000	468000	497600		
Net Profit (E) (C-D)		10500	126000	126100		
Investment Payback			60000	60000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	126,000	126,100
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		66,000
	Total Cash Inflow	226000	192100
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	66,000	132100



Strength

Employment: Self: 06 Family:0 Others:0 Experience & Skill : 03 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures















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FAMILY PICTURE

